

*University of Alberta Students' Union*

# STUDENTS' COUNCIL LATE ADDITIONS

---

Tuesday April 27, 2004 – 2:00 pm  
Council Chambers 2-1 University Hall

2003-26/5

## PRESENTATIONS AND DISCUSSIONS

2003-26/5a

Young Adult Tobacco Reduction Strategy Grant Presentation by Jadene Mah, Outgoing Vice President Student Life, Sunita Chacko, Tobacco Reduction Project Coordinator, and Duncan Taylor, Incoming Vice President Student Life.

Please see document LA 03-26.01

2003-26/6

## QUESTION PERIOD

2003-26/6a

**WALLACE** - Question for the VP External. Do you know who we have contacted in ETS, Scrathcona County Transit, and St. Albert transit, if at all, about the U-Pass?

Please see document LA 03-26.02

2003-26/6b

**WALLACE** – Question for the VP External. What progress is being made with funding from The Climate Change Action Fund (CCAF) on the Federal level? This one looks most promising. Has this been pursued?

Please see document LA 03-26.02

2003-26/6c

**WALLACE** – Question for the VP External. There is also The Climate Change Emissions Fund, from the Provincial Government and these monies are allocated through the Minister of Finance, I was wondering what the Vice-President has found out about these initiatives? Has The Vice President External met with the Minister?

Please see document LA 03-26.02

2003-26/6d

**WALLACE** – Question for the VP External. In the last 2 months, since the referendum question was passed, what has been accomplished?

Please see document LA 03-26.02

2003-26/10

## LEGISLATION

2003-26/11

**NEW BUSINESS**

2003-26/11a

**BOTTEN/SMITH MOVED THAT** Students' Council, upon the recommendation of the Access Fund Board, approve the proposed Access Fund Budget for the 2004/2005 year.

Please see document LA 03-26.03

**BOTTEN/COOK MOVED THAT** Students' Council, upon the recommendation of the Financial Affairs Board, approve the Preliminary Operating, Capital and Non-Dedicated Reserve Budget of the Students' Union, University of Alberta for the 2004/2005 year.

2003-26/11b

Please see document LA 03-26.04

2003-26/12

**REPORTS**

2003-26/12a

Janet Lo – Vice President Academic

Please see document LA 03-26.05

Please see document LA 03-26.06

2003-26/12b

Chris Samuel – Vice President External

Please see document LA 03-26.07

Please see document LA 03-26.08

2003-26/13

**INFORMATION ITEMS**

# Reducing Tobacco Use at the University of Alberta

*Sunita Chacko*

*Tobacco Reduction Project Coordinator*

*Jadene Mah , Outgoing VPSL*

*Duncan Taylor, Incoming VPSL*

*University of Alberta Students' Union*

# Why Worry About Our Students?

- 85% of smokers start the habit by age 18
- Young adults between ages of 20-24 represent the largest percentage of smoking population
- Capital Health Residents in the age range of 18-24 have alarming statistics
  - 29% are current smokers
  - 21% smoke daily
  - Over half the current smokers consume >11 cigarettes/day

# Smoking Facts

- **LEADING** cause of preventable illness in Canada
- Highest proportion of daily and occasional smokers is in the age group of 20-24
- 33%-50% of people who experiment with cigarettes become regular users

# Secondhand Smoke

- Second hand smoke has 50 cancer causing chemicals
- 5 minutes exposure is like smoking a cigarette (body fx like stiffening arteries)
- 20 minutes exposure is like smoking a pack

# Creating a Healthy Campus

- In its ongoing commitment to health and wellness, the University of Alberta Senate created a taskforce which recently completed its recommendations
- The U of A recognizes young adults as an important target population for tobacco reduction strategies, given their vulnerability to stress, and various life transitions

# Student Recommendations

- Provide Resources that assist with prevention, reduction, discourse, and education
- Research policies involving smoking in campus venues, smoking zones on campus, tobacco sponsorship, sales on campus
- Create a communications philosophy that appreciates the unique lifestyle of students
- Use surveys and other research tools to investigate student opinion, and concerns



# About the Grant

- \$50,000 granted over the period of February 1, 2004 to January 31, 2005
- We are one of many Albertan post-secondary institutions who received funding for tobacco reduction initiatives

# Project Goals and Objectives

The Students' Union has dedicated itself to a **comprehensive** Tobacco Reduction Strategy with four major components:

- **Awareness Raising**
- **Policy Enhancement**
- **Cessation Support**
- **Stress Reduction**

# Awareness Raising

- Participation in “Wellness Week”, volunteer recruitment kiosks, information kiosks, promotional and media campaigns and keynote speakers
- Co-operation with influential student and campus leaders

# Policy Enhancement

- Research current U of A policies regarding tobacco
- Create open forums for the discussion of said policies, both in person at campus venues, and online
- Create policy recommendations that will help join the initiatives of BOG and SU

# Cessation Support

- Prepare a tobacco reduction program suitable to the diverse audience at the U of A campus (LTPB, Taking Control of Smoking)
- Train focus group leaders who will run tobacco reduction workshops
- Create a cessation support network from existing campus and community resources

# Stress Reduction

- Tobacco as a perceived form of stress reduction
- Create channels for students to participate in productive and healthy stress-reduction strategies
- Recruit assistance from Campus Recreation, Academic Support Centre, Student Health Centre, Student Life Board

# Partnerships

- **Capital Health Authority**
- **AADAC**
- **Faculty of Physical Education and Recreation**
- **Human Resources Worklife and Promotion Services**
  
- *Action on Smoking and Health*
- *Peer Health Education Program*
- *Campus Athletics and Recreation*
- *Student Groups*

# Evaluation

- Continuous Advisory Committee involvement
- Capital Health Evaluation Partner
- Participant feedback for all specific activities and programs(Wellness Week, reduction workshops)
- Interim Reporting

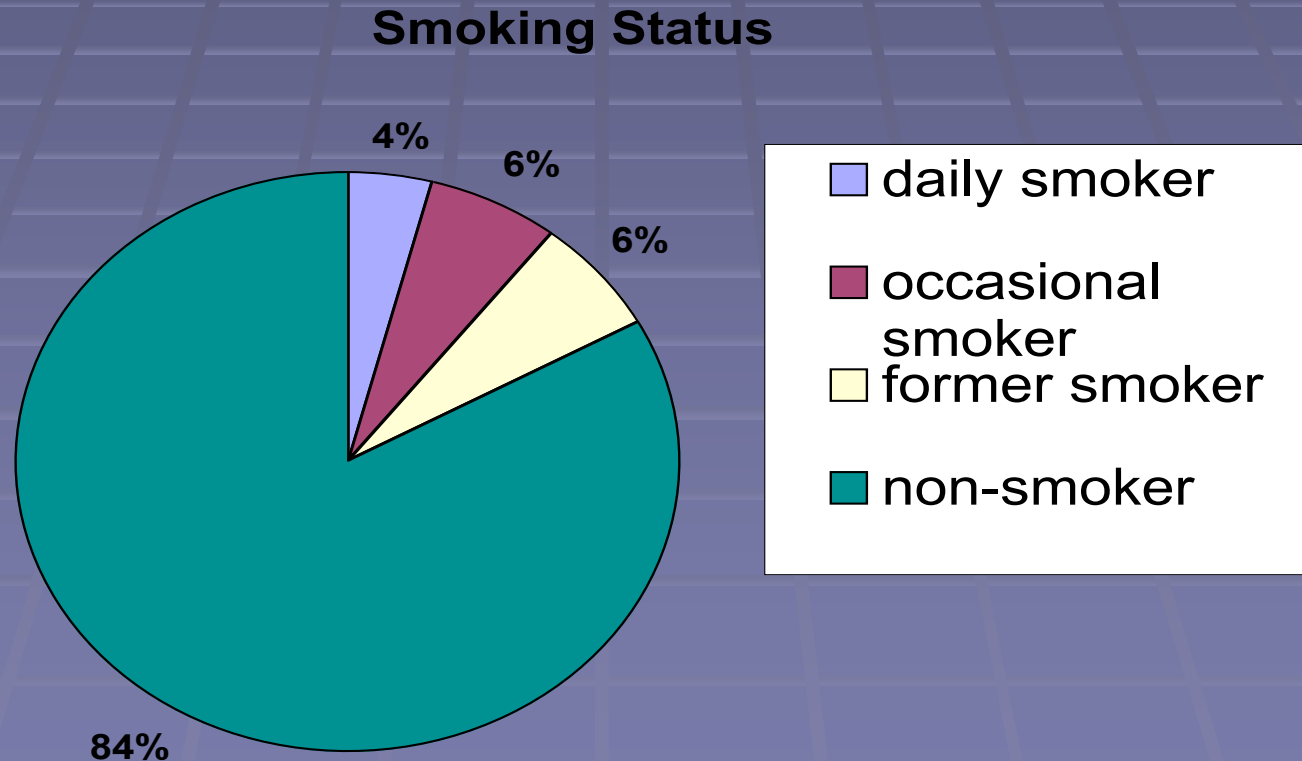


# What are other campuses doing?

- Dalhousie went smokefree in 2003 with 82% approval (survey)
- Lakehead University held a referendum and had 68% approval for ban (referendum)
- 61% of students want SAIT smokefree by August 2005
- Grant MacEwan no longer sells tobacco on campus
- University of Lethbridge--campus bar is non smoking since September 2003

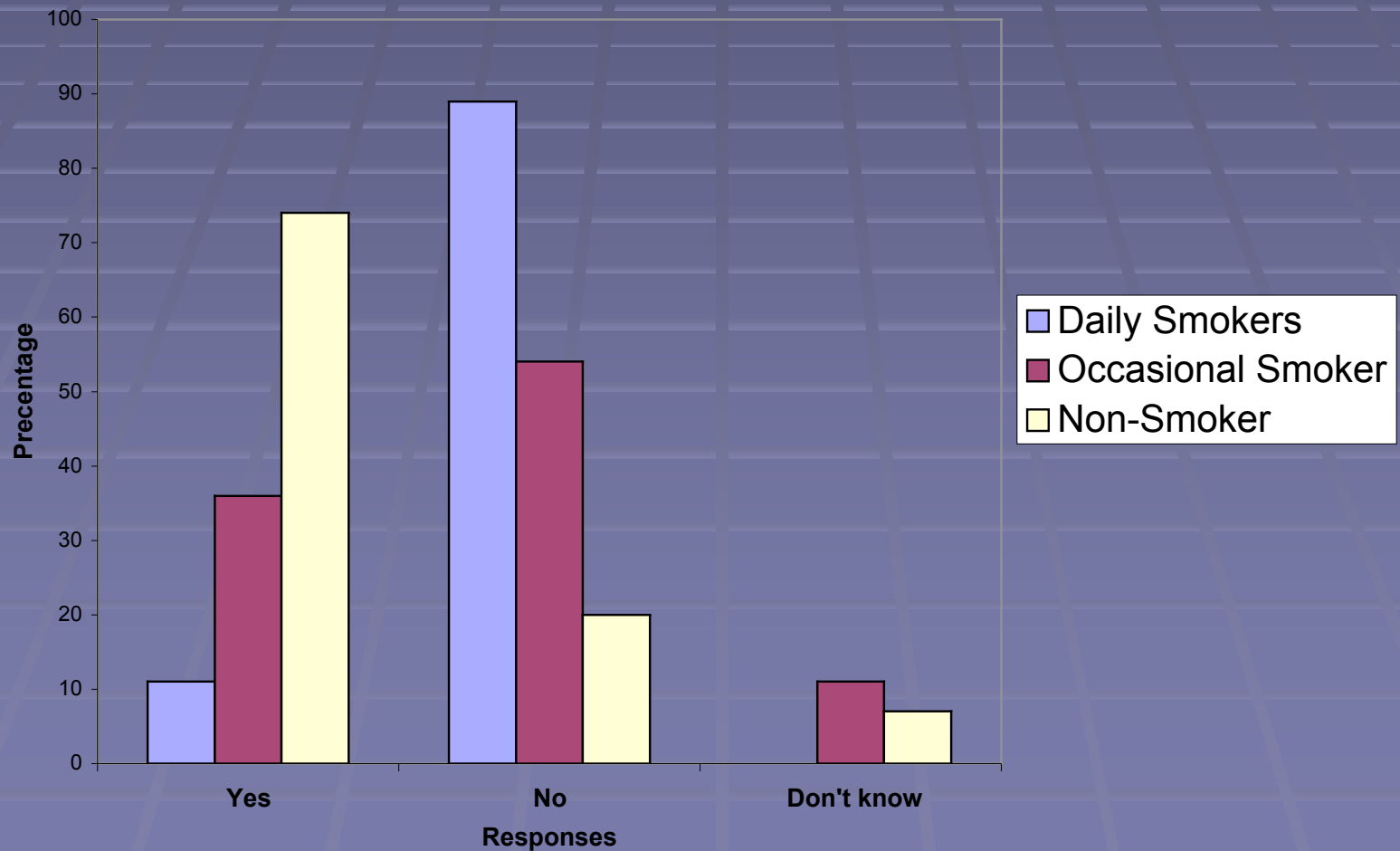
# Survey Results

- Random sample survey of 445 students throughout campus was conducted during Wellness Week



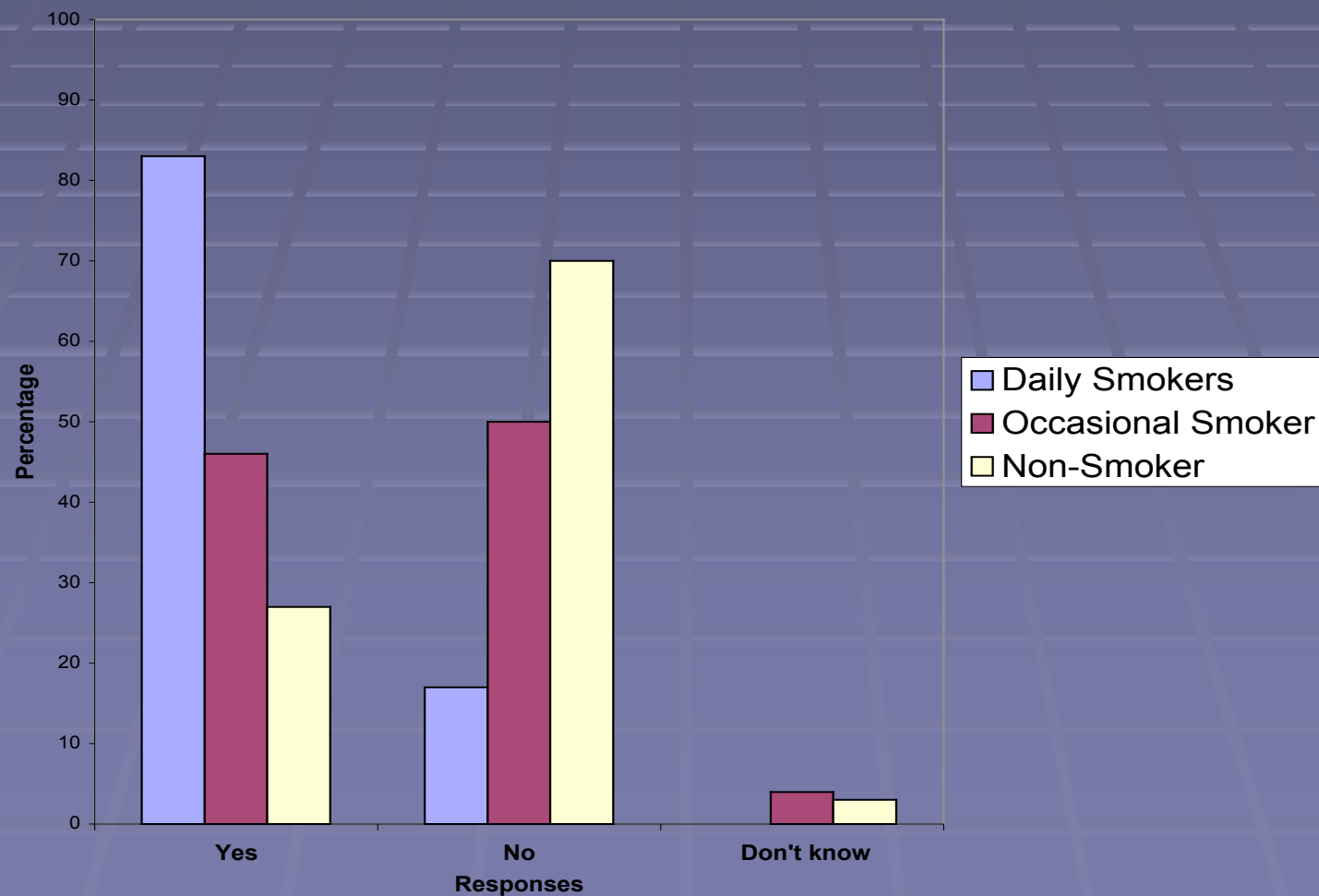
# Smoking in Bars on Campus

Should there be smoking bans in the bars on campus?



# Should venues on campus sell tobacco?

Should venues on campus sell tobacco products?



# Time for Change

- In the coming year, we have the opportunity to make major decisions that will influence our students' health and well being
- Grant can be used to inform, empower, and enhance our students and campus environment
- We are leaders among post secondary institutions in Alberta and can lead the way for tobacco reduction

**Questions?  
Contact Sunita:**

**Ph:492-8831**

**or**

**[quitsmoking@su.ualberta.ca](mailto:quitsmoking@su.ualberta.ca)**

Question Period Responses  
April 27<sup>th</sup>, 2004

Chris Samuel, Vice-President (External) in response to Heather Wallace (Arts)

*1.) Do you know who we have contacted in ETS, Strathcona County Transit, and St. Albert transit, if at all, about the U-Pass?*

I have contacted Neil Korotash, a City Councilor in St. Albert and Lynn Kelly, Public Transit Manager in Strathcona County about the implementation of a U-Pass. However, without coming to an agreement with ETS, those conversations can only be preliminary.

At Edmonton Transit and the City of Edmonton our primary contact has been Vicki Gudelj, Market Planner, Community Relations. I have also had conversations with Wayne Mandryk, Transit Manager, as well as several city councilors. Another meeting is currently being scheduled between ETS and us, and I am sure incoming VP External Alex Abboud will keep you and Student Council informed to his progress.

*2.) What progress is being made with funding from The Climate Change Action Fund (CCAF) on the Federal level. This one looks most promising. Has this been pursued?*

In short, yes. Our advocacy department has contacted the CCAF via both e-mail and phone. Things are in the works, but there are still a lot more steps that need to be completed (business plan, measurable climate change indicators, etc.).

The Students' Union has discussed the issue with the Hon. Anne MacLellan, Deputy Prime Minister and MP for Edmonton West, and she has circulated our written proposal around the cabinet table.

*3.) There is also The Climate Change Emissions Fund, from the Provincial Government and these monies are allocated through the Minister of Finance, I was wondering what the Vice-President has found out about these initiatives? Has The Vice President External met with the Minister?*

The provincial funding does not look promising, as the money appears to be intended for other purposes. We had requested a meeting with the Minister of Finance, but were not granted with one.

On a positive note, there are brighter outlooks on two other funding mechanisms that need to be explored:

1) The Federation of Canadian Municipalities has a Green Municipal Fund (GMF). Our advocacy department has sent them e-mail requesting more information. Nothing has been heard back from them as of yet.

2) Transportation Canada has a fund called Moving on Sustainable Transportation (MOST). They have also been contacted, no word back as well.

*4.) In the last 2 months, since the referendum question was passed, what has been accomplished?*

A great deal of progress has been made. In fact, next year's VP External Alex Abboud and myself met with ETS just yesterday and naturally the U-Pass came up. I know that ETS is excited that students have endorsed the concept of a U-Pass and with that in mind, it is much easier to engage in talks with ETS about the U-Pass. With that in mind, ETS and the Students' Union have come to a broad understanding of what would be involved in a U-Pass agreement - what services will need to be improved, which routes will need more buses and what role the Students' Union will play in the implementation of a U-Pass agreement.

However Mr. Speaker, the major obstacle to an agreement remains - money. While discussion between ETS and us continues on this issue, the reality is that ETS feels that \$60 a semester does not adequately cover their costs. As I mentioned earlier we are working on finding other revenue sources and savings within a U-Pass agreement, but without coming closer together in numbers, ETS will not implement a U-Pass under the guidelines of the referendum.

In my view, there are three basic tactics we can employ in order to make the U-Pass a reality. Firstly, we can attempt to lower the quoted price of ETS. This was the tactic that had been utilized for the majority of the time leading up to the 2003-2004 year. This includes analysis of the additional service cost numbers that ETS is using. Secondly, we can attempt to find supplement a student fee with alternative sources of funding. This includes the grant, which have been discussed at length in the above questions. Finally, we can attempt to get City Council to make the political decision to operate a U-Pass at a loss. All three tactics will need to be used in concert with one another in order to successfully implement the pass. As an example, it will be easier to convince City Council to support us if we have demonstrated extensive efforts in finding alternative sources of funding.

I have recommended to the incoming Vice-President (External) that a steering committee be struck to deal with the Universal Bus Pass. There is a lot of ground-level legwork that needs to be done on the issue, and I feel that, with the referendum having passed, the issue has gained much visibility on campus, and there would be more than enough interested volunteers who would be willing to donate their time.



**Department 975  
Access Fund**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Student Fees</b>							
6010-000 Student Fees	\$753,958	\$813,459	\$731,121	\$784,512	\$453,180	\$802,000	\$911,797
6019-000 Allocation-Fees	(7,576)	(7,990)	(5,603)	(2,871)	(26)	(5,000)	(5,000)
Total Student Fees Revenue	746,382	805,469	725,518	781,641	453,154	797,000	906,797
<b>Interest Revenue</b>							
6420-000 Interest	21,105		73,190	39,371		38,489	35,107
Total Revenue	767,487	805,469	798,708	821,012	453,154	835,489	941,905
Total Gross Profit	767,487	805,469	798,708	821,012	453,154	835,489	941,905
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	16,651	17,009	14,230	4,799	3,782	7,724	7,625
8111-000 Salaries			350	8,032	8,319	19,047	21,348
8112-100 Overtime-Hourly	1,107	7					0
8113-100 Vacation-Hourly	660	684	573	183	11		305
8114-100 Stat. Holiday-Hourly			419	156			320
Total Wages	18,418	17,700	15,572	13,170	12,112	26,771	29,598
<i>Government Deductions</i>							
8131-100 EI-Hourly	635	585	479	150	8	227	220
8131-200 EI-Salary				249	242	560	592
8132-100 CPP-Hourly	480	438	420	161	9	1,247	393
8132-200 CPP-Salary		14		271	293	943	1,057
Total Government Deductions	1,115	1,037	899	831	552	2,977	2,261
<i>Employee Benefits</i>							
8141-200 Great West Life-Salary					(9)		0
8143-100 WCB-Hourly	30	63	58	37	19		25
8143-200 WCB-Salary	27			5	9		66
Total Employee Benefits	57	63	58	42	19	0	91
<i>Employee Development</i>							
8165-100 Recruitment-Hourly	77	162	30			200	200
Total Employee Development	77	162	30	0	0	200	200
Total Staff Costs	19,667	18,962	16,559	14,043	12,683	29,948	32,150
<b>Repairs and Maintenance</b>							
8211-600 R & M-Facilities Other	1,230	13					0
8211-900 R & M-Other		26					0
Total Repairs and Maintenance	1,230	39	0	0	0	0	0
<b>Supplies</b>							
8230-100 Office Supplies-Computer		385					0
8230-200 Office Supplies-Other	214	153	137	192	3		0
Total Office Supplies	214	538	137	192	3	0	0
Total Supplies	214	538	137	192	3	0	0
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media				1,025	693	1,425	1,425
8321-400 Ext. Advertising-Other		58					0
8322-100 Int. Advertising-Media	3,415	4,467	5,885	875	1,310	1,310	1,195
8322-300 Int. Advertising-Design O	1,000	1,065	985	813	188	660	900
8331-000 External PR	7			28		150	150
8332-000 Internal PR	118	393	21		35	210	210
8333-000 Volunteer PR	30	30					0

**Department 975  
Access Fund**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Marketing, Advertising and Promot	4,570	6,013	6,891	2,741	2,226	3,755	3,880
<b>Printing and Duplicating</b>							
8411-000 External Printing	139	356	262	641		600	2,200
8412-000 Internal Printing	1,050	837	715	382	162	140	140
8422-000 Internal Duplication	690	680	500	520	147	680	430
Total Printing and Duplicating	1,879	1,873	1,477	1,543	309	1,420	2,770
<b>Operational Expenses</b>							
8510-000 General Rentals		20					0
8520-000 General Expense Allowance					2,304	3,456	3,456
8542-000 Cash Short				1			0
8555-000 Bad Debt Expense			15				0
8610-000 Grant Expense	100,795	352,643	591,703	743,255	407,207	837,000	800,619
Total Operational Expenses	100,795	352,663	591,718	743,256	409,511	840,456	804,075
<b>Communications</b>							
8650-000 Telephone Rentals	108	91	334	228	87		0
8652-000 Long Distance	31	29		10			0
8653-000 Fax	2	1					0
8654-000 Courier	12	8		19			0
8655-000 Postage	138	157	188	336	46	400	400
Total Communications	291	286	522	593	133	400	400
<b>Legal and Professional</b>							
8720-000 Legal Fees			50	100		150	150
8721-000 Professional Fees	415	1,165	265				0
Total Legal and Professional	415	1,165	315	100	0	150	150
<b>Space Costs</b>							
8849-000 Other Rent			13,050	13,050			0
Total Space Costs	0	0	13,050	13,050	0	0	0
<b>Capital</b>							
8870-100 Capital Expend <\$500-General		149					0
Total Capital	0	149	0	0	0	0	0
<b>General Overheads</b>							
8910-000 Travel		12					0
8930-000 Bank Service Charges	358					150	150
Total General Overheads	358	12	0	0	0	150	150
<b>TOTAL EXPENDITURES</b>	<b>129,419</b>	<b>381,700</b>	<b>630,669</b>	<b>775,518</b>	<b>424,865</b>	<b>876,279</b>	<b>843,575</b>
<b>NET PROFIT (LOSS)</b>	<b>638,068</b>	<b>423,769</b>	<b>168,039</b>	<b>45,494</b>	<b>28,289</b>	<b>(40,790)</b>	<b>98,330</b>

Endowment  
Contribution 94,190

## UNIVERSITY OF ALBERTA STUDENTS' UNION

## 2004/05 OPERATING, CAPITAL &amp; NON-DEDICATED RESERVES BUDGET - PRELIMINARY DRAFT

Dept #	Department Name	Revenue	Expenditures	Net
400	General Administration	\$1,811,723	\$575,151	\$1,236,572
402	Office Administration	\$26,780	\$560,792	(\$534,012)
411	Facilities & Operations	\$1,222,479	\$875,944	\$346,535
425	Research	\$0	\$86,985	(\$86,985)
500	President/Executive Support	\$60,000	\$198,639	(\$138,639)
505	Students' Council	\$0	\$20,731	(\$20,731)
509	Elections & Referenda	\$0	\$57,023	(\$57,023)
518	Awards Night	\$0	\$22,402	(\$22,402)
519	Academic Affairs	\$0	\$60,532	(\$60,532)
520	Operations & Finance	\$0	\$26,959	(\$26,959)
521	External Affairs	\$3,000	\$87,443	(\$84,443)
523	Student Life	\$0	\$49,165	(\$49,165)
532	Campus Athletics	\$0	\$0	\$0
600	Services Manager	\$0	\$80,073	(\$80,073)
605	SFAIC	\$9,200	\$138,909	(\$129,709)
610	Ombudservice	\$0	\$44,195	(\$44,195)
611	Centre for Student Development	\$269,000	\$317,180	(\$48,180)
612	Student Distress Centre	\$0	\$37,211	(\$37,211)
616	Information Services	\$44,542	\$150,555	(\$106,013)
624	Student Group Services	\$25,600	\$79,942	(\$54,342)
646	Safewalk	\$0	\$36,632	(\$36,632)
650	Food Bank	\$11,335	\$20,790	(\$9,455)
655	ECOS	\$0	\$35,391	(\$35,391)
555	Student Communications	\$0	\$59,265	(\$59,265)
640	Marketing	\$22,410	\$132,255	(\$109,845)
644	Handbook	\$88,125	\$109,938	(\$21,814)
712	SUB Programming	\$20,160	\$19,736	\$424
713	Alternative Programming	\$51,604	\$61,427	(\$9,823)
714	WOW	\$90,050	\$108,793	(\$18,743)
760	External Entertainment	\$75,075	\$77,251	(\$2,176)
765	Antifreeze	\$16,150	\$17,405	(\$1,255)
750	Dinwoodie Lounge	\$123,355	\$121,267	\$2,088
755	Myer Horowitz	\$173,652	\$171,079	\$2,573
800	SUBMart	\$436,706	\$350,918	\$85,788
810	SUBTitles	\$484,502	\$414,335	\$70,167
815	Print Centre	\$719,170	\$593,787	\$125,383
821	Cue	\$43,385	\$43,247	\$138
825	Post Office	\$481,986	\$418,929	\$63,057
832	RATT	\$403,764	\$396,248	\$7,516
835	L'Express	\$470,462	\$432,295	\$38,167
836	Catering	\$54,531	\$39,093	\$15,438
837	Cram Dunk	\$249,039	\$225,804	\$23,235
838	Powerplant	\$1,174,471	\$1,162,136	\$12,335
	<i>Operating Before Capital</i>	\$8,662,255	\$8,617,848	\$44,407
910	Capital Reserve	\$120,848	\$135,000	(\$14,152)
	<i>Total Operating &amp; Capital</i>	\$8,783,103	\$8,752,848	\$30,255
911	Contingency Reserve	\$0	\$30,000	(\$30,000)
912	Project Reserve	\$50,000	\$50,000	\$0
	<b>Total Op., Capital &amp; Non Dedicated Reserve</b>	<b>\$8,833,103</b>	<b>\$8,832,848</b>	<b>\$255</b>

**2004-05 S.U. Capital Budget (910) PROJECTIONS**

<b>Dept</b>	<b>Explanation</b>	<b>Cost</b>	<b>Cost per Dept</b>
411	3 Vaccums	\$ 3,000	
	2 Entrance Runners	\$ 750	
	Recover Alumni Room Sofas (27)	\$ 13,500	
	Extra Main Floor Tables (10)	\$ 2,500	
	Extra Main Floor Chairs (30)	\$ 4,500	
	Power sewer cleaner (snake)	\$ 700	
	Paint LL Hallways/Door Frames	\$ 1,000	
	Paint 6th Hallways/Door Frames	\$ 900	
	Paint 6th Floor Offices	\$ 1,800	
	Paint Lower Level Offices	\$ 3,000	
	Repair 6th Office "Bathrooms"	\$ 4,000	
	Recarpet Student Group Lounge	\$ 3,315	
	Recarpet LL Offices	\$ 6,900	
	Recarpet 6th Offices	\$ 3,090	
			<b>\$ 48,955</b>
611	Digital Video Camera	\$ 1,000	<b>\$ 1,000</b>
616	Safe for Director Office	\$ 6,000	
	Safe for ETLC Desk	\$ 1,500	
	Pamphlet Racks	\$ 1,200	
			<b>\$ 8,700</b>
640	Banner Stands for Sponsors	\$ 1,000	<b>\$ 1,000</b>
646	Office Repair (Paint & Carpet)	\$ 800	<b>\$ 800</b>
750	Curtains	\$ 2,400	
	Storage System	\$ 2,200	
	Stage Lighting	\$ 10,000	
	Folding Tables	\$ 15,000	
	Sound Systems	\$ 50,000	
			<b>\$ 79,600</b>
755	Monitor Speakers (replacement)	\$ 3,400	
	L.C.D. Data Projector	\$ 10,000	
	Computer and network upgrading	\$ 5,000	
	Wireless Lavalier Microphones (2)	\$ 2,500	
	Entrance Barrier: Main Floor	\$ 2,500	
	Center Cluster Speakers, 2-Turbosound TQ-440sp	\$ 15,000	
	Front-fill and Under-balcony fill: Turbosound, 5 – TCS-40 cabinets	\$ 11,500	
			<b>\$ 49,900</b>
810	Security Cameras	\$ 3,000	<b>\$ 3,000</b>
832	Paint ceiling	\$ 1,200	
	Pain room	\$ 2,395	
	Carpet	\$ 9,300	
			<b>\$ 12,895</b>
835	Alto Shaam Holding Cabinet	\$ 2,000	<b>\$ 2,000</b>
838	Pipe and Drape	\$ 1,300	
	Condenser Microphones	\$ 700	
	Draught System Renovation	\$ 2,200	
	Paint Main Room	\$ 6,163	
	Tabletops	\$ 9,050	
	Chairs	\$ 28,400	
			<b>\$ 47,813</b>
CMP	Computer Equipment	\$ 70,000	
	New Services Databases	\$ 12,000	
			<b>\$ 82,000</b>
	<b>TOTAL</b>		<b><u>\$ 337,663</u></b>

**Department 400**  
**General Administration**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Student Fees</b>							
6010-000 Student Fees	\$2,583,370	\$2,742,068	\$2,940,980	\$3,247,613	\$2,715,002	\$3,536,520	\$3,663,956
6019-000 Allocation-Fees	(1,412,772)	(1,502,271)	(1,594,232)	(1,826,789)	(1,500,928)	(1,889,205)	(1,972,233)
Total Student Fees Revenue	1,170,598	1,239,797	1,346,748	1,420,824	1,214,074	1,647,315	1,691,723
<b>Interest Revenue</b>							
6420-000 Interest	152,389	213,258	116,561	159,939	112,381	120,000	120,000
<b>Other Revenue &amp; COGS</b>							
6500-200 Miscellaneous-Other				524	26		0
6600-000 Fund Raising				2,358			0
Total Gross Profit	0	0	0	2,882	26	0	0
Total Revenue	1,324,793	1,453,055	1,234,814	1,355,150	1,326,481	1,767,315	1,811,723
Total Gross Profit	1,324,793	1,453,055	1,234,814	1,355,150	1,326,481	1,767,315	1,811,723
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8111-000 Salaries			15,330	7,500	0	22,500	22,500
Total Wages	0	0	15,330	7,500	0	22,500	22,500
<i>Government Deductions</i>							
8131-200 EI-Salary						662	624
8132-100 CPP-Hourly	0						0
8132-200 CPP-Salary						1,114	1,114
Total Government Deductions	0	0	0	0	0	1,776	1,737
<i>Employee Benefits</i>							
Total Employee Benefits			48	23	(0)	70	70
<i>Employee Development</i>							
8171-100 Course/Seminar-External		23		201		250	250
Total Employee Development	214	23	0	201	0	250	250
Total Staff Costs	214	23	15,378	7,724	(0)	24,596	24,557
<b>Repairs and Maintenance</b>							
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media				72,169	600		0
8331-000 External PR	122	132		31	9		0
8332-000 Internal PR	3,349	2,273	3,100	2,299	1,302	3,200	3,200
Total Marketing, Advertising and Promc	3,471	2,405	3,100	74,499	1,911	3,200	3,200
<b>Printing and Duplicating</b>							
8412-000 Internal Printing			35	9	13		0
8422-000 Internal Duplication	10		2	10	1		0
Total Printing and Duplicating	10	0	37	19	14	0	0
<b>Operational Expenses</b>							
8555-000 Bad Debt Expense	341	1,655		782	2,654		0
8559-000 Bad Debt Recovery	(530)		(225)				0
Total Operational Expenses	(182)	1,661	(225)	762	2,654	0	0
<b>Communications</b>							

**Department 400  
General Administration**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8654-000 Courier					5		0
Total Communications	54	0	0	19	5	0	0
<b>Legal and Professional</b>							
8722-000 Audit & Accounting Fees	23,373	26,964	30,835	35,141	7,593	31,750	24,500
Total Legal and Professional	23,373	26,964	30,835	35,141	7,593	31,750	24,500
<b>General Overheads</b>							
8930-000 Bank Service Charges	7,749	7,820	10,300	10,165	8,674	11,400	11,520
8932-000 Interest Expense	79,903	55,584	45,736	29,559	135,225	215,189	177,618
8950-000 Insurance	29,494	31,449	37,542	56,166	30,949	80,520	105,600
8960-000 Mortgage Principle	463,651	230,288	230,268	247,316	355,542	390,950	228,156
Total General Overheads	632,840	580,001	324,254	344,719	530,390	698,059	522,894
<b>TOTAL EXPENDITURES</b>	<b>695,817</b>	<b>611,054</b>	<b>373,405</b>	<b>487,216</b>	<b>542,567</b>	<b>757,605</b>	<b>575,151</b>
<b>NET PROFIT (LOSS)</b>	<b>628,976</b>	<b>842,001</b>	<b>861,409</b>	<b>867,934</b>	<b>783,914</b>	<b>1,009,710</b>	<b>1,236,572</b>

**Department 402  
Office Administration**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Service Revenue</b>							
<i>Internal Revenue</i>							
6412-000 Internal Services	28,149	31,115	29,937	27,054	24,782	36,585	26,780
Total Service Revenue	28,149	31,115	29,937	27,054	24,782	36,585	26,780
Total Revenue	28,179	31,115	29,937	27,054	24,782	36,585	26,780
Total Gross Profit	28,179	31,115	29,937	27,054	24,782	36,585	26,780
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	11,449	44,974	41,479	6,330	4,348	5,304	5,332
8111-000 Salaries	274,331	292,607	310,704	309,533	275,747	344,161	352,562
8112-100 Overtime-Hourly		400	1,112				0
8112-200 Overtime-Salary			312				0
8113-100 Vacation-Hourly	706	1,940	2,127	406	319	212	213
8113-200 Vacation-Salary	1,363	1,517	5,851	1,702	2,413		0
8114-100 Stat. Holiday-Hourly	5	54	3,603	340	78	223	224
8116-200 Responsibility-Salary	280		350	588	348		0
Total Wages	288,134	341,492	365,538	318,899	283,253	349,900	358,331
<i>Government Deductions</i>							
8131-100 EI-Hourly	630	1,664	1,874	335	244	181	154
8131-200 EI-Salary	6,301	6,096	6,108	5,931	4,468	7,000	9,773
8132-100 CPP-Hourly	460	1,596	2,142	367	295	270	64
8132-200 CPP-Salary	6,125	7,290	8,564	9,188	7,418	10,000	17,452
Total Government Deductions	13,516	16,646	18,688	15,821	12,425	17,451	27,443
<i>Employee Benefits</i>							
8141-100 Great West Life-Hourly		10					0
8141-200 Great West Life-Salary	8,052	9,803	10,151	8,767	8,610	10,800	13,755
8142-200 Alberta Health Care-Sr	918	1,137	1,288	1,537	880	1,056	1,320
8143-100 WCB-Hourly	122	115	146	165	67	20	17
8143-200 WCB-Salary	329	539	700	830	694	1,170	1,093
8144-200 Pension-Salary	15,057	16,087	16,812	15,834	13,847	17,122	19,961
8145-000 Parking	540	600	582	84	668	840	840
Total Employee Benefits	25,018	28,291	29,679	27,217	24,766	31,008	36,987
<i>Employee Development</i>							
8165-100 Recruitment-Hourly		85				96	96
8165-200 Recruitment-Salary	478	370	379	227	482	480	480
8171-100 Course/Seminar-Extern	838	2,100	1,078	1,272	2,336	4,500	6,815
8173-100 Conference-Transport	1,800	1,949	2,329	1,581	2,659	2,975	3,225
8173-200 Conference-Accommo	2,035	1,362	2,399	3,186	1,081	2,450	2,450
8173-300 Conference-Registratic	735	604	875	955	1,059	1,500	1,500
8173-400 Conference-Other	1,671	1,000	410	637	300	720	720
Total Employee Development	7,557	7,470	7,470	7,858	7,917	12,721	15,286
Total Staff Costs	334,225	393,899	421,375	369,795	328,361	411,080	438,046
<b>Repairs and Maintenance</b>							
8211-300 R & M-Equipment Other		284	38	185	511	360	1,200
8211-600 R & M-Facilities Other	151	185	47	31	45	60	60
8211-700 R & M-Copy Charges	2,233	2,348	1,834	1,636	995	1,700	1,500
8211-900 R & M-Other	237	714	419	242	233	280	280
Total Repairs and Maintenance	2,621	3,531	2,338	2,094	1,784	2,400	3,040
<b>Supplies</b>							

**Department 402  
Office Administration**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8225-300 Supplies-Operations			448		54		0
8225-400 Supplies-Other	321	318	438	563	740	1,040	1,044
8230-100 Office Supplies-Comput	150	1,815	1,317	1,533	1,246	1,880	3,380
8230-200 Office Supplies-Other	5,148	5,627	6,728	3,832	5,627	6,100	6,420
<b>Total Office Supplies</b>	<b>5,298</b>	<b>7,442</b>	<b>8,045</b>	<b>5,365</b>	<b>6,873</b>	<b>7,980</b>	<b>9,800</b>
<b>Total Supplies</b>	<b>5,619</b>	<b>7,760</b>	<b>8,931</b>	<b>5,928</b>	<b>7,667</b>	<b>9,020</b>	<b>10,844</b>
<b>Marketing, Advertising and Promotion</b>							
8331-000 External PR	112	89	55	79	257	180	300
8332-000 Internal PR	200	685	2,022	391	672	540	660
8333-000 Volunteer PR					57		0
<b>Total Marketing, Advertising and Promo</b>	<b>337</b>	<b>915</b>	<b>2,077</b>	<b>470</b>	<b>986</b>	<b>720</b>	<b>960</b>
<b>Printing and Duplicating</b>							
8411-000 External Printing		136	67	24	16	96	60
8412-000 Internal Printing	(67)	34	2,022	847	31		0
8422-000 Internal Duplication	4,558	4,781	5,071	4,400	1,774	5,535	3,100
<b>Total Printing and Duplicating</b>	<b>4,491</b>	<b>4,951</b>	<b>7,160</b>	<b>5,271</b>	<b>1,821</b>	<b>5,631</b>	<b>3,160</b>
<b>Operational Expenses</b>							
8510-000 General Rentals	3,075	3,354	3,441	896	1,130	3,360	3,420
8541-000 Cash Over				(355)	20		0
8555-000 Bad Debt Expense			18	1,001	162		0
<b>Total Operational Expenses</b>	<b>3,075</b>	<b>3,354</b>	<b>3,519</b>	<b>1,542</b>	<b>1,312</b>	<b>3,360</b>	<b>3,420</b>
<b>Communications</b>							
8650-000 Telephone Rentals	784	801	968	6,872	1,599	1,440	2,040
8651-000 Telephone Repairs		(63)	72				0
8652-000 Long Distance	64	490	300	259	241	300	300
8653-000 Fax	75	225	39	56	330	120	120
8654-000 Courier	652	190	231	327	149	360	360
8655-000 Postage	1,249	1,149	910	1,238	1,242	1,300	1,500
<b>Total Communications</b>	<b>2,824</b>	<b>2,792</b>	<b>2,520</b>	<b>8,752</b>	<b>3,561</b>	<b>3,520</b>	<b>4,320</b>
<b>Legal and Professional</b>							
8721-000 Professional Fees	33,147	11,500	27,553	67,900	66,992	83,060	85,081
<b>Total Legal and Professional</b>	<b>33,147</b>	<b>11,500</b>	<b>33,662</b>	<b>68,216</b>	<b>66,975</b>	<b>83,060</b>	<b>85,081</b>
<b>Capital</b>							
8870-100 Capital Expend <\$500-Gr	175	49	70	959	42	750	720
<b>Total Capital</b>	<b>175</b>	<b>49</b>	<b>70</b>	<b>959</b>	<b>42</b>	<b>750</b>	<b>720</b>
<b>General Overheads</b>							
8910-000 Travel	145	69	7	204	1,528	3,240	7,500
8920-000 Publications	96	277	92	299	164	780	792
8921-000 Associations	45	520	685	778	753	1,662	1,705
8930-000 Bank Service Charges		(10)	(196)	750	(70)		1,164
8931-000 Credit Card S/C		40	240		9	80	40
8932-000 Interest Expense					2		0
8980-000 Previous Yrs. Expense					(1,280)		0
<b>Total General Overheads</b>	<b>286</b>	<b>896</b>	<b>828</b>	<b>2,132</b>	<b>1,106</b>	<b>5,762</b>	<b>11,201</b>
<b>TOTAL EXPENDITURES</b>	<b>386,800</b>	<b>429,647</b>	<b>482,480</b>	<b>465,159</b>	<b>413,615</b>	<b>525,303</b>	<b>560,792</b>
<b>NET PROFIT (LOSS)</b>	<b>(358,621)</b>	<b>(398,532)</b>	<b>(452,543)</b>	<b>(438,105)</b>	<b>(388,833)</b>	<b>(488,718)</b>	<b>(534,012)</b>



**Department 411  
Facilities & Operations**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Rent, Space and Maintenance Revenue</b>							
<i>External Rent</i>							
6311-000 External Base Rent	\$477,534	\$484,556	\$482,351	\$586,378	\$467,249	\$600,711	\$601,171
6312-000 Percentage Rent	7,378	8,217	8,538	2,810	4,429	5,000	6,000
6313-000 Common Area Rent	115,101	115,101	115,101	141,284	124,555	156,602	163,680
6314-100 Temporary Rent-Meeting	6,135	4,375	3,130	1,870	1,264	2,540	2,000
6314-200 Temporary Rent-Tables	27,480	27,000	28,639	20,645	18,945	24,000	24,000
6314-400 Temporary Rent-Other	12,461	6,202	150	925	1,007	500	500
Total External Rent	646,419	645,681	638,404	753,987	617,449	789,353	797,351
<i>Internal Rent</i>							
<i>Other Rent Revenue</i>							
6350-000 Custodial Revenue	97,335	92,453	92,161	95,097	85,629	96,811	107,179
6351-000 Maintenance Revenue	15,015	16,663	12,848	10,669	11,551	11,750	12,110
Total Other Rent Revenue	112,350	109,116	105,009	105,766	97,180	108,561	119,289
Total Rent, Space and Maintenance Re	758,769	754,797	743,413	859,753	714,629	897,914	916,640
<b>Service Revenue</b>							
<i>Internal Revenue</i>							
6412-000 Internal Services		7,710	7,140	8,550	6,200	8,460	8,460
Total Service Revenue	0	7,710	7,140	8,550	6,200	8,460	8,460
<b>Interest Revenue</b>							
<b>Grants Revenue</b>							
6425-000 Grants	285,504	285,504	285,504	285,504	237,920	285,504	285,504
<b>Commissions Revenue</b>							
6430-000 General Commissions	27,568	10,821	14,931	19,830	8,151	13,200	10,585
Total Commissions Revenue	27,568	10,821	14,931	19,830	8,151	13,200	10,585
<i>Miscellaneous Merchandise</i>							
6452-000 Internal Misc. Merch. Sales							2,950
7210-050 COGS Misc.Merchandise-Internal							(1,660)
Gross Profit on Miscellaneous Merchandise							1,290
Total Revenue	1,071,841	1,058,832	1,050,988	1,173,637	966,900	1,205,078	1,222,479
Total Gross Profit	1,071,841	1,058,832	1,050,988	1,173,637	966,900	1,205,078	1,222,479
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	45,345	44,950	48,863	64,914	58,326	53,289	56,664
8111-000 Salaries	456,821	467,402	494,406	503,154	428,799	560,094	556,352
8112-100 Overtime-Hourly	963	1,154	1,586	1,441	1,554	1,500	1,600
8112-200 Overtime-Salary	321					200	200
8113-100 Vacation-Hourly	2,009	2,048	2,186	2,790	2,413	2,131	2,267
8113-200 Vacation-Salary	3,391			2,050	568		0
8114-100 Stat. Holiday-Hourly	1,694	1,898	2,067	2,718	2,391	2,241	2,380
8116-200 Responsibility-Salary	1,512	1,237	1,218	1,277	1,169	1,320	1,320
8117-100 Shift Diff-Hourly	605	505	700	2,143	1,184	1,000	1,000
8117-200 Shift Diff-Salary	13,925	14,606	14,537	13,315	11,288	15,942	16,638
Total Wages	526,586	533,800	565,563	593,802	507,692	637,717	638,420
<i>Government Deductions</i>							

**Department 411  
Facilities & Operations**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8131-100 EI-Hourly	1,670	1,561	1,632	2,081	1,653	1,768	1,678
8131-200 EI-Salary	15,398	14,730	14,309	14,796	12,013	16,980	15,428
8132-100 CPP-Hourly	13,169	1,090	1,411	2,145	1,782	2,979	2,996
8132-200 CPP-Salary	15,220	17,498	19,986	22,798	20,073	28,589	27,549
<b>Total Government Deductions</b>	<b>45,457</b>	<b>34,879</b>	<b>37,338</b>	<b>41,820</b>	<b>35,521</b>	<b>50,316</b>	<b>47,651</b>
<b>Employee Benefits</b>							
8141-200 Great West Life-Salary	27,064	31,490	36,715	38,377	33,136	43,514	49,840
8142-200 Alberta Health Care-Sz	5,406	5,929	5,852	7,388	6,254	7,392	8,448
8143-100 WCB-Hourly	153	136	129	168	180	205	188
8143-200 WCB-Salary	1,167	1,115	1,396	1,488	1,464	1,964	1,725
8144-200 Pension-Salary	22,535	23,788	25,121	26,022	21,988	28,370	28,155
8146-100 Other Benefits-Hourly	362	323	428	246	720	300	828
8146-200 Other Benefits-Salary	4,335	1,501	1,518	1,638	1,250	1,750	1,750
<b>Total Employee Benefits</b>	<b>61,022</b>	<b>64,282</b>	<b>71,159</b>	<b>75,327</b>	<b>64,992</b>	<b>83,495</b>	<b>90,934</b>
<b>Employee Development</b>							
8165-100 Recruitment-Hourly		53	25	199		100	100
8165-200 Recruitment-Salary	433			292	538	200	200
<b>Total Employee Development</b>	<b>433</b>	<b>53</b>	<b>25</b>	<b>491</b>	<b>538</b>	<b>300</b>	<b>300</b>
<b>Total Staff Costs</b>	<b>633,498</b>	<b>633,014</b>	<b>674,085</b>	<b>711,440</b>	<b>608,743</b>	<b>771,828</b>	<b>777,306</b>
<b>Repairs and Maintenance</b>							
8211-600 R & M-Facilities Other	4,159	3,950	4,208	4,382	5,126	4,800	6,500
8211-800 R & M-Vehicle	225	53	574		98	900	900
8211-900 R & M-Other	1,592	1,644	2,291	2,318	3,773	5,640	5,700
<b>Total Repairs and Maintenance</b>	<b>5,976</b>	<b>5,647</b>	<b>7,073</b>	<b>6,700</b>	<b>8,997</b>	<b>11,340</b>	<b>13,100</b>
<b>Supplies</b>							
8225-100 Supplies-Building	25,052	20,351	18,759	21,777	17,576	23,000	23,500
8230-200 Office Supplies-Other	98	107	236	98	56	120	120
<b>Total Office Supplies</b>	<b>98</b>	<b>107</b>	<b>236</b>	<b>98</b>	<b>56</b>	<b>120</b>	<b>120</b>
<b>Total Supplies</b>	<b>25,259</b>	<b>20,466</b>	<b>18,995</b>	<b>21,875</b>	<b>17,632</b>	<b>23,120</b>	<b>23,620</b>
<b>Marketing, Advertising and Promotion</b>							
8331-000 External PR	81	55	55			100	100
8332-000 Internal PR	926	133	121	399	308	300	300
<b>Total Marketing, Advertising and Promo</b>	<b>1,032</b>	<b>246</b>	<b>176</b>	<b>437</b>	<b>331</b>	<b>400</b>	<b>400</b>
<b>Printing and Duplicating</b>							
8411-000 External Printing	160	185	204	38		300	300
8412-000 Internal Printing	2	2	61	29	3		0
8422-000 Internal Duplication	323	260	393	350	210	360	360
<b>Total Printing and Duplicating</b>	<b>485</b>	<b>447</b>	<b>658</b>	<b>417</b>	<b>213</b>	<b>660</b>	<b>660</b>
<b>Operational Expenses</b>							
8517-000 Program Expense	15,800	15,800	15,800	15,800	13,167	18,432	15,800
8555-000 Bad Debt Expense	(100)			1,554	31		0
8610-000 Grant Expense	11,060	11,060	11,060	11,060	9,217	12,900	11,060
<b>Total Operational Expenses</b>	<b>26,760</b>	<b>26,860</b>	<b>26,860</b>	<b>28,414</b>	<b>22,415</b>	<b>31,332</b>	<b>26,860</b>
<b>Communications</b>							
8650-000 Telephone Rentals	652	639	568	633	431	600	600
8652-000 Long Distance	16	28	1	9	8	60	60
8653-000 Fax	18	16	2	2		12	12
8654-000 Courier	9			121	58	56	96
8655-000 Postage	19	7	8	69	23	40	40
<b>Total Communications</b>	<b>714</b>	<b>690</b>	<b>579</b>	<b>834</b>	<b>520</b>	<b>768</b>	<b>808</b>
<b>Legal and Professional</b>							

**Department 411  
Facilities & Operations**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8720-000 Legal Fees				2,080	2,574	2,000	2,000
8721-000 Professional Fees	373	265	265	775	8,004	1,100	1,100
<b>Total Legal and Professional</b>	<b>373</b>	<b>265</b>	<b>265</b>	<b>2,855</b>	<b>10,578</b>	<b>3,100</b>	<b>3,100</b>
<b>Taxes and Licenses</b>							
8741-000 Business Tax/Licences	1,110	1,110	1,110	1,110	925	1,116	1,116
<b>Total Taxes and Licenses</b>	<b>2,194</b>	<b>2,232</b>	<b>2,091</b>	<b>2,033</b>	<b>925</b>	<b>1,116</b>	<b>1,116</b>
<b>Space Costs</b>							
8840-100 Cleaning-Supplies	11,495	15,438	14,873	17,404	11,420	16,000	16,000
8850-000 Utilities Expense	15,430	15,430	15,430	11,824	82,328	60,000	66,000
8850-100 Utilities - Cost Recovery - Internal				(3,926)	(30,718)	(33,516)	(36,864)
8850-200 Utilities - Cost Recovery - External					(27,041)	(19,428)	(21,372)
<b>Total Space Costs</b>	<b>26,925</b>	<b>30,868</b>	<b>30,303</b>	<b>25,302</b>	<b>35,989</b>	<b>23,056</b>	<b>23,764</b>
<b>Capital</b>							
8870-100 Capital Expend <\$500-Gr	180	1,340	898	4,527	918	2,200	2,200
<b>Total Capital</b>	<b>180</b>	<b>1,340</b>	<b>898</b>	<b>4,527</b>	<b>918</b>	<b>2,200</b>	<b>2,200</b>
<b>General Overheads</b>							
8910-000 Travel	1,603	1,870	1,067	1,849	2,035	2,880	2,880
8921-000 Associations	110	130	130	130		130	130
<b>Total General Overheads</b>	<b>1,713</b>	<b>2,007</b>	<b>1,197</b>	<b>1,979</b>	<b>2,099</b>	<b>3,010</b>	<b>3,010</b>
<b>TOTAL EXPENDITURES</b>	<b>725,109</b>	<b>724,082</b>	<b>763,180</b>	<b>806,813</b>	<b>709,360</b>	<b>871,930</b>	<b>875,944</b>
<b>NET PROFIT (LOSS)</b>	<b>346,732</b>	<b>334,750</b>	<b>287,808</b>	<b>366,824</b>	<b>257,540</b>	<b>333,148</b>	<b>346,535</b>

**Department 425  
Research & Advocacy**

		Past Year's Actuals				Current Year		Next Year
		2000	2001	2002	2003	2004	2004	2005
		Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>								
<b>EXPENDITURES</b>								
<b>Staff Costs</b>								
<i>Wages</i>								
8110-000	Casual Wages	\$3,151		\$6,252	\$7,492	\$5,511	\$13,046	\$0
8111-000	Salaries	27,098	26,934	29,461	44,230	32,019	52,369	70,184
8113-100	Vacation-Hourly	239		363	307	220	522	0
8113-200	Vacation-Salary		1,736		911	121		0
8114-100	Stat. Holiday-Hourly			68			548	0
Total Wages		30,488	28,670	36,144	52,940	37,871	66,485	70,184
<i>Government Deductions</i>								
8131-100	EI-Hourly	222		297	246	169	415	0
8131-200	EI-Salary	887	957	852	1,301	885	1,553	1,946
8132-100	CPP-Hourly	173		336	493	234	699	0
8132-200	CPP-Salary	865	1,134	1,186	1,831	1,361	2,442	3,474
Total Government Deductions		2,147	2,091	2,671	3,871	2,649	5,109	5,420
<i>Employee Benefits</i>								
8141-200	Great West Life-Salary	486	523	1,085	557	611	1,380	2,685
8142-200	Alberta Health Care-Sa	204	153	209	264	132	264	264
8143-100	WCB-Hourly		2	13	28	26	96	0
8143-200	WCB-Salary	84	68	75	100	114	180	218
8144-200	Pension-Salary	1,348	998	1,466	1,479	968	2,628	2,628
Total Employee Benefits		2,122	1,744	2,848	2,428	1,851	5,628	5,795
<i>Employee Development</i>								
8165-200	Recruitment-Salary		387		143		150	150
8171-100	Course/Seminar-External		389	46	475	630	700	700
8173-100	Conference-Transportation				1,566	22	1,400	50
8173-200	Conference-Accommodation				80	103	1,000	225
8173-300	Conference-Registration					75	400	0
8173-400	Conference-Other				200		400	90
Total Employee Development		0	776	46	2,464	830	4,050	1,215
Total Staff Costs		34,757	33,281	41,709	61,703	43,201	81,272	82,613
<b>Repairs and Maintenance</b>								
8211-600	R & M-Facilities Other	8			75		75	75
Total Repairs and Maintenance		8	0	0	75	0	75	75
<b>Supplies</b>								
8230-100	Office Supplies-Compute	1	1		1		20	0
8230-200	Office Supplies-Other	226	104	147	165	94	100	96
Total Office Supplies		227	105	147	166	94	120	96
Total Supplies		227	105	147	166	94	120	96
<b>Marketing, Advertising and Promotion</b>								
8332-000	Internal PR		45			7		0
Total Marketing, Advertising and Promo		0	103	0	0	7	0	0
<b>Printing and Duplicating</b>								
8412-000	Internal Printing				433	24		0
8421-000	External Duplication	60	20				42	48
8422-000	Internal Duplication	1,699	1,643	553	560	226	1,680	1,680
Total Printing and Duplicating		1,806	1,711	553	1,053	250	1,722	1,728
<b>Communications</b>								
8650-000	Telephone Rentals	322	437	397	456	147	440	240

**Department 425  
Research & Advocacy**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8652-000 Long Distance	111	93	166	99	87	260	264
8653-000 Fax	6	6				60	60
8654-000 Courier	12				29	50	48
8655-000 Postage	128	5	30	29	40	60	60
<b>Total Communications</b>	<b>579</b>	<b>541</b>	<b>593</b>	<b>584</b>	<b>303</b>	<b>870</b>	<b>672</b>
<b>Legal and Professional</b>							
8721-000 Professional Fees	265	265	265	530	265	265	265
<b>Total Legal and Professional</b>	<b>265</b>	<b>265</b>	<b>265</b>	<b>530</b>	<b>265</b>	<b>265</b>	<b>265</b>
<b>General Overheads</b>							
8910-000 Travel	21	39	124		2	36	36
8920-000 Publications	2,056	2,054	2,266	806	1,124	1,200	1,325
8921-000 Associations		1			28	250	175
<b>Total General Overheads</b>	<b>2,077</b>	<b>2,094</b>	<b>2,390</b>	<b>806</b>	<b>1,154</b>	<b>1,486</b>	<b>1,536</b>
<b>TOTAL EXPENDITURES</b>	<b>39,843</b>	<b>38,100</b>	<b>45,657</b>	<b>65,387</b>	<b>45,274</b>	<b>85,810</b>	<b>86,985</b>
<b>NET PROFIT (LOSS)</b>	<b>(39,843)</b>	<b>(38,100)</b>	<b>(45,657)</b>	<b>(65,387)</b>	<b>(45,274)</b>	<b>(85,810)</b>	<b>(86,985)</b>

**Department 500  
President/Executive Support**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Grants Revenue</b>							
6425-000 Grants	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000	\$60,000
Total Revenue	60,000	60,000	60,000	60,000	60,000	60,000	60,000
Total Gross Profit	60,000	60,000	60,000	60,000	60,000	60,000	60,000
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	3,884	3,775	3,657	4,377	4,804	5,480	0
8111-000 Salaries	88,220	81,436	82,731	91,080	79,801	96,391	105,548
8113-100 Vacation-Hourly	106	130	127	167	177	219	0
8113-200 Vacation-Salary	4,921	2,447	1,451	1,133			0
8114-100 Stat. Holiday-Hourly			312			230	0
Total Wages	97,102	88,003	88,658	96,757	84,782	102,320	105,548
<i>Government Deductions</i>							
8131-100 EI-Hourly	97	111	113	129	130	174	0
8131-200 EI-Salary	2,506	2,220	1,883	2,068	1,754	2,233	2,926
8132-100 CPP-Hourly	35	25	19	66	112	294	0
8132-200 CPP-Salary	2,862	3,280	3,330	3,993	3,631	4,771	5,225
Total Government Deductions	5,500	5,636	5,345	6,256	5,627	7,472	8,150
<i>Employee Benefits</i>							
8141-200 Great West Life-Salary	3,695	5,990	2,558	3,499	2,902	4,356	8,040
8142-200 Alberta Health Care-Sa	799	1,077	542	979	1,471	1,320	1,584
8143-100 WCB-Hourly	8	9	11	12	12	20	0
8143-200 WCB-Salary	279	252	248	243	226	328	327
8144-200 Pension-Salary	2,950	3,126	3,229	3,554	2,438	3,828	4,235
8145-000 Parking	383	505	542		266	424	0
8146-200 Other Benefits-Salary					999		0
Total Employee Benefits	8,114	10,959	7,130	8,287	8,314	10,276	14,186
<i>Employee Development</i>							
8165-200 Recruitment-Salary	2,451	1,483	2,990	1,304	383	3,420	3,420
8165-300 Recruitment-Volunteer	1,875	1,125	2,528	2,511	174	3,144	3,144
8171-100 Course/Seminar-External			500			600	800
8172-100 Retreat-Accommodatic	2,158	2,352	2,625	3,000	400	3,000	3,000
8172-200 Retreat-Food & Beverz	1,390	1,474	1,644	1,427	451	2,150	2,150
8172-300 Retreat-Other	240	1,330	722	2,048		1,314	1,314
8173-100 Conference-Transportz	999	1,479	421	1,915	1,333	2,100	2,100
8173-200 Conference-Accommod	1,313	804	168	225	262	700	700
8173-300 Conference-Registratic	316	570	745	925	987	1,350	1,350
8173-400 Conference-Other	175	114	137	497	24	680	680
Total Employee Development	10,917	10,731	12,480	13,852	4,014	18,458	18,658
Total Staff Costs	121,633	115,329	113,613	125,152	102,737	138,526	146,543
<b>Repairs and Maintenance</b>							
8211-300 R & M-Equipment Other	37	110	60			150	150
8211-900 R & M-Other	210	357	282	203	80	300	300
Total Repairs and Maintenance	312	585	409	203	80	450	450
<b>Supplies</b>							
8230-100 Office Supplies-Compute	539	474		364	447	990	990
8230-200 Office Supplies-Other	669	1,388	895	937	172	240	160
Total Office Supplies	1,208	1,862	895	1,301	619	1,230	1,150
Total Supplies	1,529	2,180	1,327	1,864	619	1,230	1,150

**Department 500  
President/Executive Support**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media						1,440	1,440
8322-100 Int. Advertising-Media	17,390	20,108	113	784	836		0
8322-300 Int. Advertising-Design O	1,100	900		50	8		0
8331-000 External PR	1,579	1,893	2,264	251	133	876	876
8332-000 Internal PR	676	1,734	2,026	1,381	876	1,270	1,470
8333-000 Volunteer PR	34	530	1,383	853	1,010	2,000	0
<b>Total Marketing, Advertising and Promot</b>	<b>22,243</b>	<b>26,577</b>	<b>5,786</b>	<b>3,319</b>	<b>2,863</b>	<b>5,586</b>	<b>3,786</b>
<b>Printing and Duplicating</b>							
8411-000 External Printing	31	208	169	108	86	95	95
8422-000 Internal Duplication	5,301	5,742	10,129	7,543	3,891	11,940	2,000
<b>Total Printing and Duplicating</b>	<b>5,332</b>	<b>5,950</b>	<b>13,273</b>	<b>9,349</b>	<b>3,977</b>	<b>12,035</b>	<b>2,095</b>
<b>Operational Expenses</b>							
8516-000 Production Costs	1,371	3,805	5,786	10,951	4,342	5,364	0
8610-000 Grant Expense				400		1,700	0
<b>Total Operational Expenses</b>	<b>6,071</b>	<b>5,139</b>	<b>5,884</b>	<b>11,626</b>	<b>4,342</b>	<b>7,064</b>	<b>0</b>
<b>Communications</b>							
8650-000 Telephone Rentals	4,055	3,421	4,200	1,231	413	2,100	840
8651-000 Telephone Repairs	302					200	0
8652-000 Long Distance	600	515	360	155	592	420	420
8653-000 Fax	17	30	1	4			0
8654-000 Courier	45	152	76	84	43	120	120
8655-000 Postage	70	200	185	314	72	360	360
<b>Total Communications</b>	<b>5,089</b>	<b>4,318</b>	<b>4,822</b>	<b>1,788</b>	<b>1,120</b>	<b>3,200</b>	<b>1,740</b>
<b>Legal and Professional</b>							
8720-000 Legal Fees	20,000	24,955	20,762	46,987	11,390	40,000	40,000
8721-000 Professional Fees	799	1,282	18,988	795	795	795	795
<b>Total Legal and Professional</b>	<b>20,799</b>	<b>26,237</b>	<b>39,750</b>	<b>47,782</b>	<b>12,185</b>	<b>40,795</b>	<b>40,795</b>
<b>Capital</b>							
8870-100 Capital Expend <\$500-Ge	140	300	295	426	136	300	300
<b>Total Capital</b>	<b>140</b>	<b>300</b>	<b>295</b>	<b>426</b>	<b>136</b>	<b>300</b>	<b>300</b>
<b>General Overheads</b>							
8910-000 Travel	569	293	1,785	9	137	300	300
8920-000 Publications	384	14		212		100	0
8921-000 Associations	15,459	15,184	(3,077)	3,297	1,387	1,440	1,440
8931-000 Credit Card S/C	37		92	80		40	40
8980-000 Previous Yrs. Expense		436	68		899		0
<b>Total General Overheads</b>	<b>16,449</b>	<b>15,927</b>	<b>(1,132)</b>	<b>3,598</b>	<b>2,423</b>	<b>1,880</b>	<b>1,780</b>
<b>TOTAL EXPENDITURES</b>	<b>199,597</b>	<b>202,542</b>	<b>184,027</b>	<b>205,107</b>	<b>130,482</b>	<b>211,066</b>	<b>198,639</b>
<b>NET PROFIT (LOSS)</b>	<b>(139,597)</b>	<b>(142,542)</b>	<b>(124,027)</b>	<b>(145,107)</b>	<b>(70,482)</b>	<b>(151,066)</b>	<b>(138,639)</b>





**Department 509  
Elections & Referenda**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8111-000	Salaries				2,675		3,744
8118-100	Casual Labour-Honora	4,000	7,200	4,000	10,100	600	3,120
8118-200	Casual Labour-Temp I	13,433	8,245	11,459	6,985	1,252	11,500
Total Wages		17,433	15,445	15,459	17,085	4,527	18,364
<i>Government Deductions</i>							
8131-200	EI-Salary				77		104
8132-100	CPP-Hourly						0
8132-200	CPP-Salary				89		19
Total Government Deductions		0	0	0	0	166	122
<i>Employee Benefits</i>							
8143-100	WCB-Hourly	31	31	47	47	43	12
8142-200	WCB-Salary					1	
Total Employee Benefits		31	31	47	47	44	12
<i>Employee Development</i>							
8165-100	Recruitment-Hourly					500	818
Total Employee Development		0	0	0	0	0	818
Total Staff Costs		17,464	15,476	15,506	17,132	4,737	19,316
<b>Repairs and Maintenance</b>							
<b>Supplies</b>							
8230-200	Office Supplies-Other	418	60	80	155	67	115
Total Office Supplies		532	60	80	205	67	115
Total Supplies		532	60	80	205	67	115
<b>Marketing, Advertising and Promotion</b>							
8321-100	Ext. Advertising-Media					1,105	4,416
8321-400	Ext. Advertising-Other		58			550	0
8322-100	Int. Advertising-Media	1,840	3,433	6,483	2,343	450	450
8322-300	Int. Advertising-Design Or	296			2,178	251	406
8332-000	Internal PR	339	185	14	29	35	175
Total Marketing, Advertising and Promo		2,475	3,676	6,497	5,680	2,391	5,447
<b>Printing and Duplicating</b>							
8411-000	External Printing	1,800	310	105	727	1,566	3,525
8412-000	Internal Printing	1,114	578	1,251	41		0
8422-000	Internal Duplication	1,697	247	222	508	859	1,290
Total Printing and Duplicating		4,611	1,135	1,578	1,276	2,425	4,815
<b>Operational Expenses</b>							
8510-000	General Rentals	3,108	1,807		680	172	1,100
8516-000	Production Costs	14,699	7,125	6,527	8,910	482	4,100
8610-000	Grant Expense	4,049	7,828	14,987	10,154	1,209	11,750
8610-100	Grant Expense-Faculty E	2,165	170		2,124		1,700
Total Operational Expenses		24,021	16,930	21,514	21,868	1,863	18,650
<b>Communications</b>							
8650-000	Telephone Rentals	660	544	473	677	497	630
8652-000	Long Distance	3	20	5		1	0
8654-000	Courier	80	497		62	5	0
8655-000	Postage	644		1	45		0

**Department 509  
Elections & Referenda**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Communications	1,388	1,061	480	784	503	800	630
<b>Legal and Professional</b>							
8720-000 Legal Fees	325						0
8721-000 Professional Fees	4,700	1,000	2,449	10,227	3,800	10,000	8,000
8722-000 Audit & Accounting Fees		7,500	10,630			1,500	0
Total Legal and Professional	5,025	8,500	13,079	10,227	3,800	11,500	8,000
<b>General Overheads</b>							
8910-000 Travel	71	37	39		6	50	50
Total General Overheads	71	277	163	0	6	50	50
<b>TOTAL EXPENDITURES</b>	<b>55,587</b>	<b>47,115</b>	<b>58,897</b>	<b>57,172</b>	<b>15,792</b>	<b>69,149</b>	<b>57,023</b>
<b>NET PROFIT (LOSS)</b>	<b>(55,587)</b>	<b>(47,115)</b>	<b>(58,897)</b>	<b>(56,522)</b>	<b>(15,792)</b>	<b>(69,149)</b>	<b>(57,023)</b>

**Department 518  
Awards**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>EXPENDITURES</b>							
<b>Marketing, Advertising and Promotion</b>							
8322-100					1,123	6,202	6,202
8322-300					400	570	570
8333-000					142	175	175
Total Marketing, Advertising and Promot	0	0	0	0	1,665	6,947	6,947
<b>Printing and Duplicating</b>							
8411-000					434	875	1,000
8412-000					1,076		0
8422-000					307	2,225	1,500
Total Printing and Duplicating	0	0	0	0	1,817	3,100	2,500
<b>Operational Expenses</b>							
8516-000						7,010	7,010
8611-000					(5,636)	5,570	5,570
Total Operational Expenses	0	0	0	0	(5,636)	12,580	12,580
<b>Communications</b>							
8654-000					10		0
8655-000					40	375	375
Total Communications	0	0	0	0	50	375	375
<b>TOTAL EXPENDITURES</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>(2,104)</b>	<b>23,002</b>	<b>22,402</b>
<b>NET PROFIT (LOSS)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>2,104</b>	<b>(23,002)</b>	<b>(22,402)</b>

**Department 519  
Academic Affairs**

	Past Year's Actuals				Current Year		Next Year	
	2000	2001	2002	2003	2004	2004	2005	
	Actual	Actual	Actual	Actual	Actual To-Date	Budget		
<b>REVENUE</b>								
<b>EXPENDITURES</b>								
<b>Staff Costs</b>								
<i>Wages</i>								
8111-000	Salaries	27,768	29,600	29,698	30,782	27,078	32,504	45,680
8113-200	Vacation-Salary	535	355	994	45			0
8118-200	Casual Labour-Temp Help						60	60
Total Wages		28,303	29,955	30,692	30,827	27,078	32,564	45,740
<i>Government Deductions</i>								
8131-200	EI-Salary	363	366	335	354	295	352	1,266
8132-200	CPP-Salary	775	926	1,053	1,143	1,057	1,612	2,261
Total Government Deductions		1,138	1,292	1,388	1,497	1,352	1,964	3,527
<i>Employee Benefits</i>								
8141-200	Great West Life-Salary		119	519				0
8142-200	Alberta Health Care-Salary		17					0
8143-200	WCB-Salary	74	83	78	89	81	100	142
8145-000	Parking	505	469	109	50	531	636	648
Total Employee Benefits		579	688	706	139	612	736	790
<i>Employee Development</i>								
8172-200	Retreat-Food & Beverz	278	9		242	231	240	200
8172-300	Retreat-Other	57		167		100	100	3,100
8173-100	Conference-Transportz	1,429	1,436	1,026	1,174	1,253	1,385	1,000
8173-200	Conference-Accommod	415	208	297	621	171	615	600
8173-300	Conference-Registratic	481	731	875	450	1,037	900	900
8173-400	Conference-Other	80	357	52	52	26	210	300
Total Employee Development		2,740	2,741	2,417	2,539	2,818	3,450	6,100
Total Staff Costs		32,760	34,676	35,203	35,002	31,860	38,714	56,157
<b>Repairs and Maintenance</b>								
8211-900	R & M-Other		31	21	16	12		0
Total Repairs and Maintenance		15	82	21	16	12	0	0
<b>Supplies</b>								
8230-200	Office Supplies-Other	229	308	376	176	226	200	200
Total Office Supplies		231	321	376	176	226	200	200
Total Supplies		251	321	376	176	226	200	200
<b>Marketing, Advertising and Promotion</b>								
8321-100	Ext. Advertising-Media				1,587	442	500	500
8322-300	Int. Advertising-Design OI	1,123	910	2,772	746	160		0
8331-000	External PR	68	311	136	18	89	271	271
8332-000	Internal PR	48	905	162	234	123	150	150
8333-000	Volunteer PR	40	504	273	257	388	750	750
Total Marketing, Advertising and Promot		4,694	11,035	13,561	7,642	1,202	1,671	1,671
<b>Printing and Duplicating</b>								
8411-000	External Printing	366	977	367	1,390	108	260	260
8412-000	Internal Printing			579	311	44	900	450
8422-000	Internal Duplication	2,000	2,145	627	2,251	295	1,500	800
Total Printing and Duplicating		2,366	3,122	1,573	3,952	447	2,660	1,510
<b>Operational Expenses</b>								
8516-000	Production Costs	6,666	11,005	9,034	9,886	313		0
Total Operational Expenses		6,666	25,527	14,815	11,386	313	0	0

**Department 519  
Academic Affairs**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>Communications</b>							
8650-000 Telephone Rentals		170	334	248	170	260	240
8652-000 Long Distance	29	107	23	17		80	80
8653-000 Fax	5	11	1			30	30
8654-000 Courier	42	75	13	29	5		0
8655-000 Postage	192	262	301	402	9	24	24
Total Communications	268	625	672	696	184	394	374
<b>Legal and Professional</b>							
8721-000 Professional Fees	265	530	530	530	530	530	530
Total Legal and Professional	265	530	530	530	530	530	530
<b>General Overheads</b>							
8910-000 Travel	69	25	55	153		50	50
8931-000 Credit Card S/C	37		92	40	40	40	40
Total General Overheads	106	32	620	193	40	90	90
<b>TOTAL EXPENDITURES</b>	<b>47,391</b>	<b>75,950</b>	<b>67,708</b>	<b>59,593</b>	<b>34,814</b>	<b>44,259</b>	<b>60,532</b>
<b>NET PROFIT (LOSS)</b>	<b>(47,391)</b>	<b>(58,136)</b>	<b>(67,708)</b>	<b>(59,593)</b>	<b>(34,814)</b>	<b>(44,259)</b>	<b>(60,532)</b>



**Department 520  
Operations & Finance**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Legal and Professional	265	265	265	265	265	265	265
<b>General Overheads</b>							
8931-000 Credit Card S/C	37	40	92	40	40	40	40
Total General Overheads	243	255	142	40	40	40	40
<b>TOTAL EXPENDITURES</b>	<b>23,315</b>	<b>25,915</b>	<b>37,509</b>	<b>23,528</b>	<b>21,721</b>	<b>26,285</b>	<b>26,959</b>
<b>NET PROFIT (LOSS)</b>	<b>(23,315)</b>	<b>(25,915)</b>	<b>(37,509)</b>	<b>(23,528)</b>	<b>(21,721)</b>	<b>(26,285)</b>	<b>(26,959)</b>

**Department 521  
External Affairs**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Other Revenue &amp; COGS</b>							
6480-000 Donations				\$2,200			\$3,000
6600-000 Fund Raising					3,000	3,000	0
Total Gross Profit	0	0	0	2,200	3,000	3,000	3,000
Total Revenue				2,200	3,000	3,000	3,000
Total Gross Profit	0	0	0	2,200	3,000	3,000	3,000
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8111-000 Salaries	27,768	29,600	30,523	31,260	27,078	32,504	32,504
8113-200 Vacation-Salary	134	787	807	1,580			0
Total Wages	27,902	30,387	31,330	32,840	27,078	32,504	32,504
<i>Government Deductions</i>							
8131-200 EI-Salary	363	360	344	366	295	409	901
8132-200 CPP-Salary	759	951	1,050	1,238	1,057	748	1,609
Total Government Deductions	1,122	1,311	1,394	1,604	1,352	1,157	2,510
<i>Employee Benefits</i>							
8141-200 Great West Life-Salary		385	347	376		474	480
8142-200 Alberta Health Care-Salary		153				204	204
8143-200 WCB-Salary	107	73	78	90	105	111	101
8145-000 Parking	560	490	229		561	636	0
Total Employee Benefits	667	1,101	654	466	666	1,425	785
<i>Employee Development</i>							
8173-100 Conference-Transporte	774	1,077	563	2,114	1,237	1,887	1,437
8173-200 Conference-Accommod	399	(103)	168	701	262	763	563
8173-300 Conference-Registratic	257	320	745	925	800	1,325	1,075
8173-400 Conference-Other	31	89	1,200	334	23	390	270
Total Employee Development	1,461	1,392	3,151	4,074	2,322	4,365	3,345
Total Staff Costs	31,152	34,191	36,529	38,984	31,418	39,451	39,144
<b>Repairs and Maintenance</b>							
8211-900 R & M-Other		33	14	25	12		0
Total Repairs and Maintenance	15	33	14	25	12	0	0
<b>Supplies</b>							
8230-100 Office Supplies-Computer		1		16		275	0
8230-200 Office Supplies-Other	95	193	870	383	399	173	360
Total Office Supplies	95	194	870	399	399	448	360
Total Supplies	95	194	870	399	399	448	360
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media		300		200	736	500	850
8322-300 Int. Advertising-Design O	15	450		200	540	1,000	800
8331-000 External PR	1,005	951	1,093	2,539	206	900	360
8332-000 Internal PR	33	373	732	443	138	180	180
8333-000 Volunteer PR	37	296	1,286	1,998	337	720	400
Total Marketing, Advertising and Promo	1,092	3,228	4,287	5,793	1,957	3,300	2,590
<b>Printing and Duplicating</b>							
8411-000 External Printing	45		604	279	513	2,890	1,100
8412-000 Internal Printing			1,275	1,492	881	900	890
8421-000 External Duplication					45		0



**Department 521  
External Affairs**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8422-000 Internal Duplication	546	1,459	498	1,694	746	1,000	1,000
Total Printing and Duplicating	591	1,459	2,377	3,465	2,185	4,790	2,990
<b>Operational Expenses</b>							
8516-000 Production Costs	1,022	2,009	3,880	6,161	9,579	7,500	10,300
8534-100 Other Seminars-Accommodation/Travel					261	940	940
8534-600 Other Seminars-Food and Beverage					80	150	150
8534-900 Other Seminars-Other				893		1,300	720
Total Operational Expenses	1,028	2,009	3,880	7,054	9,920	9,890	12,110
<b>Communications</b>							
8650-000 Telephone Rentals		91	334	490	409	264	240
8652-000 Long Distance	53	430	253	484	54	184	93
8653-000 Fax	4	6	1	1	1	24	10
8654-000 Courier	45	25	84	209	15		0
8655-000 Postage	38	47	736	100	150	22	216
Total Communications	140	599	1,408	1,284	629	494	559
<b>Legal and Professional</b>							
8721-000 Professional Fees	530	530	530	530	530	530	530
Total Legal and Professional	530	530	530	530	530	530	530
<b>General Overheads</b>							
8910-000 Travel	267	655	640	1,280	91	120	120
8921-000 Associations	346		351	323	28,000	30,000	29,000
8931-000 Credit Card S/C	37	80	80	40	40	40	40
8980-000 Previous Yrs. Expense					123		0
Total General Overheads	650	742	1,071	1,668	28,254	30,160	29,160
<b>TOTAL EXPENDITURES</b>	<b>35,293</b>	<b>42,985</b>	<b>51,584</b>	<b>59,202</b>	<b>75,304</b>	<b>89,063</b>	<b>87,443</b>
<b>NET PROFIT (LOSS)</b>	<b>(35,293)</b>	<b>(42,985)</b>	<b>(51,584)</b>	<b>(57,002)</b>	<b>(72,304)</b>	<b>(86,063)</b>	<b>(84,443)</b>

**Department 523  
Student Life**

		Past Year's Actuals				Current Year		Next Year
		2000	2001	2002	2003	2004	2004	2005
		Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>								
<b>EXPENDITURES</b>								
<b>Staff Costs</b>								
<i>Wages</i>								
8111-000	Salaries	\$27,710	\$28,670	\$30,220	\$31,260	\$27,178	\$32,504	\$32,504
8113-200	Vacation-Salary	975	501	1,100	556			0
<b>Total Wages</b>		<b>28,685</b>	<b>29,171</b>	<b>31,320</b>	<b>31,816</b>	<b>27,178</b>	<b>32,504</b>	<b>32,504</b>
<i>Government Deductions</i>								
8131-200	El-Salary	371	360	344	362	295	409	901
8132-200	CPP-Salary	792	875	1,089	1,193	1,057	1,609	1,609
<b>Total Government Deductions</b>		<b>1,163</b>	<b>1,235</b>	<b>1,433</b>	<b>1,555</b>	<b>1,352</b>	<b>2,018</b>	<b>2,510</b>
<i>Employee Benefits</i>								
8141-200	Great West Life-Salary	274	385	591				0
8142-200	Alberta Health Care-Salary		102	209				0
8143-200	WCB-Salary	112	81	79	89	85	111	101
8145-000	Parking	505	505	542		654	840	840
<b>Total Employee Benefits</b>		<b>891</b>	<b>1,073</b>	<b>1,421</b>	<b>89</b>	<b>739</b>	<b>951</b>	<b>941</b>
<i>Employee Development</i>								
8172-200	Retreat-Food & Beverage		9				80	80
8172-300	Retreat-Other					104	50	50
8173-100	Conference-Transport	1,411	1,311	1,114	1,543	1,419	2,090	2,090
8173-200	Conference-Accommod	800	951	1,181	171	925	1,100	1,100
8173-300	Conference-Registratic	350	980	920	1,479	1,300	1,240	1,240
8173-400	Conference-Other	185	1,014	568	736	414	570	570
<b>Total Employee Development</b>		<b>2,746</b>	<b>4,419</b>	<b>3,783</b>	<b>3,929</b>	<b>4,162</b>	<b>5,130</b>	<b>5,130</b>
<b>Total Staff Costs</b>		<b>33,485</b>	<b>35,898</b>	<b>37,957</b>	<b>37,389</b>	<b>33,431</b>	<b>40,603</b>	<b>41,085</b>
<b>Repairs and Maintenance</b>								
8211-900	R & M-Other				16	12		0
<b>Total Repairs and Maintenance</b>		<b>0</b>	<b>266</b>	<b>29</b>	<b>16</b>	<b>12</b>	<b>0</b>	<b>0</b>
<b>Supplies</b>								
8225-400	Supplies-Other					58	200	200
8230-100	Office Supplies-Compute	3	5	84			40	40
8230-200	Office Supplies-Other	142	290	1,062	115	377	100	100
<b>Total Office Supplies</b>		<b>145</b>	<b>295</b>	<b>1,146</b>	<b>115</b>	<b>377</b>	<b>140</b>	<b>140</b>
<b>Total Supplies</b>		<b>145</b>	<b>295</b>	<b>6,189</b>	<b>115</b>	<b>435</b>	<b>340</b>	<b>340</b>
<b>Marketing, Advertising and Promotion</b>								
8321-100	Ext. Advertising-Media						700	0
8322-100	Int. Advertising-Media		984	1,784			900	0
8322-200	Int. Advertising-Photocopy						130	0
8322-300	Int. Advertising-Design OI	915	981	900	300	248	680	680
8331-000	External PR	85	315	402		143	360	200
8332-000	Internal PR	108	154	177	60	184	260	200
8333-000	Volunteer PR	4,221	3,808	4,410	1,728	3,551	3,875	3,875
<b>Total Marketing, Advertising and Promol</b>		<b>5,329</b>	<b>6,300</b>	<b>7,673</b>	<b>2,088</b>	<b>4,126</b>	<b>6,905</b>	<b>4,955</b>
<b>Printing and Duplicating</b>								
8411-000	External Printing	74	90	97	19	223	150	200
8412-000	Internal Printing			883	17	276	300	300
8422-000	Internal Duplication	587	654	1,220	337	833	270	750
<b>Total Printing and Duplicating</b>		<b>661</b>	<b>744</b>	<b>2,200</b>	<b>373</b>	<b>1,332</b>	<b>720</b>	<b>1,250</b>
<b>Operational Expenses</b>								
8516-000	Production Costs			317	51	117	550	550

**Department 523  
Student Life**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Operational Expenses	0	0	317	51	117	550	550
<b>Communications</b>							
8650-000 Telephone Rentals	38	91	334	248	147	260	240
8652-000 Long Distance	40	167	(18)	36	7	60	60
8653-000 Fax	1		25			24	24
8654-000 Courier	43	43	198		9	55	55
8655-000 Postage	287	75	315	269	28	36	36
Total Communications	409	376	854	553	191	435	415
<b>Legal and Professional</b>							
8721-000 Professional Fees	795	530	795	530	530	530	530
Total Legal and Professional	795	530	795	530	530	530	530
<b>General Overheads</b>							
8910-000 Travel		7	228	47		120	0
8931-000 Credit Card S/C	37	40	52	40	40	40	40
Total General Overheads	37	(924)	280	87	40	160	40
<b>TOTAL EXPENDITURES</b>	<b>40,861</b>	<b>43,485</b>	<b>56,762</b>	<b>41,202</b>	<b>40,214</b>	<b>50,243</b>	<b>49,165</b>
<b>NET PROFIT (LOSS)</b>	<b>(40,861)</b>	<b>(43,485)</b>	<b>(56,762)</b>	<b>(41,202)</b>	<b>(40,214)</b>	<b>(50,243)</b>	<b>(49,165)</b>

**Department 555  
Executive Communications**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8111-000	Salaries	\$9,769	\$10,876	\$18,176	\$20,320	\$24,794	\$23,819
8113-200	Vacation-Salary		261				0
Total Wages		0	9,769	11,137	18,176	24,794	23,819
<i>Government Deductions</i>							
8131-200	El-Salary	379	343	511	596	676	660
8132-200	CPP-Salary	265	339	748	898	1,205	1,179
Total Government Deductions		0	644	682	1,494	1,881	1,839
<i>Employee Benefits</i>							
8141-200	Great West Life-Salary			671	1,348	2,712	1,960
8142-200	Alberta Health Care-Salary			220	264	528	528
8143-200	WCB-Salary			15	44	83	74
8144-200	Pension-Salary			904	504	1,212	1,131
8146-200	Other Benefits-Salary				936		0
Total Employee Benefits		0	0	0	1,810	4,535	3,693
<i>Employee Development</i>							
Total Staff Costs		0	10,413	11,819	21,245	24,910	29,352
<b>Repairs and Maintenance</b>							
8211-900	R & M-Other		7	24	45	22	22
Total Repairs and Maintenance		0	0	7	24	22	22
<b>Supplies</b>							
8230-200	Office Supplies-Other	130	24	89	106	180	180
Total Office Supplies		0	130	24	89	106	180
Total Supplies		0	130	24	89	106	180
<b>Marketing, Advertising and Promotion</b>							
8321-100	Ext. Advertising-Media		1,750	15,041	6,511	13,050	13,703
8321-400	Ext. Advertising-Other	58	2,535	2,633	240	1,200	1,400
8322-100	Int. Advertising-Media		18,652	60	40	660	210
8322-300	Int. Advertising-Design Other	228	1,095	315	551	600	1,025
8331-000	External PR	72					110
8332-000	Internal PR	26	1,140		50		60
8333-000	Volunteer PR			30	6	50	50
Total Marketing, Advertising and Promot		0	384	25,172	18,079	15,560	16,558
<b>Printing and Duplicating</b>							
8411-000	External Printing	332	502	285	34	360	120
8422-000	Internal Duplication	523	377	411	978	1,200	1,200
Total Printing and Duplicating		0	855	879	696	1,560	1,320
<b>Operational Expenses</b>							
8516-000	Production Costs		234	6,000	3,365	5,000	10,000
Total Operational Expenses		0	0	234	6,000	5,000	10,000
<b>Communications</b>							
8650-000	Telephone Rentals	91	300	248	179	252	240
8652-000	Long Distance	22		5	5	48	36
8653-000	Fax			1		20	20
8654-000	Courier	18	8	5		20	20
8655-000	Postage		248	7	16	96	72

**Department 555  
Executive Communications**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Communications	0	131	556	266	200	436	388
<b>Legal and Professional</b>							
8721-000 Professional Fees		265	265	265	265	265	265
Total Legal and Professional	0	265	265	265	265	265	265
<b>Capital</b>							
8870-100 Capital Expend <\$500-General					94	250	100
Total Capital	0	0	0	0	94	250	100
<b>General Overheads</b>							
8920-000 Publications				911	951	1,080	1,080
Total General Overheads	0	19	0	911	951	1,080	1,080
<b>TOTAL EXPENDITURES</b>	<b>0</b>	<b>12,197</b>	<b>38,956</b>	<b>47,575</b>	<b>38,346</b>	<b>55,563</b>	<b>59,265</b>
<b>NET PROFIT (LOSS)</b>	<b>0</b>	<b>(12,197)</b>	<b>(38,956)</b>	<b>(47,575)</b>	<b>(38,346)</b>	<b>(55,563)</b>	<b>(59,265)</b>

**Department 600**  
**Manager of Student Services**

		Past Year's Actuals				Current Year		Next Year
		2000	2001	2002	2003	2004	2004	2005
		Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>								
<b>EXPENDITURES</b>								
<b>Staff Costs</b>								
<i>Wages</i>								
8111-000	Salaries	\$32,369	\$36,456	\$38,048	\$45,937	\$31,315	\$37,500	\$44,004
8113-200	Vacation-Salary	2,317				5,489		0
Total Wages		34,686	36,456	38,048	45,937	36,804	37,500	44,004
<i>Government Deductions</i>								
8131-200	El-Salary	1,628	1,023	1,077	1,194	965	1,103	1,220
8132-200	CPP-Salary	1,325	1,362	1,548	1,872	1,689	1,856	2,178
Total Government Deductions		2,953	2,385	2,625	3,066	2,654	2,959	3,398
<i>Employee Benefits</i>								
8141-200	Great West Life-Salary	521	2,270	2,606	2,783	1,053	2,352	1,500
8142-200	Alberta Health Care-S	272	408	418	528	209	400	264
8143-200	WCB-Salary	100	91	97	122	129	128	136
8144-200	Pension-Salary	1,610	1,819	1,878	2,412	1,613	2,100	2,090
Total Employee Benefits		2,503	4,588	4,999	5,845	3,004	4,980	3,991
<i>Employee Development</i>								
8165-200	Recruitment-Salary	55						1,330
8165-400	Recruitment-Training					178		500
8173-100	Conference-Transportation		534	567	849	735	350	390
8173-200	Conference-Accommodation		218	755	187	225	500	500
8173-300	Conference-Registration		350	411	546		450	650
8173-400	Conference-Other		150	180	150	3,164	2,710	330
Total Employee Development		148	1,252	1,913	1,732	4,302	4,010	3,700
Total Staff Costs		40,290	44,681	47,585	56,580	46,764	49,449	55,093
<b>Repairs and Maintenance</b>								
8211-300	R & M-Equipment Other	30	100		100	105		0
Total Repairs and Maintenance		177	100	30	190	105	0	0
<b>Supplies</b>								
8230-200	Office Supplies-Other	152	139	173	194	96	144	180
Total Office Supplies		485	613	866	369	96	144	180
Total Supplies		485	653	866	369	96	144	180
<b>Marketing, Advertising and Promotion</b>								
8321-100	Ext. Advertising-Media				725	576	1,550	1,550
8321-400	Ext. Advertising-Other	34	201	389			500	500
8322-100	Int. Advertising-Media	300	2,645	637		75		0
8322-300	Int. Advertising-Design O	900	900	900	360	15	150	150
8331-000	External PR			7		216	60	60
8332-000	Internal PR	250	346	377	486	297	400	500
Total Marketing, Advertising and Promot		1,484	4,092	2,310	1,571	1,179	2,660	2,760
<b>Printing and Duplicating</b>								
8411-000	External Printing	128	191	68	579	33		150
8412-000	Internal Printing	190	356	316	142			0
8422-000	Internal Duplication	152	125	63	33	51	60	60
Total Printing and Duplicating		470	672	447	754	84	60	210
<b>Operational Expenses</b>								
8516-000	Production Costs		987	363	500		500	500
8610-000	Grant Expense							20,545
Total Operational Expenses		0	987	448	500	0	500	21,045

**Department 600**  
**Manager of Student Services**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>Communications</b>							
8650-000 Telephone Rentals	736	885	624	550	87	260	240
8652-000 Long Distance	16	38	26	28	35	75	72
8653-000 Fax						24	24
8654-000 Courier				5		24	24
8655-000 Postage	2			2	11	20	20
Total Communications	754	923	650	585	133	403	380
<b>Legal and Professional</b>							
8721-000 Professional Fees	265	265	530	265	265	265	265
Total Legal and Professional	265	265	530	265	265	265	265
<b>General Overheads</b>							
8910-000 Travel				23			0
8920-000 Publications	46	7		28		100	0
8921-000 Associations	98		103	260		140	140
8931-000 Credit Card S/C					40		0
Total General Overheads	144	7	103	311	40	240	140
<b>TOTAL EXPENDITURES</b>	<b>44,069</b>	<b>52,380</b>	<b>52,969</b>	<b>61,125</b>	<b>48,666</b>	<b>53,721</b>	<b>80,073</b>
<b>NET PROFIT (LOSS)</b>	<b>(44,069)</b>	<b>(52,380)</b>	<b>(52,969)</b>	<b>(61,125)</b>	<b>(48,666)</b>	<b>(53,721)</b>	<b>(80,073)</b>

**Department 605**  
**Student Financial Aid Information Centre**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Service Revenue</b>							
<i>External Revenue</i>							
6411-200 External Services-Other					\$7,617	\$9,263	\$4,784
Total External Revenue	0	0	0	0	7,617	9,263	4,784
<i>Internal Revenue</i>							
6412-000 Internal Services					2,592	5,842	4,416
Total Service Revenue	0	0	0	0	10,209	15,105	9,200
Total Revenue					10,209	15,105	9,200
Total Gross Profit	0	0	0	0	10,209	15,105	9,200
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages					42,408	51,721	49,725
8111-000 Salaries					39,792	42,582	57,720
8113-100 Vacation-Hourly					1,827	2,069	1,989
Total Wages	0	0	0	0	84,027	96,372	109,434
<i>Government Deductions</i>							
8131-100 EI-Hourly					1,380	1,694	1,434
8131-200 EI-Salary					1,137	1,252	1,600
8132-100 CPP-Hourly					1,233	2,528	2,560
8132-200 CPP-Salary					1,755	2,108	2,857
Total Government Deductions	0	0	0	0	5,505	7,582	8,450
<i>Employee Benefits</i>							
8141-200 Great West Life-Salary					404		600
8143-100 WCB-Hourly					130	161	160
8143-200 WCB-Salary					127	145	179
8144-200 Pension-Salary					1,596	1,872	1,872
Total Employee Benefits	0	0	0	0	2,257	2,178	2,811
<i>Employee Development</i>							
8165-100 Recruitment-Hourly						200	200
8165-400 Recruitment-Training					256	250	300
8171-100 Course/Seminar-External					15	125	125
8173-100 Conference-Transportation					602	715	150
8173-200 Conference-Accommodation					671	774	300
8173-300 Conference-Registration					635	775	215
8173-400 Conference-Other					300	420	330
Total Employee Development	0	0	0	0	2,479	3,259	1,620
Total Staff Costs	0	0	0	0	94,268	109,391	122,316
<b>Repairs and Maintenance</b>							
8211-900 R & M-Other					18		0
Total Repairs and Maintenance	0	0	0	0	18	0	0
<b>Supplies</b>							
8225-300 Supplies-Operations					422	720	480
8225-400 Supplies-Other					76	200	240
8230-100 Office Supplies-Computer					496	650	650
8230-200 Office Supplies-Other					519	985	650
Total Office Supplies	0	0	0	0	1,015	1,635	1,300
Total Supplies	0	0	0	0	1,513	2,555	2,020



**Department 605**  
**Student Financial Aid Information Centre**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>Marketing, Advertising and Promotion</b>							
8321-100	Ext. Advertising-Media				962	3,925	2,125
8321-400	Ext. Advertising-Other				769	750	850
8322-100	Int. Advertising-Media				1,195	1,195	1,195
8322-300	Int. Advertising-Design Other				529	2,040	1,300
8331-000	External PR				326	480	280
8332-000	Internal PR				117	400	450
Total Marketing, Advertising and Promoi	0	0	0	0	3,898	8,790	6,200
<b>Printing and Duplicating</b>							
8411-000	External Printing				753	1,080	1,740
8412-000	Internal Printing				320	120	900
8422-000	Internal Duplication				38	485	0
Total Printing and Duplicating	0	0	0	0	1,111	1,685	2,640
<b>Operational Expenses</b>							
8517-000	Program Expense					2,000	0
8534-900	Other Seminars-Other				8,055		0
Total Operational Expenses	0	0	0	0	8,055	2,000	0
<b>Communications</b>							
8650-000	Telephone Rentals				2,082	2,208	2,208
8652-000	Long Distance				111	360	240
8653-000	Fax				4		0
8654-000	Courier				5		
8655-000	Postage				132	200	200
Total Communications	0	0	0	0	2,334	2,768	2,648
<b>Legal and Professional</b>							
8721-000	Professional Fees				2,385	2,385	2,385
Total Legal and Professional	0	0	0	0	2,385	2,385	2,385
<b>Capital</b>							
8870-100	Capital Expend <\$500-General				100	800	250
Total Capital	0	0	0	0	100	800	250
<b>General Overheads</b>							
8920-000	Publications					100	100
8921-000	Associations				275	275	350
Total General Overheads	0	0	0	0	275	375	450
<b>TOTAL EXPENDITURES</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>113,957</b>	<b>130,749</b>	<b>138,909</b>
<b>NET PROFIT (LOSS)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>(103,748)</b>	<b>(115,644)</b>	<b>(129,709)</b>

**Department 610  
Ombudservice**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8111-000 Salaries	25,671	27,297	26,676	30,408	26,360	31,622	31,620
8113-200 Vacation-Salary	94	44	1,043	175			0
Total Wages	34,942	35,793	35,886	30,583	26,360	31,622	31,620
<i>Government Deductions</i>							
8131-200 EI-Salary	904	862	854	927	766	930	877
8132-200 CPP-Salary	678	807	887	1,128	1,016	1,565	1,565
Total Government Deductions	2,104	2,145	2,201	2,055	1,782	2,495	2,442
<i>Employee Benefits</i>							
8143-200 WCB-Salary	76	69	72	88	89	108	98
Total Employee Benefits	98	93	96	106	93	108	98
<i>Employee Development</i>							
8171-100 Course/Seminar-Exterr	1,450	2,029		5,540	2,477	4,000	4,000
8173-300 Conference-Registratic	225	120			590	1,200	1,200
Total Employee Development	2,194	2,149	0	5,540	3,067	5,200	5,200
Total Staff Costs	39,338	40,180	38,183	38,284	31,302	39,425	39,360
<b>Repairs and Maintenance</b>							
8211-600 R & M-Facilities Other	53	51	79	15		180	180
Total Repairs and Maintenance	53	51	79	15	0	180	180
<b>Supplies</b>							
8230-100 Office Supplies-Computer			197	420	180	300	300
8230-200 Office Supplies-Other	220	612	686	375	148	400	396
Total Office Supplies	220	612	883	795	328	700	696
Total Supplies	220	612	993	795	328	700	696
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media	125	125		170	168	756	759
8322-100 Int. Advertising-Media	3,258	3,854	3,941	775		1,300	1,300
8322-300 Int. Advertising-Design OI	900	900	920	600	8		0
8332-000 Internal PR				38	65	100	96
Total Marketing, Advertising and PromoI	4,390	4,967	4,861	1,583	241	2,156	2,155
<b>Printing and Duplicating</b>							
8411-000 External Printing	42	246	347	192	47	700	700
8412-000 Internal Printing			5	153	207		0
8422-000 Internal Duplication	536	553	494	139	33	120	120
Total Printing and Duplicating	578	799	846	484	287	820	820
<b>Communications</b>							
8650-000 Telephone Rentals	639	665	1,009	800	491	800	804
8652-000 Long Distance	32	86	3	39	65	120	120
8655-000 Postage	244	129	4	1	5	60	60
Total Communications	925	917	1,016	841	561	980	984
<b>TOTAL EXPENDITURES</b>	<b>46,192</b>	<b>48,318</b>	<b>47,159</b>	<b>42,402</b>	<b>32,719</b>	<b>44,261</b>	<b>44,195</b>
<b>NET PROFIT (LOSS)</b>	<b>(37,942)</b>	<b>(43,068)</b>	<b>(41,909)</b>	<b>(42,402)</b>	<b>(32,719)</b>	<b>(44,261)</b>	<b>(44,195)</b>

**Department 611**  
**Centre for Student Development**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Registrations</b>							
6024-000 Parent Registrations	\$9,444	\$8,189	\$7,049	\$1,697	\$3,120	\$4,200	\$4,000
Total Registrations Revenue	9,444	8,189	7,049	1,697	3,120	4,200	4,000
<b>Grants Revenue</b>							
6425-000 Grants	75,000	75,000	75,000	169,470	127,512	256,117	225,000
<b>Other Revenue &amp; COGS</b>							
6600-000 Fund Raising	3,225	28,000				35,000	40,000
Total Gross Profit	3,225	28,000	0	0	0	35,000	40,000
Total Revenue	98,239	114,823	82,065	171,167	130,632	295,317	269,000
Total Cost of Goods Sold	3,947	5,174					0
Total Gross Profit	94,292	109,649	82,065	171,167	130,632	295,317	269,000
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	452	969	848		21,489	39,323	42,300
8111-000 Salaries	47,549	55,035	53,829	85,262	87,758	139,931	124,866
8113-100 Vacation-Hourly					877	1,574	1,692
8113-200 Vacation-Salary	1,592	1,565	257	958	747		0
8114-100 Stat. Holiday-Hourly					325	210	1,570
8116-200 Responsibility-Salary			464		2,295		0
8118-200 Casual Labour-Temp Help					150	150	150
Total Wages	49,593	58,769	55,398	86,220	113,641	181,188	170,578
<i>Government Deductions</i>							
8131-100 EI-Hourly					666	1,206	1,219
8131-200 EI-Salary	1,734	1,661	1,440	2,616	2,528	4,121	3,461
8132-100 CPP-Hourly					431	2,034	2,178
8132-200 CPP-Salary	1,393	1,581	1,849	3,335	3,658	6,938	6,181
Total Government Deductions	3,127	3,242	3,289	5,951	7,283	14,299	13,039
<i>Employee Benefits</i>							
8141-200 Great West Life-Salary				316	364	1,200	2,640
8142-200 Alberta Health Care-Salary				198	55	264	528
8143-100 WCB-Hourly			1	2	8	140	136
8143-200 WCB-Salary	151	113	139	238	206	477	387
8144-200 Pension-Salary				1,490	963	1,905	3,384
Total Employee Benefits	151	113	140	2,244	1,596	3,986	7,075
<i>Employee Development</i>							
8165-100 Recruitment-Hourly		200			4	700	500
8165-200 Recruitment-Salary	1,395			445	210	300	300
8165-300 Recruitment-Volunteer	421		75	200	290	900	900
8165-400 Recruitment-Training							600
8172-100 Retreat-Accommodation					463	300	680
8172-200 Retreat-Food & Beverz	3,658	6,542	2,622	5,114	7,012	8,300	8,250
8172-300 Retreat-Other		200					230
8173-100 Conference-Transporte	1,124	3,533	540	1,613	3,027	4,121	3,700
8173-200 Conference-Accommod	1,646	1,420	1,120	4,197	1,072	2,079	3,350
8173-300 Conference-Registratic	754	1,352	627	2,421	1,624	2,600	1,830
8173-400 Conference-Other	360	883	150	636	835	1,020	850
Total Employee Development	9,376	14,130	5,134	14,626	14,537	20,320	21,190
Total Staff Costs	62,247	76,254	63,961	109,041	137,057	219,793	211,883
<b>Repairs and Maintenance</b>							

**Department 611**  
**Centre for Student Development**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8211-900 R & M-Other				230	74	490	870
Total Repairs and Maintenance	1,438	291	90	296	38	490	870
<b>Supplies</b>							
8225-200 Supplies-Food & Beverage	2,250	5,201	6,386	5,318	5,891	7,150	7,150
8225-300 Supplies-Operations	4,102	2,296	12,829	15,409	13,936	18,750	18,350
8230-100 Office Supplies-Computer	10			205	230	150	150
8230-200 Office Supplies-Other	405	845	501	647	696	1,070	1,070
Total Office Supplies	415	845	501	852	926	1,220	1,220
Total Supplies	7,039	8,795	19,739	21,579	20,753	27,120	26,720
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media		1,500		750	716	2,350	3,350
8322-100 Int. Advertising-Media	2,300	3,513	2,191		2,750	1,500	3,045
8322-300 Int. Advertising-Design Or	776	139		2,275	1,692	2,285	2,675
8331-000 External PR	8,150	11,930	77	55	90	270	270
8332-000 Internal PR	341	580	(503)	574	596	1,120	900
8333-000 Volunteer PR	6,356	8,440	6,327	7,211	8,189	12,150	11,800
Total Marketing, Advertising and Promotion	17,923	26,160	8,092	10,865	14,033	19,675	22,040
<b>Printing and Duplicating</b>							
8411-000 External Printing	7,259	7,778	7,788	7,522	8,318	15,550	12,220
8412-000 Internal Printing	4,457	6,331	4,740	4,998	3,954	9,765	6,000
8422-000 Internal Duplication	2,728	1,952	706	352	993	660	1,070
Total Printing and Duplicating	14,444	16,060	13,234	12,872	13,265	25,975	19,290
<b>Operational Expenses</b>							
8510-000 General Rentals	6,785	6,429	9,249	11,484	8,081	17,900	10,000
8516-000 Production Costs	3,833	1,353	641	5,733	6,396	9,050	9,750
8533-000 Parent Seminars	2,736	2,925	2,275	1,736	2,537	2,750	2,800
Total Operational Expenses	13,354	10,819	12,181	18,953	17,014	29,700	22,550
<b>Communications</b>							
8650-000 Telephone Rentals	1,322	1,251	961	1,971	2,493	3,600	3,600
8652-000 Long Distance	109	125	75	90	26	128	128
8653-000 Fax	1	1		1		48	48
8654-000 Courier	102	86	18	41	36	70	70
8655-000 Postage	6,800	6,558	4,166	5,221	4,600	7,336	7,336
Total Communications	8,334	8,021	5,220	7,324	7,155	11,182	11,182
<b>Legal and Professional</b>							
8721-000 Professional Fees	795	795	865	1,325	2,385	2,385	2,385
Total Legal and Professional	795	795	865	1,325	2,385	2,385	2,385
<b>Capital</b>							
8870-100 Capital Expend <\$500-Ge	641		150	539	42		0
Total Capital	641	0	150	539	42	0	0
<b>General Overheads</b>							
8910-000 Travel	40	107	37	38	51		0
8921-000 Associations					130		260
Total General Overheads	40	107	37	38	181	0	260
<b>TOTAL EXPENDITURES</b>	<b>126,255</b>	<b>147,302</b>	<b>123,569</b>	<b>182,832</b>	<b>211,923</b>	<b>336,320</b>	<b>317,180</b>
<b>NET PROFIT (LOSS)</b>	<b>(31,963)</b>	<b>(37,653)</b>	<b>(41,504)</b>	<b>(11,665)</b>	<b>(81,291)</b>	<b>(41,003)</b>	<b>(48,180)</b>

**Department 612  
Student Distress Centre**

		Past Year's Actuals				Current Year		Next Year
		2000	2001	2002	2003	2004	2004	2005
		Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>								
<b>EXPENDITURES</b>								
<b>Staff Costs</b>								
<i>Wages</i>								
8111-000	Salaries	19,299	19,920	20,386	21,041	17,912	21,876	21,876
8113-200	Vacation-Salary	519	226	157	696			0
Total Wages		19,818	20,146	20,543	21,737	17,912	21,876	21,876
<i>Government Deductions</i>								
8131-200	El-Salary	692	656	631	658	520	643	606
8132-200	CPP-Salary	500	567	586	734	540	1,083	1,083
Total Government Deductions		1,192	1,223	1,217	1,392	1,060	1,726	1,689
<i>Employee Benefits</i>								
8143-200	WCB-Salary	57	47	50	60	56	74	68
Total Employee Benefits		57	47	54	60	56	74	68
<i>Employee Development</i>								
8165-400	Recruitment-Training					275	1,050	975
8172-200	Retreat-Food & Beverz	16	10	7	28	51	70	60
8173-100	Conference-Transportation				400	432	400	500
8173-200	Conference-Accommodation				200	183	200	200
8173-300	Conference-Registration				100	90	100	100
8173-400	Conference-Other				63	264	60	60
Total Employee Development		2,589	10	107	791	1,295	1,880	1,895
Total Staff Costs		23,656	21,426	21,921	23,980	20,323	25,556	25,528
<b>Repairs and Maintenance</b>								
8211-600	R & M-Facilities Other	12	71		15	112	50	100
8211-900	R & M-Other		337	305	394	85	435	390
Total Repairs and Maintenance		12	408	305	409	197	485	490
<b>Supplies</b>								
<b>8225-300 Supplies - Operations</b>								148
8230-200	Office Supplies-Other	42	81	108	97	72	133	108
Total Office Supplies		42	81	108	97	72	133	108
Total Supplies		42	81	108	97	72	133	256
<b>Marketing, Advertising and Promotion</b>								
8321-100	Ext. Advertising-Media		125		935	710	1,395	2,648
8321-200	Ext. Advertising-Supplies	238	576	715	1,846			0
8321-400	Ext. Advertising-Other	213	58			941	1,850	1,500
8322-100	Int. Advertising-Media	2,900	3,246	2,715	1,606	900	900	980
8322-300	Int. Advertising-Design O	944	1,067	910	570	491	600	600
8332-000	Internal PR		18		50	48	60	90
8333-000	Volunteer PR	860	802	1,068	905	166	900	900
Total Marketing, Advertising and Promot		5,155	5,892	5,408	5,912	3,256	5,705	6,718
<b>Printing and Duplicating</b>								
8411-000	External Printing	317	70	90	30	149	190	240
8412-000	Internal Printing	156	951	266	366	371	580	520
8422-000	Internal Duplication	468	425	246	149	298	240	300
Total Printing and Duplicating		941	1,446	602	545	818	1,010	1,060
<b>Communications</b>								
8650-000	Telephone Rentals	1,508	1,780	1,780	2,057	1,649	2,084	2,060
8652-000	Long Distance	6	1			10	15	15
8655-000	Postage	1	7	8	35	5	50	24

**Department 612  
Student Distress Centre**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Communications	1,515	1,788	1,788	2,092	1,664	2,149	2,099
<b>Legal and Professional</b>							
8721-000 Professional Fees	265	265	265	530	795	795	1,060
Total Legal and Professional	265	265	265	530	795	795	1,060
<b>Capital</b>							
8870-100 Capital Expend <\$500-General		1,225		394	340	350	0
Total Capital	0	1,225	0	394	340	350	0
<b>TOTAL EXPENDITURES</b>	<b>31,586</b>	<b>32,531</b>	<b>30,397</b>	<b>37,035</b>	<b>27,465</b>	<b>36,183</b>	<b>37,211</b>
<b>NET PROFIT (LOSS)</b>	<b>(31,586)</b>	<b>(32,531)</b>	<b>(30,397)</b>	<b>(33,338)</b>	<b>(27,465)</b>	<b>(36,183)</b>	<b>(37,211)</b>

**Department 616  
Information Services**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Registrations</b>							
6026-000 Housing Registrations	\$26,952	\$27,673	\$27,379	\$37,455	\$24,012	\$24,000	\$24,000
Total Registrations Revenue	26,952	27,673	27,379	37,455	24,012	24,000	24,000
<b>Advertising</b>							
6221-200 External Advertising-Classified	4,156	4,181	3,472	1,332	3,330	4,000	3,996
Total Advertising Revenue	4,156	4,200	3,472	1,332	3,330	4,000	3,996
<b>Games</b>							
<b>Photocopying, Fax and Printing</b>							
<i>Revenue</i>							
6261-100 Full-Serve Photocopy/Fax-B/W F	177	284	170	102	40	84	36
6261-110 Full-Serve Photocopy/Fax-Color Photocopying						161	0
6261-120 Full-Serve Photocopy/Fax-Accent Photocopying						154	0
6262-000 Self-Serve Photocopy/Fax						147	0
6263-000 Internal Photocopy/Fax	4,068	2,994	2,716	1,459	2,279	1,800	2,000
Total Photocopy and Fax Revenue	4,245	3,278	2,886	1,561	2,319	2,346	2,036
<i>Cost of Goods Sold</i>							
Gross Margin on Photocopy and Fax	4,245	3,278	2,886	1,561	2,319	2,346	2,036
<b>Commissions Revenue</b>							
6430-000 General Commissions	1,972	5,412	6,986	9,237	8,724	7,700	9,200
6430-500 Commission-Tickets	7,076	3,687	6,774	7,808	7,742	6,500	6,700
Total Commissions Revenue	9,048	9,099	13,760	17,045	16,466	14,200	15,900
Total Revenue	44,401	44,250	53,497	57,393	46,127	44,546	44,542
Total Gross Profit	44,401	44,250	53,497	57,393	46,127	44,546	44,542
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	72,040	73,354	65,440	54,949	41,329	55,845	71,752
8111-000 Salaries	30,190	37,327	36,792	36,609	31,940	38,328	38,328
8112-100 Overtime-Hourly	14	390					0
8113-100 Vacation-Hourly	2,885	2,935	2,610	2,188	1,671	2,243	2,870
8113-200 Vacation-Salary	24	379	777	283			0
8114-100 Stat. Holiday-Hourly			1,828	1,466	906	1,602	2,142
8116-200 Responsibility-Salary	1,442						0
8118-200 Casual Labour-Temp Help					442		0
Total Wages	106,595	114,385	107,447	95,495	76,288	98,018	115,092
<i>Government Deductions</i>							
8131-100 EI-Hourly	2,616	2,515	2,176	1,765	1,284	1,762	2,069
8131-200 EI-Salary	1,098	1,197	1,051	1,119	928	1,127	1,062
8132-100 CPP-Hourly	721	835	922	989	764	2,967	3,694
8132-200 CPP-Salary	667	902	1,206	1,262	1,148	1,897	1,897
Total Government Deductions	5,102	5,449	5,355	5,135	4,124	7,753	8,722
<i>Employee Benefits</i>							
8143-100 WCB-Hourly	230	199	201	195	158	204	231
8143-200 WCB-Salary	88	83	111	117	99	130	119
Total Employee Benefits	318	282	312	502	257	334	350
<i>Employee Development</i>							
8165-100 Recruitment-Hourly			(24)		5	160	178
8165-400 Recruitment-Training	195	202	128	122	197	200	200
8171-100 Course/Seminar-External	200	356	93	110		50	50

**Department 616  
Information Services**

	Past Year's Actuals			Current Year		Next Year	
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Employee Development	395	558	197	232	202	410	428
Total Staff Costs	112,410	120,674	113,311	101,364	80,871	106,515	124,593
<b>Repairs and Maintenance</b>							
8211-300 R & M-Equipment Other	120				36		0
8211-600 R & M-Facilities Other	146	145		210	162	216	216
8211-700 R & M-Copy Charges	5,606	3,829	2,681	704	696	1,235	1,000
8211-900 R & M-Other	277	240	183	209	95	560	0
Total Repairs and Maintenance	6,149	4,214	2,864	1,123	989	2,011	1,216
<b>Supplies</b>							
8225-300 Supplies-Operations	4,378	2,849	1,766	1,899	1,386	2,194	2,320
8230-100 Office Supplies-Computer	477	166	761	680	380	940	0
8230-200 Office Supplies-Other	1,128	594	1,526	2,602	1,316	2,350	2,950
Total Office Supplies	1,605	760	2,287	3,282	1,696	3,290	2,950
Total Supplies	5,983	3,609	4,053	5,181	3,082	5,484	5,270
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media				3,357	1,900	3,388	3,610
8322-100 Int. Advertising-Media	3,305	2,806	4,774	746	780	855	925
8322-300 Int. Advertising-Design Other	900	908	900	876	817	1,040	645
8331-000 External PR	70	70	249	276	104	350	350
8332-000 Internal PR	158	355	146	243	159	380	380
Total Marketing, Advertising and Promotion	7,591	6,187	6,406	5,826	3,760	6,013	5,910
<b>Printing and Duplicating</b>							
8411-000 External Printing	384	531	433	528	740	769	919
8412-000 Internal Printing	1,227	688	358	242	297	500	713
Total Printing and Duplicating	2,295	1,404	817	783	1,037	1,269	1,631
<b>Operational Expenses</b>							
8510-000 General Rentals	4,724	6,266	5,394	3,061	5,341	4,990	4,582
8515-000 Performer's Costs					160	240	240
8541-000 Cash Over	(1,210)	(1,954)	(540)	(284)	(272)		0
8542-000 Cash Short	1,412	1,975	1,276	866	1,307		0
Total Operational Expenses	5,019	6,307	6,130	3,643	6,536	5,230	4,822
<b>Communications</b>							
8650-000 Telephone Rentals	4,011	4,213	4,103	3,595	2,715	4,000	3,516
8652-000 Long Distance	65	61	19	29	8	36	24
8654-000 Courier		19	14	5		15	15
8655-000 Postage	1,560	1,067	1,247	1,882	857	1,882	354
Total Communications	5,775	5,519	5,407	5,511	3,580	5,933	3,909
<b>Legal and Professional</b>							
8721-000 Professional Fees	1,060	1,060	1,060	1,325	1,855	1,855	1,855
Total Legal and Professional	1,060	1,060	1,060	1,325	1,855	1,855	1,855
<b>Taxes and Licenses</b>							
8741-000 Business Tax/Licences				150	150	150	150
Total Taxes and Licenses	0	0	0	150	150	150	150
<b>Capital</b>							
8870-100 Capital Expend <\$500-General	1,140	270	411	1,193		300	0
Total Capital	1,140	270	411	1,193	0	300	0
<b>General Overheads</b>							
8930-000 Bank Service Charges	640	567	569	485	429	540	540
8931-000 Credit Card S/C	473	517	477	718	330	660	660
Total General Overheads	1,113	1,094	1,046	1,203	759	1,200	1,200
<b>TOTAL EXPENDITURES</b>	<b>148,535</b>	<b>150,338</b>	<b>141,505</b>	<b>127,302</b>	<b>102,619</b>	<b>135,960</b>	<b>150,555</b>



**Department 616  
Information Services**

	<b>Past Year's Actuals</b>				<b>Current Year</b>		<b>Next Year</b>
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>NET PROFIT (LOSS)</b>	<b>(104,134)</b>	<b>(106,088)</b>	<b>(88,008)</b>	<b>(69,909)</b>	<b>(56,492)</b>	<b>(91,414)</b>	<b>(106,013)</b>

**Department 624**  
**Student Group Services**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Rent, Space and Maintenance Revenue</b>							
<i>External Rent</i>							
6311-000 External Base Rent	\$4,470	\$4,110	\$4,500	\$4,365	\$4,975	\$5,376	\$5,000
Total External Rent	4,470	4,110	4,500	4,365	4,975	5,376	5,000
Total Rent, Space and Maintenance Re	4,470	4,110	4,500	4,365	4,975	5,376	5,000
<b>Service Revenue</b>							
<i>External Revenue</i>							
6411-200 External Services-Other	6,893	5,700	7,200	5,423	7,200	7,200	7,200
Total External Revenue	6,893	5,700	7,200	5,423	7,200	7,200	7,200
<i>Internal Revenue</i>							
6412-000 Internal Services	4,412	3,171	4,303	6,880	7,995	4,400	6,200
Total Service Revenue	11,305	8,871	11,503	12,303	15,195	11,600	13,400
Total Revenue	16,200	12,981	16,003	16,668	20,170	16,976	25,600
Total Gross Profit	16,200	12,981	16,003	16,668	20,170	16,976	25,600
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8111-000 Salaries	15,969	18,900	20,052	20,270	13,600	15,600	15,600
8113-200 Vacation-Salary	122		192				0
8118-100 Casual Labour-Honoraria					400	1,200	1,200
8118-200 Casual Labour-Temp Help		600	400	600	1,100	1,100	1,100
Total Wages	16,467	19,500	20,644	20,870	15,100	17,900	17,900
<i>Government Deductions</i>							
8131-200 EI-Salary	563	617	566	615	395	459	432
8132-200 CPP-Salary	345	492	645	636	499	771	772
Total Government Deductions	908	1,109	1,211	1,251	894	1,230	1,205
<i>Employee Benefits</i>							
8143-200 WCB-Salary	50	43	42	54	44	52	48
Total Employee Benefits	51	44	45	61	46	52	48
Total Staff Costs	17,426	20,653	21,900	22,182	16,040	19,182	19,153
<b>Repairs and Maintenance</b>							
8211-300 R & M-Equipment Other	165				(27)	350	348
8211-600 R & M-Facilities Other	466	331	353	672	250	250	250
8211-900 R & M-Other	600	160	733	1,025	166	1,300	0
Total Repairs and Maintenance	1,231	491	1,086	1,697	389	1,900	598
<b>Supplies</b>							
8225-400 Supplies-Other	356			128		120	0
8230-100 Office Supplies-Compute	157	80	140	70	140		100
8230-200 Office Supplies-Other	520	433	268	521	234	550	360
Total Office Supplies	677	513	408	591	374	550	460
Total Supplies	1,033	513	420	719	374	670	460
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media				1,900	1,500	2,600	2,600
8321-400 Ext. Advertising-Other	88	58			150		0
8322-100 Int. Advertising-Media	2,551	1,602	2,592	521	555	450	450

**Department 624  
Student Group Services**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8322-300 Int. Advertising-Design O	949	900	900	794	270	300	300
8332-000 Internal PR	25		20	16	35	50	48
8333-000 Volunteer PR	305	453	548	481	290	600	360
<b>Total Marketing, Advertising and Promoi</b>	<b>3,918</b>	<b>3,013</b>	<b>4,060</b>	<b>3,712</b>	<b>2,800</b>	<b>4,000</b>	<b>3,758</b>
<b>Printing and Duplicating</b>							
8411-000 External Printing	1,020	187	802	805	828	680	680
8412-000 Internal Printing	20	42	326	391	260	300	300
8422-000 Internal Duplication	2,001	1,222	1,429	794	946	600	900
<b>Total Printing and Duplicating</b>	<b>3,041</b>	<b>1,451</b>	<b>2,557</b>	<b>1,990</b>	<b>2,034</b>	<b>1,580</b>	<b>1,880</b>
<b>Operational Expenses</b>							
8510-000 General Rentals	4,082	2,075	2,563	3,410	6,367	4,000	6,500
8516-000 Production Costs	42	475	757	2,171	407	1,300	1,296
8610-000 Grant Expense	38,952	49,663	37,457	35,186	42,339	50,000	45,000
<b>Total Operational Expenses</b>	<b>43,275</b>	<b>52,385</b>	<b>40,578</b>	<b>42,987</b>	<b>49,113</b>	<b>55,300</b>	<b>52,796</b>
<b>Communications</b>							
8650-000 Telephone Rentals	446	520	540	469	291	396	396
8652-000 Long Distance	45	12	5	18	7	50	24
8653-000 Fax	25			1		48	12
8654-000 Courier	16	8	5	5		5	0
8655-000 Postage	19	101	122	108	202	150	250
<b>Total Communications</b>	<b>551</b>	<b>641</b>	<b>672</b>	<b>601</b>	<b>500</b>	<b>649</b>	<b>682</b>
<b>Legal and Professional</b>							
8721-000 Professional Fees	795	530	795	530	265	265	265
<b>Total Legal and Professional</b>	<b>795</b>	<b>530</b>	<b>795</b>	<b>530</b>	<b>265</b>	<b>265</b>	<b>265</b>
<b>Capital</b>							
8870-100 Capital Expend <\$500-Gr	516	399		948	319	350	350
<b>Total Capital</b>	<b>516</b>	<b>399</b>	<b>0</b>	<b>948</b>	<b>319</b>	<b>350</b>	<b>350</b>
<b>TOTAL EXPENDITURES</b>	<b>71,813</b>	<b>80,076</b>	<b>72,068</b>	<b>75,366</b>	<b>71,834</b>	<b>83,896</b>	<b>79,942</b>
<b>NET PROFIT (LOSS)</b>	<b>(55,613)</b>	<b>(67,095)</b>	<b>(56,065)</b>	<b>(58,698)</b>	<b>(51,664)</b>	<b>(66,920)</b>	<b>(54,342)</b>

**Department 640**  
**Marketing & Communications**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Service Revenue</b>							
<i>External Revenue</i>							
6411-150 External Services-Special Promotio					275		
6411-200 External Services-Other				\$11,334	\$750	\$4,500	\$1,000
Total External Revenue	0	0	0	11,334	1,025	4,500	1,000
<i>Internal Revenue</i>							
6412-000 Internal Services	8,363	13,022	12,544	19,162	18,543	16,203	21,410
Total Service Revenue	8,363	13,022	12,544	30,496	19,568	20,703	22,410
Total Revenue	8,919	13,022	20,408	30,496	19,568	20,703	22,410
Total Gross Profit	8,919	13,022	20,408	30,496	19,568	20,703	22,410
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	1,815	16,267	24,056	1,323	5,780		5,280
8111-000 Salaries	24,747	25,319	26,044	83,731	80,819	95,357	96,317
8113-100 Vacation-Hourly	73	549	744	138	391		211
8113-200 Vacation-Salary	781			802	358		0
8114-100 Stat. Holiday-Hourly			538				222
Total Wages	27,502	42,135	51,382	85,994	87,348	95,357	102,030
<i>Government Deductions</i>							
8131-100 EI-Hourly	66	462	625	109	318		152
8131-200 EI-Salary	827	755	805	2,390	2,294	2,803	2,670
8132-100 CPP-Hourly	17	326	593	99	384		272
8132-200 CPP-Salary	789	853	1,110	3,622	3,766	4,720	4,768
Total Government Deductions	1,699	2,396	3,133	6,220	6,762	7,523	7,862
<i>Employee Benefits</i>							
8141-200 Great West Life-Salary	267	378	856	2,368	2,429	3,431	3,540
8142-200 Alberta Health Care-Se	110	77	135	721	546	778	701
8143-100 WCB-Hourly	46	27	15	85	35		17
8143-200 WCB-Salary	83	104	70	300	205	324	299
8144-200 Pension-Salary	1,033	1,049	1,225	4,177	3,458	4,744	4,250
Total Employee Benefits	1,539	1,635	2,301	7,651	6,673	9,277	8,806
<i>Employee Development</i>							
8165-100 Recruitment-Hourly	53	26				100	100
8171-100 Course/Seminar-Exterr	89		633	1,500	1,057	1,600	1,600
Total Employee Development	343	81	633	1,500	1,057	1,700	1,700
Total Staff Costs	31,083	46,247	57,449	101,365	101,840	113,857	120,397
<b>Repairs and Maintenance</b>							
8211-300 R & M-Equipment Other	56	150		18	150	375	300
8211-600 R & M-Facilities Other	118	173		15			75
Total Repairs and Maintenance	186	400	8	33	150	375	375
<b>Supplies</b>							
8230-100 Office Supplies-Compute	748	1,181	52	471	242	950	950
8230-200 Office Supplies-Other	182	213	241	317	228	300	300
Total Office Supplies	930	1,394	293	788	470	1,250	1,250
Total Supplies	930	1,394	362	808	470	1,250	1,250
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media			1,281	(2,935)	(135)	1,000	1,000
8322-100 Int. Advertising-Media	521	1,285	1,085	1,200	1,850	2,000	2,000

**Department 640**  
**Marketing & Communications**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8322-300 Int. Advertising-Design Other		15			210	300	300
8331-000 External PR				13	75	100	100
8332-000 Internal PR	210	37	35	1,086	323	300	350
<b>Total Marketing, Advertising and Promoi</b>	<b>731</b>	<b>1,453</b>	<b>2,401</b>	<b>(636)</b>	<b>2,323</b>	<b>3,700</b>	<b>3,750</b>
<b>Printing and Duplicating</b>							
8411-000 External Printing	220	164	54	423	363	3,030	1,300
8412-000 Internal Printing	76	189	482	47	136		100
8422-000 Internal Duplication	185	547	579	243	201	750	650
<b>Total Printing and Duplicating</b>	<b>481</b>	<b>900</b>	<b>1,115</b>	<b>713</b>	<b>700</b>	<b>3,780</b>	<b>2,050</b>
<b>Operational Expenses</b>							
8516-000 Production Costs	7,277	3,626	12,220	3,525	588	2,400	2,400
<b>Total Operational Expenses</b>	<b>7,337</b>	<b>3,626</b>	<b>12,769</b>	<b>5,323</b>	<b>588</b>	<b>2,400</b>	<b>2,400</b>
<b>Communications</b>							
8650-000 Telephone Rentals		235	334	248	520	348	348
8652-000 Long Distance	12	108	19	72	33	120	120
8653-000 Fax	9	2		2		60	60
8654-000 Courier	39	25	83	35	24	120	120
8655-000 Postage	22	11	94	104	5	60	60
<b>Total Communications</b>	<b>82</b>	<b>381</b>	<b>530</b>	<b>461</b>	<b>582</b>	<b>708</b>	<b>708</b>
<b>Legal and Professional</b>							
8721-000 Professional Fees	795	795	8,695	1,325	795	795	1,060
<b>Total Legal and Professional</b>	<b>795</b>	<b>795</b>	<b>8,695</b>	<b>1,325</b>	<b>795</b>	<b>795</b>	<b>1,060</b>
<b>Capital</b>							
8870-100 Capital Expend <\$500-General				364	109	250	0
<b>Total Capital</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>364</b>	<b>109</b>	<b>250</b>	<b>0</b>
<b>General Overheads</b>							
8921-000 Associations			70	149		265	265
<b>Total General Overheads</b>	<b>0</b>	<b>0</b>	<b>70</b>	<b>149</b>	<b>0</b>	<b>265</b>	<b>265</b>
<b>TOTAL EXPENDITURES</b>	<b>41,625</b>	<b>55,196</b>	<b>83,399</b>	<b>109,905</b>	<b>107,557</b>	<b>127,380</b>	<b>132,255</b>
<b>NET PROFIT (LOSS)</b>	<b>(32,706)</b>	<b>(42,174)</b>	<b>(62,991)</b>	<b>(79,409)</b>	<b>(87,989)</b>	<b>(106,677)</b>	<b>(109,845)</b>

**Department 644  
Student Handbook**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Advertising</b>							
6221-100 External Advertising-Disq	\$76,404	\$65,671	\$64,209	\$56,524	\$68,569	\$94,144	\$70,325
6221-300 External Advertising-Other				75	288	300	300
6222-000 Internal Advertising	11,225	11,085	10,945	12,826	17,500	11,770	17,500
Total Advertising Revenue	87,629	76,756	75,154	69,425	86,357	106,214	88,125
Total Revenue	86,984	76,756	75,154	69,922	86,357	106,214	88,125
Total Gross Profit	86,984	76,756	75,154	69,922	86,357	106,214	88,125
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	68	558	13		4,725		0
8111-000 Salaries	6,516	6,798	6,789	14,095	11,376	19,395	16,963
8113-100 Vacation-Hourly		10					0
8113-200 Vacation-Salary	108						0
8118-200 Casual Labour-Temp Help				425	288	750	750
8119-100 Commissions-Sales	8,415	5,089	6,752	4,274	6,413	12,404	9,900
Total Wages	16,907	15,520	16,512	18,794	22,802	32,549	27,613
<i>Government Deductions</i>							
8131-100 EI-Hourly		9				365	0
8131-200 EI-Salary	217	200	172	403	468	570	470
8132-100 CPP-Hourly	0	8					0
8132-200 CPP-Salary	204	226	241	603	746	960	840
Total Government Deductions	421	443	413	1,006	1,214	1,895	1,310
<i>Employee Benefits</i>							
8141-200 Great West Life-Salary	41	54	242	430	494	514	481
8142-200 Alberta Health Care-Sz	28		7	118	94	102	91
8143-100 WCB-Hourly	9	17	28	27	19	155	0
8143-200 WCB-Salary		4	18	12	4		53
8144-200 Pension-Salary	185	231	310	584	531	965	633
Total Employee Benefits	263	306	605	1,171	1,142	1,736	1,258
<i>Employee Development</i>							
Total Staff Costs	17,591	16,269	17,530	20,971	25,158	36,180	30,181
<b>Repairs and Maintenance</b>							
<b>Supplies</b>							
8225-400 Supplies-Other		6		55	148	100	100
8226-000 Photodirectory Supplies	46	172	101			200	200
8230-100 Office Supplies-Compute	10	204			260	250	250
8230-200 Office Supplies-Other	41	137	41	9	20	100	100
Total Office Supplies	51	341	41	9	280	350	350
Total Supplies	97	519	142	64	428	650	650
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media				185	50	400	400
8322-300 Int. Advertising-Design Other				30	8	30	30
8332-000 Internal PR		58	5	7	26	60	60
Total Marketing, Advertising and Promol	0	679	5	252	84	490	490
<b>Printing and Duplicating</b>							
8411-000 External Printing	56,626	58,160	72,996	53,005	73,866	71,744	75,621

**Department 644  
Student Handbook**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8412-000 Internal Printing		4			9		0
8422-000 Internal Duplication	76	106	65	85	92	300	300
<b>Total Printing and Duplicating</b>	<b>56,702</b>	<b>58,270</b>	<b>73,061</b>	<b>53,090</b>	<b>73,967</b>	<b>72,044</b>	<b>75,921</b>
<b>Operational Expenses</b>							
8555-000 Bad Debt Expense	2,220	3,480	5,776	9,177	(22)	4,000	2,000
8559-000 Bad Debt Recovery			(4,125)		(789)		0
<b>Total Operational Expenses</b>	<b>2,220</b>	<b>3,480</b>	<b>1,651</b>	<b>9,177</b>	<b>(811)</b>	<b>4,000</b>	<b>2,000</b>
<b>Communications</b>							
8652-000 Long Distance	69		20		2	75	75
8653-000 Fax	17	23		3	2	20	20
8654-000 Courier	110	48	217	62	240	65	225
8655-000 Postage	7	171	36	82	111	90	111
<b>Total Communications</b>	<b>203</b>	<b>242</b>	<b>273</b>	<b>147</b>	<b>355</b>	<b>250</b>	<b>431</b>
<b>Legal and Professional</b>							
8721-000 Professional Fees	265	265	265			265	265
<b>Total Legal and Professional</b>	<b>265</b>	<b>265</b>	<b>265</b>	<b>0</b>	<b>0</b>	<b>265</b>	<b>265</b>
<b>General Overheads</b>							
8910-000 Travel				36	9		0
<b>Total General Overheads</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>36</b>	<b>9</b>	<b>0</b>	<b>0</b>
<b>TOTAL EXPENDITURES</b>	<b>77,078</b>	<b>79,724</b>	<b>92,927</b>	<b>83,737</b>	<b>99,190</b>	<b>113,879</b>	<b>109,938</b>
<b>NET PROFIT (LOSS)</b>	<b>9,906</b>	<b>(2,968)</b>	<b>(17,773)</b>	<b>(13,815)</b>	<b>(12,833)</b>	<b>(7,665)</b>	<b>(21,814)</b>

**Department 646  
Safewalk**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8111-000 Salaries	16,899	19,920	20,552	20,970	17,404	21,891	21,894
8113-200 Vacation-Salary	12	67	786	398	280		0
Total Wages	16,911	19,987	21,338	21,368	17,684	21,891	21,894
<i>Government Deductions</i>							
8131-200 EI-Salary	561	651	657	647	513	644	607
8132-200 CPP-Salary	393	560	678	731	630	1,084	1,084
Total Government Deductions	954	1,211	1,335	1,378	1,143	1,728	1,691
<i>Employee Benefits</i>							
8143-200 WCB-Salary	52	45	48	54	45	74	68
Total Employee Benefits	52	45	48	54	45	74	68
<i>Employee Development</i>							
8172-200 Retreat-Food & Bevers	1,143	1,252	1,371	1,335	1,150	1,350	1,350
Total Employee Development	2,040	1,741	1,999	1,801	1,150	1,350	1,350
Total Staff Costs	19,957	22,984	24,720	24,601	20,022	25,043	25,003
<b>Repairs and Maintenance</b>							
8211-300 R & M-Equipment Other	834	2,134	1,206	9,979	215	550	550
8211-600 R & M-Facilities Other	45	7	22	400	113	330	330
8211-900 R & M-Other	15		15		18		0
Total Repairs and Maintenance	894	2,141	1,243	10,379	346	880	880
<b>Supplies</b>							
8225-300 Supplies-Operations	260	192	209	313	176	310	360
8225-400 Supplies-Other	123	80	468	789	721	705	705
8230-100 Office Supplies-Computer					125		
8230-200 Office Supplies-Other	179	217	258	458	210	350	350
Total Office Supplies	179	217	258	458	335	350	350
Total Supplies	562	489	935	1,560	1,232	1,365	1,415
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media	125	125	125	2,107	536	1,396	2,026
8322-100 Int. Advertising-Media	2,145	2,614	2,774	71	1,428	1,454	1,644
8322-300 Int. Advertising-Design OI	1,110	923	900	556	383	300	375
8332-000 Internal PR			(100)	46	6	50	50
8333-000 Volunteer PR	960	1,558	111	907	1,960	2,550	2,000
Total Marketing, Advertising and PromoI	4,428	5,278	3,810	3,836	4,313	5,750	6,095
<b>Printing and Duplicating</b>							
8411-000 External Printing	52	23	69	54	604	604	185
8412-000 Internal Printing	190	168	1,088	1,234	472	405	420
8422-000 Internal Duplication	1,125	1,218	559	380	357	560	560
Total Printing and Duplicating	1,367	1,409	1,716	1,668	1,433	1,569	1,165
<b>Operational Expenses</b>							
8559-000 Bad Debt Recovery					(105)		0
Total Operational Expenses	0	40	70	519	(105)	0	0
<b>Communications</b>							
8650-000 Telephone Rentals	1,172	1,081	508	559	291	660	660
8652-000 Long Distance	59	59	54	74	26	100	100
8654-000 Courier	12			15		15	15



**Department 646  
Safewalk**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8655-000 Postage	26	43	92	291	2	265	265
Total Communications	1,269	1,183	654	939	319	1,040	1,040
<b>Legal and Professional</b>							
8721-000 Professional Fees	265	265	265	530	530	530	530
Total Legal and Professional	265	265	265	530	530	530	530
<b>General Overheads</b>							
8910-000 Travel	417	473	322	372	294	500	504
Total General Overheads	417	473	322	372	294	500	504
<b>TOTAL EXPENDITURES</b>	<b>29,159</b>	<b>34,262</b>	<b>33,735</b>	<b>44,714</b>	<b>28,384</b>	<b>36,677</b>	<b>36,632</b>
<b>NET PROFIT (LOSS)</b>	<b>(29,159)</b>	<b>(34,262)</b>	<b>(33,735)</b>	<b>(35,665)</b>	<b>(28,384)</b>	<b>(36,677)</b>	<b>(36,632)</b>

**Department 650  
Campus Food Bank**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Grants Revenue</b>							
6425-000 Grants			\$6,830	\$5,580	\$2,000	\$11,335	\$11,335
Total Revenue			6,830	5,580	2,000	11,335	11,335
Total Gross Profit	0	0	6,830	5,580	2,000	11,335	11,335
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8111-000 Salaries	4,713	4,554	13,200	13,403	11,440	13,728	13,728
8113-200 Vacation-Salary	30	182	305	419			0
Total Wages	4,931	4,736	13,708	13,822	11,440	13,728	13,728
<i>Government Deductions</i>							
8131-200 EI-Salary	132	144	411	419	332	404	381
8132-200 CPP-Salary	107	110	444	480	422	680	680
Total Government Deductions	13,408	254	855	899	754	1,084	1,060
<i>Employee Benefits</i>							
8143-200 WCB-Salary	16	14	27	33	36	47	43
Total Employee Benefits	16	14	27	33	36	47	43
<i>Employee Development</i>							
8173-300 Conference-Registration					35	35	35
Total Employee Development	0	0	0	0	35	35	35
Total Staff Costs	18,355	5,004	14,590	14,754	12,265	14,894	14,866
<b>Repairs and Maintenance</b>							
8211-600 R & M-Facilities Other	30			177	220	306	306
8211-900 R & M-Other					314	314	314
Total Repairs and Maintenance	30	0	0	177	534	620	620
<b>Supplies</b>							
8230-200 Office Supplies-Other	72	25	30	702	463	540	543
Total Office Supplies	74	26	30	703	463	540	543
Total Supplies	74	26	30	703	463	540	543
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media				680	785	1,425	1,425
8322-300 Int. Advertising-Design O	21			441	106	373	370
8333-000 Volunteer PR	346	372	323	724	942	1,350	1,356
Total Marketing, Advertising and Promot	382	1,073	2,692	2,581	1,833	3,148	3,151
<b>Printing and Duplicating</b>							
8411-000 External Printing				30	197	197	197
8412-000 Internal Printing	13	40	193	319	229	255	255
8422-000 Internal Duplication	66	129	97	93	169	180	180
Total Printing and Duplicating	79	169	290	442	595	632	632
<b>Operational Expenses</b>							
<b>Communications</b>							
8650-000 Telephone Rentals	189	351	360	656	437	335	335
8655-000 Postage	26	25	9	64	27	60	60

**Department 650  
Campus Food Bank**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Communications	305	376	369	720	465	395	395
<b>Legal and Professional</b>							
8721-000 Professional Fees			265	265	265	265	265
Total Legal and Professional	0	0	265	265	265	265	265
<b>Capital</b>							
8870-100 Capital Expend <\$500-General				99	94	100	100
Total Capital	0	0	1,049	99	94	100	100
<b>General Overheads</b>							
8910-000 Travel		25		88	22	73	73
8921-000 Associations					81	80	80
8930-000 Bank Service Charges					60	65	65
Total General Overheads	0	25	0	88	163	218	218
<b>TOTAL EXPENDITURES</b>	<b>19,225</b>	<b>6,673</b>	<b>19,285</b>	<b>19,829</b>	<b>16,677</b>	<b>20,812</b>	<b>20,790</b>
<b>NET PROFIT (LOSS)</b>	<b>(19,225)</b>	<b>(6,673)</b>	<b>(12,455)</b>	<b>(14,249)</b>	<b>(14,677)</b>	<b>(9,477)</b>	<b>(9,455)</b>

**Department 655**  
**Environmental Coordination Office of Students**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Student Fees</b>							
<b>Grants Revenue</b>							
6425-000 Grants					845	845	0
<b>Other Revenue &amp; COGS</b>							
6480-000 Donations			16,690	5,490	2,390	0	
Total Gross Profit	0	0	0	25,151	5,490	2,390	0
Total Revenue				41,550	7,648	3,235	0
Total Gross Profit	0	0	0	41,550	7,648	3,235	0
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8111-000 Salaries			7,919	15,862	19,098	22,232	
8113-200 Vacation-Salary			97			0	
Total Wages	0	0	0	8,016	15,862	19,098	22,232
<i>Government Deductions</i>							
8131-200 EI-Salary			241	461	561	616	
8132-200 CPP-Salary			179	525	945	1,100	
Total Government Deductions	0	0	0	420	986	1,506	1,717
<i>Employee Benefits</i>							
8143-200 WCB-Salary			4	17	65	69	
Total Employee Benefits	0	0	0	4	17	65	69
<i>Employee Development</i>							
8173-100 Conference-Transportation			40	525	600	600	
8173-200 Conference-Accommodation			178	450	450	450	
8173-300 Conference-Registration			140	70	70	70	
8173-400 Conference-Other			41	90	90	90	
Total Employee Development	0	0	0	477	1,135	1,210	1,210
Total Staff Costs	0	0	0	8,917	18,000	21,879	25,228
<b>Repairs and Maintenance</b>							
8211-600 R & M-Facilities Other					156	50	50
8211-900 R & M-Other					15	0	0
Total Repairs and Maintenance	0	0	0	0	171	50	50
<b>Supplies</b>							
8230-200 Office Supplies-Other			425	33	132	132	
Total Office Supplies	0	0	0	425	33	132	132
Total Supplies	0	0	0	443	33	132	132
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media			1,408	809	1,064	1,095	
8322-100 Int. Advertising-Media				225	225	245	
8322-300 Int. Advertising-Design Other			229	826	460	460	
8332-000 Internal PR			39	62	120	120	
8333-000 Volunteer PR				78	300	450	
Total Marketing, Advertising and Promo	0	0	0	1,876	2,000	2,169	2,370
<b>Printing and Duplicating</b>							
8411-000 External Printing			3,510	1,180	1,432	964	
8412-000 Internal Printing			498	918	1,020	870	
8422-000 Internal Duplication			15	67	60	60	

**Department 655**  
**Environmental Coordination Office of Students**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Printing and Duplicating	0	0	0	4,023	2,165	2,512	1,894
<b>Operational Expenses</b>							
8510-000 General Rentals					50	250	250
8516-000 Production Costs				34,305	2,432	2,694	3,468
8517-000 Program Expense					131	1,625	0
8520-000 General Expense Allowance					5,717	765	0
8530-000 One-day Seminars						50	0
8531-000 Weekend Seminars					30	100	0
Total Operational Expenses	0	0	0	45,138	8,360	5,484	3,718
<b>Communications</b>							
8650-000 Telephone Rentals				443	291	323	324
8652-000 Long Distance					20	60	60
8653-000 Fax						60	60
8654-000 Courier						60	0
8655-000 Postage				90	30	60	60
Total Communications	0	0	0	533	341	563	504
<b>Legal and Professional</b>							
8721-000 Professional Fees				530	795	795	795
Total Legal and Professional	0	0	0	530	795	795	795
<b>General Overheads</b>							
8910-000 Travel				264	32	800	0
8920-000 Publications				380	245	500	500
8921-000 Associations				30	30	200	200
Total General Overheads	0	0	0	742	307	1,500	700
<b>TOTAL EXPENDITURES</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>62,430</b>	<b>32,172</b>	<b>35,084</b>	<b>35,391</b>
<b>NET PROFIT (LOSS)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>(20,880)</b>	<b>(24,524)</b>	<b>(31,849)</b>	<b>(35,391)</b>

**Department 712  
SUB Programming**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Rent, Space and Maintenance Revenue</b>							
<i>External Rent</i>							
6311-000 External Base Rent						1,650	600
6313-000 Common Area Rent	15,800	15,800	15,800	15,800	13,167	15,804	15,804
Total External Rent	15,800	15,800	15,800	15,800	13,167	17,454	16,404
<i>Other Rent Revenue</i>							
6315-000 Equipment Rental						600	300
Total Other Rent Revenue	0	0	0	0	50	600	300
Total Rent, Space and Maintenance Re	15,800	15,800	15,800	15,800	13,217	18,054	16,704
<b>Service Revenue</b>							
<i>External Revenue</i>							
6411-200 External Services-Other					72	792	576
Total External Revenue	0	0	0	0	72	792	576
<i>Internal Revenue</i>							
6412-000 Internal Services					1,206	1,980	2,880
Total Service Revenue	0	0	0	0	1,278	2,772	3,456
Total Revenue	17,767	15,800	15,800	15,800	14,495	20,826	20,160
Total Gross Profit	17,767	15,800	15,800	15,800	14,495	20,826	20,160
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8111-000 Salaries	3,872	4,078	7,950	4,651	4,137	4,824	4,824
8113-200 Vacation-Salary			1,044				0
8118-200 Casual Labour-Temp Help						320	521
Total Wages	3,872	4,078	8,994	4,651	4,137	5,144	5,345
<i>Government Deductions</i>							
8131-200 EI-Salary	136	135	234	111	85	144	134
8132-200 CPP-Salary	135	159	345	174	146	239	239
Total Government Deductions	271	294	579	285	231	383	373
<i>Employee Benefits</i>							
8141-200 Great West Life-Salary	96	88	112	226	256	24	24
8142-200 Alberta Health Care-Ss	17	17	51	53	44	48	48
8143-200 WCB-Salary	12	3	11	8		16	15
8144-200 Pension-Salary	414	221	424	224	221	24	24
Total Employee Benefits	539	329	598	511	521	112	111
<i>Employee Development</i>							
8173-100 Conference-Transportation		300		431		500	500
8173-200 Conference-Accommodation		600	109	192		450	450
8173-300 Conference-Registration		250		160		250	250
8173-400 Conference-Other				84		120	120
Total Employee Development	0	1,150	109	867	0	1,320	1,320
Total Staff Costs	4,682	5,851	10,280	6,314	4,889	6,959	7,148
<b>Repairs and Maintenance</b>							
8211-300 R & M-Equipment Other						150	270
8211-600 R & M-Facilities Other						120	120

**Department 712  
SUB Programming**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Repairs and Maintenance	0	0	0	0	0	270	390
<b>Supplies</b>							
8225-200 Supplies-Food & Beverage	(103)			45		400	400
8225-300 Supplies-Operations						500	800
8230-200 Office Supplies-Other	3	50	6	14	66	60	60
Total Office Supplies	3	50	6	14	66	60	60
Total Supplies	(30)	50	6	59	66	960	1,260
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media						3,580	1,550
8322-200 Int. Advertising-Photocopy	108	63				200	200
8322-300 Int. Advertising-Design Other	900	675			23	480	450
8332-000 Internal PR			382		59	400	400
Total Marketing, Advertising and Promotion	1,108	2,024	1,857	1,250	82	4,660	2,600
<b>Printing and Duplicating</b>							
8422-000 Internal Duplication	14	99	4	20	21	60	60
Total Printing and Duplicating	143	275	4	20	21	60	60
<b>Operational Expenses</b>							
8510-000 General Rentals	85	85		54	90	550	550
8515-000 Performer's Costs	6,283	5,330		200	1,125	2,400	2,400
8516-000 Production Costs	5,205	1,790	269			3,348	3,888
8520-000 General Expense Allowance	200	200	200	600	400	600	600
8530-000 One-day Seminars						200	200
Total Operational Expenses	11,819	7,405	469	854	1,615	7,098	7,638
<b>Communications</b>							
8652-000 Long Distance	39	14		1	147	480	240
8653-000 Fax						30	30
8655-000 Postage	6	11		36	9	30	30
Total Communications	45	163	0	37	156	540	300
<b>Legal and Professional</b>							
8721-000 Professional Fees					66	90	90
Total Legal and Professional	0	0	0	0	66	90	90
<b>Taxes and Licenses</b>							
8741-000 Business Tax/Licences		32				508	250
Total Taxes and Licenses	0	32	0	0	0	508	250
<b>TOTAL EXPENDITURES</b>	<b>17,767</b>	<b>15,800</b>	<b>12,616</b>	<b>8,534</b>	<b>6,895</b>	<b>21,145</b>	<b>19,736</b>
<b>NET PROFIT (LOSS)</b>	<b>0</b>	<b>0</b>	<b>3,184</b>	<b>7,266</b>	<b>7,600</b>	<b>(319)</b>	<b>424</b>

**Department 713  
Alternative Programming**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Admissions</b>							
<i>Admissions - Other</i>							
6212-000 Admissions-Other	(2)	9,631		33,343	11,367	46,800	41,604
Gross Profit on Admissions - Other	(2)	9,631	0	33,343	11,367	46,800	41,604
Gross Profit on Admissions	(2)	9,631	0	33,343	11,367	46,800	41,604
<b>Grants Revenue</b>							
6425-000 Grants							5,000
<b>Other Revenue &amp; COGS</b>							
6600-000 Fund Raising	24,150	6,834	5,000	5,174	4,625	5,000	5,000
Total Revenue	24,653	16,500	5,655	38,517	15,992	51,800	51,604
Total Gross Profit	24,653	16,500	5,655	38,517	15,992	51,800	51,604
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8111-000 Salaries	4,568	8,888	3,750	4,651	4,137	4,824	4,824
8113-200 Vacation-Salary			1,044				0
8118-200 Casual Labour-Temp Help		50				385	2,436
Total Wages	4,568	8,938	4,794	4,651	4,137	5,209	7,260
<i>Government Deductions</i>							
8131-200 EI-Salary			107	111	85	142	134
8132-200 CPP-Salary			149	174	146	239	239
Total Government Deductions	0	0	256	285	231	381	373
<i>Employee Benefits</i>							
8141-200 Great West Life-Salary	86	217		237	256	48	48
8142-200 Alberta Health Care-Ser	17	34		53	44	84	84
8143-200 WCB-Salary	12	3	12	7		16	15
8144-200 Pension-Salary	254	491	197	224	221	48	48
Total Employee Benefits	369	745	209	521	521	196	195
<i>Employee Development</i>							
8173-100 Conference-Transport	239	234	334	734	565	700	950
8173-200 Conference-Accommod	212	231	232		608	750	750
8173-300 Conference-Registratic	127	110	140	514	425	698	425
8173-400 Conference-Other	18			416	78	200	150
Total Employee Development	596	575	706	1,664	1,676	2,348	2,275
Total Staff Costs	5,533	10,258	5,965	7,121	6,565	8,134	10,102
<b>Repairs and Maintenance</b>							
<b>Supplies</b>							
8225-200 Supplies-Food & Beverage	615	929	1,293	1,058		2,000	2,000
8225-400 Supplies-Other	(418)	1,500	3,024	2,573	911	3,500	3,500
8230-200 Office Supplies-Other	16	23	14	20	246	330	230
Total Office Supplies	16	23	14	20	246	330	230
Total Supplies	213	2,484	4,350	3,681	1,157	5,830	5,730
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media		1,620	275		22	3,555	3,555
8322-100 Int. Advertising-Media	720	771	45	390		600	0
8322-200 Int. Advertising-Photocopy				250		500	400
8322-300 Int. Advertising-Design O	98			948	1,704	300	1,500



**Department 713  
Alternative Programming**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Marketing, Advertising and Promoi	3,720	5,233	320	1,598	1,726	4,955	5,455
<b>Printing and Duplicating</b>							
8411-000 External Printing		40		150	2,595		3,300
8412-000 Internal Printing	15	94		187	502		0
8422-000 Internal Duplication	25	71	2	181	117	35	35
Total Printing and Duplicating	40	205	2	518	3,214	35	3,335
<b>Operational Expenses</b>							
8510-000 General Rentals	85	85	95	436		150	2,700
8515-000 Performer's Costs	4,430	5,859	12,155	18,357	17,593	26,500	26,600
8516-000 Production Costs	2,952	2,070	1,197	4,163	3,535	11,600	5,800
8520-000 General Expense Allowar	200	400	200	400	200	400	400
Total Operational Expenses	7,690	8,874	13,647	23,356	21,328	38,650	35,500
<b>Communications</b>							
8652-000 Long Distance	38	48	8			240	240
8653-000 Fax	1					60	60
8654-000 Courier	28	23	27	199	103	100	100
8655-000 Postage	2,649	2	61	41	2	40	40
Total Communications	2,753	201	96	240	105	440	440
<b>Legal and Professional</b>							
8721-000 Professional Fees					66	90	90
Total Legal and Professional	0	0	0	0	66	90	90
<b>General Overheads</b>							
8910-000 Travel	270	745	763	409	272	500	500
8921-000 Associations					275		275
8980-000 Previous Yrs. Expense				1,545			0
Total General Overheads	270	745	763	1,954	547	500	775
<b>TOTAL EXPENDITURES</b>	<b>20,219</b>	<b>28,000</b>	<b>25,143</b>	<b>38,468</b>	<b>34,708</b>	<b>58,634</b>	<b>61,427</b>
<b>NET PROFIT (LOSS)</b>	<b>4,434</b>	<b>(11,500)</b>	<b>(19,488)</b>	<b>49</b>	<b>(18,716)</b>	<b>(6,834)</b>	<b>(9,823)</b>

**Department 714  
Week of Welcome**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Food Sales</b>							
<i>Sales</i>							
6111-000 Food-Retail	\$1,170	\$1,307	\$1,299	\$1,184		\$900	\$0
Total Food Sales	1,170	1,307	1,299	1,184	0	900	0
<i>Cost of Goods Sold</i>							
7110-600 COGS Food-Other	(311)	(523)	(440)			(360)	0
Total COGS Food	(311)	(561)	(440)	0	0	(360)	0
Gross Profit on Food Sales	859	746	859	1,184	0	540	0
<b>Beverage Sales</b>							
<i>Non- Alcoholic Beverages</i>							
<i>Sales</i>							
6120-000 Non-alcoholic Beverage	175	289			351	200	200
Total Non- Alcoholic Beverage Sales	175	289	0	0	351	200	200
<i>Cost of Goods Sold</i>							
7111-200 COGS Non-alcoholic Beverage-Pop		(115)					(80)
7111-500 COGS Non-alcoholic Beverage	(50)		(1,101)			(80)	0
Total COGS Non- Alcoholic Beverage	(50)	(115)	(1,101)	0	0	(80)	(80)
Gross Profit Non- Alcoholic Beverage Sales	125	174	(1,101)	0	351	120	120
<i>Liquor</i>							
<i>Domestic Draught Beer</i>							
6131-000 Regular Domestic Draught Beer	31,160	36,215	28,556	34,727	46,356	35,340	35,340
7121-000 COGS Alcohol-Domestic Beer	(9,839)	(11,734)	(10,692)	(8,725)	(12,144)	(12,016)	(9,895)
Gross Profit on Domestic Draught Beer	21,321	24,481	17,864	26,002	34,212	23,324	25,445
<i>Domestic Pack Beer</i>							
6141-000 Regular Domestic Pack Sales			2,432		3,890	2,095	2,325
7122-000 COGS Alcohol-Domestic Beer Pack			(874)	(1,032)	(1,020)	(943)	(628)
Gross Profit on Domestic Pack Beer	0	0	1,558	(1,032)	2,870	1,152	1,697
<i>Coolers</i>							
6181-000 Regular Cooler Sales	5,652	4,995	4,008	4,748	6,030	4,185	4,185
7126-000 COGS Alcohol-Coolers	(2,152)	(1,664)	(3,593)	(1,711)	(2,281)	(1,674)	(1,423)
Gross Profit on Coolers	3,500	3,331	415	3,037	3,749	2,511	2,762
Gross Profit on Alcoholic Beverages	24,821	27,812	19,837	28,007	40,831	26,987	29,904
Gross Profit on All Beverages	24,946	27,986	18,736	28,007	41,182	27,107	30,024
<b>Admissions</b>							
<i>Admissions - Other</i>							
6212-000 Admissions-Other	18,671	26,087	21,315	9,555	27,905	22,500	30,000
Gross Profit on Admissions - Other	18,671	26,087	21,315	9,555	27,905	22,500	30,000
Gross Profit on Admissions	18,671	26,087	21,315	9,555	27,905	22,500	30,000
<b>Other Revenue &amp; COGS</b>							
6600-000 Fund Raising	15,000	10,735	18,000	18,000		18,000	18,000
7300-000 COGS Transportation	(109)	(86)					0
Total Gross Profit	14,891	10,649	18,000	18,000	0	18,000	18,000

**Department 714  
Week of Welcome**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Revenue	73,433	79,628	75,610	68,714	84,532	83,220	90,050
Total Cost of Goods Sold	12,461	14,160	16,700	11,468	15,445	15,073	(12,026)
Total Gross Profit	60,972	65,468	58,910	57,246	69,087	68,147	78,024
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	682	499	(442)	1,162	704	927	1,044
8111-000 Salaries	6,314	8,156	8,173	4,651	4,137	4,824	4,824
8113-100 Vacation-Hourly	13	25				37	42
8113-200 Vacation-Salary			1,044				0
8114-100 Stat. Holiday-Hourly						39	44
8118-200 Casual Labour-Temp l	3,700	5,698	4,748	3,051	8,640	8,184	10,320
Total Wages	10,709	14,378	13,523	8,864	13,481	14,011	16,274
<i>Government Deductions</i>							
8131-100 EI-Hourly	13	22				29	30
8131-200 EI-Salary	252	270	229	111	85	142	134
8132-100 CPP-Hourly	1	6				50	44
8132-200 CPP-Salary	247	231	233	174	146	239	239
Total Government Deductions	513	529	462	285	231	460	447
<i>Employee Benefits</i>							
8141-200 Great West Life-Salary	279	177	224	248	256	48	48
8142-200 Alberta Health Care-Se	51	34	34	53	44	84	84
8143-100 WCB-Hourly	4	12	13	14	11	7	3
8143-200 WCB-Salary	12	4	19	15		16	15
8144-200 Pension-Salary	328	441	464	224	221	48	48
Total Employee Benefits	674	668	754	554	532	203	198
<i>Employee Development</i>							
Total Staff Costs	11,896	15,575	14,739	9,703	14,244	14,674	16,919
<b>Repairs and Maintenance</b>							
8211-600 R & M-Facilities Other		15	2,225	1,209	1,080		0
Total Repairs and Maintenance	0	15	2,225	1,209	1,080	0	0
<b>Supplies</b>							
8224-000 Beverage Supplies			46	257	392		0
8225-200 Supplies-Food & Beverage	1,313	1,128	850	2,424	2,323	1,500	2,000
8225-400 Supplies-Other	2,438	2,253	1,779	1,897	1,468	1,444	1,824
8226-000 Photodirectory Supplies			156				0
8230-200 Office Supplies-Other	32	29	58	23	154	35	100
Total Office Supplies	32	29	58	23	154	35	100
Total Supplies	3,783	3,410	2,889	4,601	4,337	2,979	3,924
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media					1,799	2,325	3,875
8322-200 Int. Advertising-Photocopy						553	553
8322-300 Int. Advertising-Design OI	321	22	75	1,178	1,055	820	975
8331-000 External PR		230	125		10		0
8332-000 Internal PR	96	(1,051)	79	241	208	384	384
8333-000 Volunteer PR	2,651	2,662	2,749	3,297	177	3,180	3,180
Total Marketing, Advertising and Promot	4,018	4,059	3,921	5,816	3,249	7,262	8,967
<b>Printing and Duplicating</b>							
8411-000 External Printing	1,528	1,938	1,629	1,820	1,751	1,500	2,000
8412-000 Internal Printing	22	238	189	120	385		0
8422-000 Internal Duplication	617	601	40	45	61	200	200

**Department 714  
Week of Welcome**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Printing and Duplicating	2,167	2,777	1,858	1,985	2,197	1,700	2,200
<b>Operational Expenses</b>							
8510-000 General Rentals	13,887	14,698	15,915	18,525	24,189	17,195	19,620
8511-000 Movie Rentals	440		960	450		560	560
8515-000 Performer's Costs	14,208	16,970	14,606	13,683	14,727	15,300	28,000
8516-000 Production Costs	5,872	5,745	5,218	794	2,625	6,850	15,000
8520-000 General Expense Allowar	200	400	400	235	400	400	400
8541-000 Cash Over	(5)		(8)	(31)			0
8542-000 Cash Short	6	158	133	(68)	134		0
Total Operational Expenses	34,608	37,971	37,224	33,588	42,075	40,305	63,580
<b>Communications</b>							
8650-000 Telephone Rentals		91	233		62		72
8652-000 Long Distance	175	32	46	55	230	140	240
8653-000 Fax		1		3		50	30
8654-000 Courier	110	18	41	32		60	30
8655-000 Postage	17	15	4	26	10	45	20
Total Communications	302	157	324	116	302	295	392
<b>Legal and Professional</b>							
					6		
<b>Taxes and Licenses</b>							
8741-000 Business Tax/Licences	878	1,953	600	1,020	670	735	735
Total Taxes and Licenses	878	1,953	600	1,020	670	735	735
<b>General Overheads</b>							
8910-000 Travel	36	17		20		100	50
Total General Overheads	36	17	0	970	0	100	50
<b>TOTAL EXPENDITURES</b>	<b>57,688</b>	<b>65,934</b>	<b>63,780</b>	<b>59,022</b>	<b>68,160</b>	<b>68,050</b>	<b>96,767</b>
<b>NET PROFIT (LOSS)</b>	<b>3,284</b>	<b>(466)</b>	<b>(4,870)</b>	<b>(1,776)</b>	<b>927</b>	<b>97</b>	<b>(18,743)</b>

**Department 750  
Dinwoodie Lounge**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Food Sales</b>							
<i>Sales</i>							
6111-000 Food-Retail	\$754	\$577	\$853	\$478	\$927	\$450	\$1,000
Total Food Sales	720	577	853	478	927	450	1,000
<i>Cost of Goods Sold</i>							
7110-600 COGS Food-Other	(15)	(32)	(141)	(63)	(1,489)	(180)	(400)
Total COGS Food	(845)	(67)	(141)	(63)	(1,489)	(180)	(400)
Gross Profit on Food Sales	(125)	510	712	415	(562)	270	600
<b>Beverage Sales</b>							
<i>Non- Alcoholic Beverages</i>							
<i>Sales</i>							
6120-000 Non-alcoholic Beverage	21	2,801		846	1,170		1,050
6120-200 Non-alcoholic Beverage Sales-Pop						180	0
Total Non- Alcoholic Beverage Sales	21	2,801	0	846	1,170	180	1,050
<i>Cost of Goods Sold</i>							
7111-200 COGS Non-alcoholic Beverage-Pop			(19)		(280)		0
7111-500 COGS Non-alcoholic Beverage-Other		(52)	(79)	(441)		(72)	(420)
Total COGS Non- Alcoholic Beverage	0	(52)	(98)	(441)	(280)	(72)	(420)
Gross Profit Non- Alcoholic Beverage Sales	21	2,749	(98)	405	890	108	630
<i>Liquor</i>							
6121-000 Regular Liquor Sales	9,187	10,771	14,727	11,523	9,013	5,400	8,800
7120-000 COGS Alcohol-Liquor	(3,493)	(6,665)	(5,835)	(1,100)	(4,667)	(1,620)	(1,983)
Gross Profit on Liquor Sales	5,694	4,106	8,892	10,423	4,346	3,780	6,817
<i>Domestic Draught Beer</i>							
6131-000 Regular Domestic Draught	12,136	12,330	15,524	7,128	3,469	10,000	5,550
7121-000 COGS Alcohol-Domestic	(5,502)	(4,070)	(4,070)	1,018	(2,787)	(3,000)	(1,945)
Gross Profit on Domestic Draught Beer	6,634	8,260	11,454	8,146	682	7,000	3,605
<i>Domestic Pack Beer</i>							
6141-000 Regular Domestic Pack Beer	339	1,106		5,781	4,725		5,850
7122-000 COGS Alcohol-Domestic	(505)	(762)	(768)	(3,554)	(3,232)		(2,223)
Gross Profit on Domestic Pack Beer	(166)	344	(768)	2,227	1,493	0	3,627
<i>Import Pack Beer</i>							
6161-000 Regular Import Pack Sales				617	2,713		3,725
7124-000 COGS Alcohol-Import Beer Pack			180	(297)	(903)		(1,490)
Gross Margin on Import Pack Beer	0	0	180	320	1,810	0	2,235
<i>Wine</i>							
6171-000 Regular Wine Sales	112	543	530	843	692		525
7125-000 COGS Alcohol-Wine	259	(109)	(1,966)	66	(2,835)		(339)
Gross Profit on Wine	371	434	(1,436)	909	(2,143)	0	186
<i>Coolers</i>							
6181-000 Regular Cooler Sales	2,214	1,919	1,687	807	651	720	660
7126-000 COGS Alcohol-Coolers	(951)	(418)	(199)	(296)	(181)	(288)	(201)
Gross Profit on Coolers	1,263	1,501	1,488	511	470	432	459
Gross Profit on Alcoholic Beverages	14,042	14,645	19,810	23,307	6,339	11,212	16,929
Gross Profit on All Beverages	14,063	17,394	19,712	23,712	7,229	11,320	17,559

**Department 750  
Dinwoodie Lounge**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>Admissions</b>							
<i>Admissions - Other</i>							
6212-000 Admissions-Other	15,839	15,523	4,560	17,072	1,753	17,600	65,286
Gross Profit on Admissions - Other	15,839	15,523	4,560	17,072	1,753	17,600	65,286
Gross Profit on Admissions	15,839	15,523	4,560	17,072	1,753	17,600	65,286
<b>Rent, Space and Maintenance Revenue</b>							
<i>External Rent</i>							
6311-000 External Base Rent	7,330	19,208	17,890	31,658	6,325	22,950	12,205
Total External Rent	7,330	19,208	17,890	31,658	6,325	22,950	12,205
Total Rent, Space and Maintenance Re	7,330	19,208	17,890	31,688	6,325	22,950	12,205
<b>Service Revenue</b>							
<i>External Revenue</i>							
6411-200 External Services-Other	48	115	303	(22)	545		1,290
Total External Revenue	48	115	303	(22)	545	0	1,290
<i>Internal Revenue</i>							
6412-000 Internal Services		98		34		2,160	1,584
Total Service Revenue	48	213	303	12	545	2,160	2,874
<b>Grants Revenue</b>							
6425-000 Grants	300	200				1,000	0
<b>Commissions Revenue</b>							
6430-000 General Commissions	2,490	14,138	15,151	2,694	22,742	11,600	15,430
Total Commissions Revenue	2,490	14,138	15,151	2,694	22,742	11,600	15,430
<b>Other Revenue &amp; COGS</b>							
6500-100 Miscellaneous-Bottle Retn	120	195	140	330	292	300	400
7300-000 COGS Transportation	(13)	(27)	(78)	(83)	(106)		(90)
Total Gross Profit	107	168	62	247	186	300	310
Total Revenue	50,856	79,524	71,365	79,819	55,017	72,360	123,355
Total Cost of Goods Sold	10,804	12,170	12,975	3,979	16,799	5,160	(9,091)
Total Gross Profit	40,052	67,354	58,390	75,840	38,218	67,200	114,264
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	7,202	5,339	9,283	6,950	7,119	4,800	11,773
8111-000 Salaries	11,616	8,278	3,808	4,651	4,137	4,824	14,376
8112-100 Overtime-Hourly	234	213	554	116			0
8113-100 Vacation-Hourly	298	248	385	302	342	192	471
8113-200 Vacation-Salary			1,044				0
8114-100 Stat. Holiday-Hourly	4	2			4		494
8118-200 Casual Labour-Temp l	2,868	2,294	7,848	3,681	3,541	5,600	8,892
Total Wages	23,672	17,599	22,922	15,700	15,143	15,416	36,006
<i>Government Deductions</i>							
8131-100 EI-Hourly	271	190	303	241	259	147	339
8131-200 EI-Salary	136	145	111	111	85	142	399
8132-100 CPP-Hourly	50	21	36	47	85	247	501
8132-200 CPP-Salary	197	181	170	174	146	239	712
Total Government Deductions	654	537	620	573	575	775	1,951

**Department 750  
Dinwoodie Lounge**

	Past Year's Actuals				Current Year		Next Year	
	2000	2001	2002	2003	2004	2004	2005	
	Actual	Actual	Actual	Actual	Actual To-Date	Budget		
<b>Employee Benefits</b>								
8141-200	Great West Life-Salary	279	200		237	255	250	250
8142-200	Alberta Health Care-Sa	51	34	44	53	44	48	48
8143-100	WCB-Hourly	30	25	33	43	45	17	38
8143-200	WCB-Salary	24	8	28	8		16	45
8144-200	Pension-Salary	620	448	204	224	221	441	441
8145-000	Parking					20		0
8146-100	Other Benefits-Hourly			25			400	400
Total Employee Benefits		1,004	715	334	565	585	1,172	1,222
<b>Employee Development</b>								
8173-100	Conference-Transporte	430	580	691		375	450	0
8173-200	Conference-Accommod	212	448	358	292	328	350	0
8173-300	Conference-Registratic	268	268	140	99		150	0
8173-400	Conference-Other	18		539	312	184	160	0
Total Employee Development		928	1,296	1,793	703	887	1,110	0
Total Staff Costs		26,258	20,147	25,669	17,541	17,190	18,473	39,179
<b>Repairs and Maintenance</b>								
8211-200	R & M-Bar Equipment		155	98	4,005	566	685	685
8211-600	R & M-Facilities Other	19	1,815	662	45	26	450	450
8211-900	R & M-Other	60	105	194		616		200
Total Repairs and Maintenance		79	4,827	954	4,050	1,208	1,135	1,335
<b>Supplies</b>								
8221-000	Serving Products-Kitcher	(80)	(29)	(1,698)	2,208		3	50
8221-050	Serving Products-Kitcher	223	54		79	1,310		0
8221-100	Serving Products-Bar	31	16	47	(1,599)	(212)	25	350
8222-000	Glassware Supplies				(213)	(70)		0
8223-100	Perishables & Condiments-Bar			26	(14)	(45)	25	90
8224-000	Beverage Supplies	229	(49)	605	(362)	(133)	123	123
8225-200	Supplies-Food & Beverage	37	112	(22)	101		300	300
8225-250	Supplies-Kitchen	22			153	12		0
8225-400	Supplies-Other	468	1,188	2,332	2,052	306	1,015	504
8230-200	Office Supplies-Other	36	20	23	20	3	30	30
Total Office Supplies		36	20	23	20	3	30	30
Total Supplies		971	1,496	1,463	2,540	1,171	1,521	1,447
<b>Marketing, Advertising and Promotion</b>								
8321-100	Ext. Advertising-Media	207	69				2,003	8,190
8322-200	Int. Advertising-Photocop	346	108				807	612
8322-300	Int. Advertising-Design Other				363	8	580	405
Total Marketing, Advertising and Promo		1,747	945	1,116	1,129	8	3,390	9,907
<b>Printing and Duplicating</b>								
8411-000	External Printing	45		109				0
8412-000	Internal Printing		17	335	256	179		0
8422-000	Internal Duplication	238	140	30	72	60	80	80
Total Printing and Duplicating		283	157	474	328	239	80	80
<b>Operational Expenses</b>								
8510-000	General Rentals	10,952	8,375	3,600	2,960	5,553	15,200	18,000
8515-000	Performer's Costs	8,299	8,402	9,664	4,684		8,500	22,500
8516-000	Production Costs	(1,205)	2,544	10,306	5,411		2,104	7,137
8520-000	General Expense Allowar	600	400	336	400	400	400	400
8541-000	Cash Over	(66)	(14)		(42)	(476)		0
8542-000	Cash Short	73	45	501	3	10		0
8559-000	Bad Debt Recovery					(330)		0
8615-100	Commission Expense-Cl	460	1,990	201			3,750	0
Total Operational Expenses		19,623	21,742	25,224	14,117	5,157	29,954	48,037

**Department 750  
Dinwoodie Lounge**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>Communications</b>							
8650-000 Telephone Rentals	211	131	349	248	147	300	300
8652-000 Long Distance	381	127	55	67	40	400	400
8653-000 Fax	7	6				18	18
8654-000 Courier	36	13	18	50		50	50
8655-000 Postage	10	39	8	22	4	16	16
Total Communications	645	316	430	387	191	784	784
<b>Legal and Professional</b>							
8721-000 Professional Fees		540	265		66	365	90
Total Legal and Professional	0	540	265	0	66	365	90
<b>Taxes and Licenses</b>							
8741-000 Business Tax/Licences	1,081	1,228	1,751	1,643	290	1,270	2,257
Total Taxes and Licenses	1,081	1,228	1,751	1,643	290	1,270	2,257
<b>Space Costs</b>							
8840-100 Cleaning-Supplies		7					0
8840-200 Cleaning-Service	4,800	6,785	6,867	8,070	5,280	8,460	8,460
Total Space Costs	4,800	6,792	6,867	8,070	5,280	8,460	8,460
<b>Capital</b>							
8870-100 Capital Expend <\$500-General		546	49		42		0
Total Capital	0	546	49	375	42	0	0
<b>General Overheads</b>							
8920-000 Publications	473	489	489	564	448	600	600
8931-000 Credit Card S/C		40	40	40	40		0
Total General Overheads	748	529	804	604	488	600	600
<b>TOTAL EXPENDITURES</b>	<b>56,235</b>	<b>59,265</b>	<b>65,066</b>	<b>50,784</b>	<b>31,330</b>	<b>66,032</b>	<b>112,176</b>
<b>NET PROFIT (LOSS)</b>	<b>(16,183)</b>	<b>8,089</b>	<b>(6,676)</b>	<b>25,056</b>	<b>6,888</b>	<b>1,168</b>	<b>2,088</b>



**Department 755**  
**Myer Horowitz Theatre**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Beverage Sales</b>							
<i>Non- Alcoholic Beverages</i>							
<i>Sales</i>							
6120-000 Non-alcoholic Beverage	428	420	542	110	367	330	350
Total Non- Alcoholic Beverage Sales	428	420	542	110	367	330	350
<i>Cost of Goods Sold</i>							
7111-500 COGS Non-alcoholic Beverage-Other						(83)	(89)
Total COGS Non- Alcoholic Beverage	(176)	0	0	0	0	(83)	(89)
Gross Profit Non- Alcoholic Beverage	252	420	542	110	367	247	261
<i>Liquor</i>							
6121-000 Regular Liquor Sales	565	1,457	1,735	2,423	443	1,400	650
7120-000 COGS Alcohol-Liquor	(165)	(590)	(83)			(420)	(195)
Gross Profit on Liquor Sales	400	867	1,652	2,423	443	980	455
<i>Domestic Pack Beer</i>							
6141-000 Regular Domestic Pack Sales	919	2,486	3,290	2,685	920	1,300	1,000
7122-000 COGS Alcohol-Domestic	(91)	(643)	(459)			(586)	(451)
Gross Profit on Domestic Pack Beer	828	1,843	2,831	2,685	920	714	549
<i>Import Pack Beer</i>							
6161-000 Regular Import Pack Sales	233	1,068	407	56	670	600	600
7124-000 COGS Alcohol-Import Beer	(113)	(678)				(301)	(301)
Gross Margin on Import Pack Beer	120	390	407	56	670	299	299
<i>Wine</i>							
6171-000 Regular Wine Sales	420	922	1,007	2,617	783	1,080	600
7125-000 COGS Alcohol-Wine	(125)	151	29	300	0	(540)	(301)
Gross Profit on Wine	295	1,073	1,036	2,917	783	540	299
<i>Coolers</i>							
6181-000 Regular Cooler Sales	154	108	965	196	65	270	100
7126-000 COGS Alcohol-Coolers	(58)	(82)	(4)			(108)	(40)
Gross Profit on Coolers	96	26	961	196	65	162	60
Gross Profit on Alcoholic Beverages	1,497	4,552	6,984	8,277	2,881	2,695	1,662
Gross Profit on All Beverages	1,749	4,972	7,526	8,387	3,248	2,942	1,923
<b>Rent, Space and Maintenance Revenue</b>							
<i>External Rent</i>							
6311-000 External Base Rent	103,850	128,479	135,510	123,946	72,796	150,079	118,300
Total External Rent	103,860	128,544	135,530	123,946	72,796	150,079	118,300
<i>Internal Rent</i>							
6319-000 Internal Rent	1,590	4,260	902	3,220	3,150	3,020	3,020
Total Internal Rent	1,590	4,260	902	3,220	3,150	3,020	3,020
<i>Other Rent Revenue</i>							
6315-000 Equipment Rental	773	1,345	116	5,738	72	500	500
Total Other Rent Revenue	773	1,345	116	5,738	72	500	500
Total Rent, Space and Maintenance Revenue	106,223	134,149	136,548	132,904	76,018	153,599	121,820
<b>Service Revenue</b>							
<i>External Revenue</i>							
6411-200 External Services-Other	44,505	47,528	59,886	58,697	34,834	60,155	41,900

**Department 755**  
**Myer Horowitz Theatre**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total External Revenue	44,505	47,528	59,886	58,697	34,834	60,155	41,900
<i>Internal Revenue</i>							
6412-000 Internal Services	5,966	9,352	8,012	14,917	9,973	9,370	4,632
Total Service Revenue	50,471	56,880	67,898	73,614	44,807	69,525	46,532
<b>Grants Revenue</b>							
6425-000 Grants	1,900		5,933	5,000		3,000	0
<b>Commissions Revenue</b>							
6430-000 General Commissions	2,377	1,313	3,514	2,345	361	2,900	2,000
Total Commissions Revenue	2,377	1,313	3,514	2,345	361	2,900	2,000
Total Revenue	163,690	199,599	221,605	221,814	124,434	234,004	173,652
Total Cost of Goods Sold	977	2,285	517	(300)	0	(2,754)	(1,377)
Total Gross Profit	162,713	197,314	221,088	222,114	124,434	236,758	172,275
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	23,969	34,169	43,737	48,035	38,192	46,540	39,950
8111-000 Salaries	119,135	78,022	73,316	70,769	61,237	84,216	68,448
8112-100 Overtime-Hourly	2,359	4,538	7,799	6,160	4,636	6,400	5,350
8113-100 Vacation-Hourly	1,195	1,752	2,224	2,312	1,853	1,860	1,598
8113-200 Vacation-Salary	2,517				2,120		0
8114-100 Stat. Holiday-Hourly	928	1,410	1,839	1,952	1,582	1,956	1,956
8117-100 Shift Diff-Hourly	26	100	218	280	240	180	180
8117-200 Shift Diff-Salary	265	230	330	305	95	150	150
8118-200 Casual Labour-Temp Help			100	(41)	75	2,160	1,584
Total Wages	150,394	120,221	131,306	129,772	110,030	143,462	119,216
<i>Government Deductions</i>							
8131-100 EI-Hourly	956	1,299	1,666	1,637	1,273	1,674	1,300
8131-200 EI-Salary	3,342	1,954	1,998	2,079	1,788	2,480	1,897
8132-100 CPP-Hourly	528	1,015	1,587	1,853	1,534	2,818	2,321
8132-200 CPP-Salary	3,310	2,339	2,845	3,264	2,990	4,176	3,388
Total Government Deductions	8,136	6,607	8,096	8,833	7,585	11,148	8,907
<i>Employee Benefits</i>							
8141-200 Great West Life-Salary	4,640	3,214	3,687	3,888	3,100	4,140	4,140
8142-200 Alberta Health Care-Sa	595	204	593	792	576	792	792
8143-100 WCB-Hourly	49	52	85	157	152	193	145
8143-200 WCB-Salary	342	281	386	228	204	288	212
8144-200 Pension-Salary	4,296	3,106	3,314	3,513	3,078	4,188	2,738
8146-100 Other Benefits-Hourly	37	422	708	721	706	260	260
8146-200 Other Benefits-Salary						300	300
Total Employee Benefits	9,959	7,279	8,773	9,299	7,816	10,161	8,587
<i>Employee Development</i>							
8165-200 Recruitment-Salary	750		65		460		0
8173-100 Conference-Transporta	754	252		280	338	600	600
8173-200 Conference-Accommodation		217		96		720	720
8173-300 Conference-Registratic	567	158			350	350	350
8173-400 Conference-Other	120			100		140	175
Total Employee Development	2,191	627	65	476	1,148	1,810	1,845
Total Staff Costs	170,680	134,734	148,240	148,380	126,579	166,581	138,556
<b>Repairs and Maintenance</b>							
8211-300 R & M-Equipment Other	2,097	762	1,466	754	712	1,875	1,875
8211-600 R & M-Facilities Other	1,348	3,028	1,866	2,027	1,020	1,575	1,575



**Department 755**  
**Myer Horowitz Theatre**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8980-000 Previous Yrs. Expense			500		125		0
Total General Overheads	96	282	558	67	149	65	65
<b>TOTAL EXPENDITURES</b>	<b>202,358</b>	<b>163,952</b>	<b>188,991</b>	<b>163,618</b>	<b>145,745</b>	<b>197,727</b>	<b>169,702</b>
<b>NET PROFIT (LOSS)</b>	<b>(39,645)</b>	<b>33,362</b>	<b>32,097</b>	<b>58,496</b>	<b>(21,311)</b>	<b>39,031</b>	<b>2,573</b>

**Department 760**  
**External Entertainment**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Admissions</b>							
<i>Admissions - Other</i>							
6212-000 Admissions-Other	81,101	72,862	63,959	54,348	87,439	69,725	72,425
7135-200 COGS Admissions-Other					(245)		0
Gross Profit on Admissions - Other	81,101	72,862	63,959	54,348	87,194	69,725	72,425
Gross Profit on Admissions	81,101	73,973	63,959	54,348	87,194	69,725	72,425
<b>Grants Revenue</b>							
6425-000 Grants	2,572	3,738		12,379		12,000	2,000
<b>Commissions Revenue</b>							
6430-000 General Commissions	1,927				866	1,700	650
Total Commissions Revenue	1,927	0	0	0	866	1,700	650
Total Revenue	85,600	99,311	72,959	66,877	88,305	83,425	75,075
Total Cost of Goods Sold					263		0
Total Gross Profit	85,600	99,311	72,959	66,877	88,042	83,425	75,075
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages				302	1,744		0
8111-000 Salaries	11,964	20,756	15,900	13,953	5,744	9,648	0
8113-100 Vacation-Hourly				57	122		0
8113-200 Vacation-Salary			2,088				0
8118-100 Casual Labour-Honora	600						0
8118-200 Casual Labour-Temp Help			400	2,555	3,131	2,730	3,240
Total Wages	12,564	20,756	18,388	16,867	10,741	12,378	3,240
<i>Government Deductions</i>							
8131-100 EI-Hourly				44	91		0
8131-200 EI-Salary	396	650	469	334	129	284	0
8132-100 CPP-Hourly	0			31	89		0
8132-200 CPP-Salary	465	859	689	523	221	478	0
Total Government Deductions	861	1,509	1,158	932	530	762	0
<i>Employee Benefits</i>							
8141-200 Great West Life-Salary	259	514	224	710	427	30	432
8142-200 Alberta Health Care-Se	51	85	102	158	62	36	36
8143-100 WCB-Hourly				2	5		0
8143-200 WCB-Salary	67	100	38	87	125	42	0
8144-200 Pension-Salary	643	1,125	847	877	306	507	504
Total Employee Benefits	1,020	1,824	1,211	1,834	925	615	972
<i>Employee Development</i>							
8173-100 Conference-Transporte	416	488	53	719			800
8173-200 Conference-Accommod	212	448	358	59			370
8173-300 Conference-Registratic	268	268	140	587			650
8173-400 Conference-Other	18		110	133			150
Total Employee Development	914	1,204	1,346	1,498	0	0	1,970
Total Staff Costs	15,359	25,293	22,103	21,131	12,196	13,755	6,182
<b>Repairs and Maintenance</b>							
<b>Supplies</b>							
8225-300 Supplies-Operations		67	285	89			0
8225-400 Supplies-Other	640	(146)	365	454	346	440	440
8230-200 Office Supplies-Other	30	39	307	10	210	120	120

**Department 760**  
**External Entertainment**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Office Supplies	30	39	307	10	210	120	120
Total Supplies	670	(40)	957	553	556	560	560
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media	3,743	3,237	560	637	8,000	8,952	10,728
8322-200 Int. Advertising-Photocop	238		(69)	(18)	49	2,592	3,864
8322-300 Int. Advertising-Design OI	628	38		676	2,800	2,736	3,324
8332-000 Internal PR		94	577	123	297	348	348
8333-000 Volunteer PR			403	176	98		120
Total Marketing, Advertising and Promol	6,914	5,561	4,019	6,247	11,244	14,628	18,384
<b>Printing and Duplicating</b>							
8412-000 Internal Printing	502	539	2,550	982	1,875		0
8422-000 Internal Duplication	406	320	92	68	130	120	120
Total Printing and Duplicating	3,292	1,268	2,800	1,098	2,005	120	120
<b>Operational Expenses</b>							
8515-000 Performer's Costs	50,215	51,318	34,333	34,018	41,927	36,696	33,062
8516-000 Production Costs	9,527	11,226	24,837	10,742	17,168	17,146	17,514
8520-000 General Expense Allowar	600	1,000	772	1,000	648	600	600
Total Operational Expenses	73,753	81,950	60,125	46,211	59,743	54,442	51,176
<b>Communications</b>							
8650-000 Telephone Rentals	152	131	512	248	147	360	144
8652-000 Long Distance	96	115	132	67	116	180	180
8653-000 Fax	6	7	2	4	3	60	60
8654-000 Courier	34	117	130	16	63	40	40
8655-000 Postage	66	23	48	122		60	60
Total Communications	354	393	824	457	329	700	484
<b>Legal and Professional</b>							
8721-000 Professional Fees			265	265	66	90	90
Total Legal and Professional	0	0	265	265	66	90	90
<b>Taxes and Licenses</b>							
8741-000 Business Tax/Licences	1,294	3,007	1,430	630	1,105	508	255
Total Taxes and Licenses	1,294	3,007	1,430	630	1,105	508	255
<b>General Overheads</b>							
8980-000 Previous Yrs. Expense					250		0
Total General Overheads	0	10	73	0	250	0	0
<b>TOTAL EXPENDITURES</b>	<b>101,636</b>	<b>117,442</b>	<b>92,596</b>	<b>76,790</b>	<b>87,494</b>	<b>84,803</b>	<b>77,251</b>
<b>NET PROFIT (LOSS)</b>	<b>(16,036)</b>	<b>(18,131)</b>	<b>(19,637)</b>	<b>(9,913)</b>	<b>548</b>	<b>(1,378)</b>	<b>(2,176)</b>

**Department 765  
Antifreeze**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Admissions</b>							
<i>Admissions - Other</i>							
6212-000 Admissions-Other			3,674	582	519	1,200	1,150
Gross Profit on Admissions - Other	0	0	3,674	582	519	1,200	1,150
Gross Profit on Admissions	0	0	3,674	582	519	1,200	1,150
<b>Other Revenue &amp; COGS</b>							
6600-400 Fund Raising-Other						15,000	15,000
Total Gross Profit	0	0	8,326	888	0	15,000	15,000
Total Revenue			12,000	1,470	519	16,200	16,150
Total Cost of Goods Sold			219				0
Total Gross Profit	0	0	11,781	1,470	519	16,200	16,150
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8111-000 Salaries							9,648
8118-200 Casual Labour-Temp Help					256		850
Total Wages	0	0	0	0	266	0	10,498
<i>Government Deductions</i>							
8131-200 EI-Salary							267
8132-200 CPP-Salary							478
Total Government Deductions	0	0	0	0	13	0	745
<i>Employee Benefits</i>							
8143-200 WCB-Salary							30
Total Employee Benefits	0	0	0	0	0	0	30
<i>Employee Development</i>							
8165-300 Recruitment-Volunteer						155	155
Total Employee Development	0	0	0	0	0	155	155
Total Staff Costs	0	0	0	0	279	155	11,428
<b>Supplies</b>							
8225-200 Supplies-Food & Beverage					279	200	200
8225-300 Supplies-Operations						400	0
8225-400 Supplies-Other			392		957		400
8230-200 Office Supplies-Other			108	3	6		0
Total Office Supplies	0	0	108	3	6	0	0
Total Supplies	0	0	580	3	1,242	600	600
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media					168	310	310
8322-300 Int. Advertising-Design Other			40	270	398	300	300
8331-000 External PR			109			10,500	0
8332-000 Internal PR			15		20		0
8333-000 Volunteer PR			473	514		200	200
Total Marketing, Advertising and Promoi	0	0	1,079	855	586	11,310	810
<b>Printing and Duplicating</b>							
8411-000 External Printing			706	464	523	550	550
8412-000 Internal Printing			790	69	200	80	200
Total Printing and Duplicating	0	0	1,496	533	723	630	750

**Department 765  
Antifreeze**

	Past Year's Actuals			Current Year		Next Year	
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>Operational Expenses</b>							
8510-000 General Rentals			305	176		220	950
8515-000 Performer's Costs			1,707	1,000	214	1,370	1,370
8516-000 Production Costs			6,176	985	1,005	499	1,307
Total Operational Expenses	0	0	8,188	2,161	1,219	2,089	3,627
<b>Communications</b>							
8652-000 Long Distance					71	20	50
8654-000 Courier						20	20
8655-000 Postage						20	20
Total Communications	0	0	83	0	71	60	90
<b>General Overheads</b>							
8910-000 Travel			25			100	100
Total General Overheads	0	0	25	0	0	100	100
<b>TOTAL EXPENDITURES</b>	<b>0</b>	<b>0</b>	<b>11,526</b>	<b>3,552</b>	<b>4,120</b>	<b>14,944</b>	<b>17,405</b>
<b>NET PROFIT (LOSS)</b>	<b>0</b>	<b>0</b>	<b>255</b>	<b>(2,082)</b>	<b>(3,601)</b>	<b>1,256</b>	<b>(1,255)</b>



**Department 800  
SUBmart**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Food Sales</b>							
<i>Sales</i>							
6111-000 Food-Retail				\$61,271	\$62,106	\$84,948	\$82,101
Total Food Sales	0	0	0	61,271	62,106	84,948	82,101
<i>Cost of Goods Sold</i>							
7110-600 COGS Food-Other				(39,108)	(39,206)	(50,969)	(49,261)
Total COGS Food	0	0	0	(39,108)	(39,206)	(50,969)	(49,261)
Gross Profit on Food Sales	0	0	0	22,163	22,900	33,979	32,840
<b>Beverage Sales</b>							
<i>Non- Alcoholic Beverages</i>							
<i>Sales</i>							
6120-000 Non-alcoholic Beverage Sales				65			0
6120-200 Non-alcoholic Beverage Sales-Pop				34,978	38,649	48,496	48,501
6120-300 Non-alcoholic Beverage Sales-Juice				16,739	18,501	23,826	22,798
6120-500 Non-alcoholic Beverage Sales-Other				11,533	17,266	16,914	21,663
Total Non- Alcoholic Beverage Sales	0	0	0	63,315	74,416	89,236	92,962
<i>Cost of Goods Sold</i>							
7111-200 COGS Non-alcoholic Beverage-Pop				(20,631)	(20,760)	(24,249)	(24,251)
7111-300 COGS Non-alcoholic Beverage-Juice				(8,791)	(9,610)	(13,105)	(12,539)
7111-500 COGS Non-alcoholic Beverage-Other				(2,758)	(3,637)	(6,766)	(8,667)
Total COGS Non- Alcoholic Beverage	0	0	0	(32,180)	(34,007)	(44,120)	(45,457)
Gross Profit Non- Alcoholic Beverage	0	0	0	31,135	40,409	45,116	47,505
Gross Profit on All Beverages	0	0	0	31,135	40,409	45,116	47,505
<b>Commissions Revenue</b>							
6430-000 General Commissions				2,521	2,868	2,825	4,929
6430-500 Commission-Tickets				2,837	5,128	3,378	5,443
Total Commissions Revenue	0	0	0	5,358	7,996	6,203	10,372
<b>Other Sales Revenue</b>							
<i>Tobacco</i>							
6435-000 Tobacco Sales				143,681	156,713	200,927	193,161
7200-000 COGS Tobacco				(123,410)	(131,867)	(170,788)	(164,187)
Gross Margin on Tobacco Sales	0	0	0	20,271	24,846	30,139	28,974
<i>Miscellaneous Merchandise</i>							
6451-000 External Misc. Merchandise Sales				18,857	33,357	25,602	39,066
7210-000 COGS Misc. Merchandise-External				(12,472)	(20,386)	(15,362)	(23,438)
Gross Profit on Miscellaneous Merchan	0	0	0	6,385	12,971	10,240	15,628
<i>Miscellaneous Sales</i>							
6453-100 Magazine/Newspaper Sales				6,360	7,527	9,229	9,338
6453-120 Phone Card Sales				750	8,770	2,191	9,706
7215-200 COGS Magazines/Newspapers				(4,692)	(5,722)	(7,384)	(7,471)
7215-220 COGS Phone Cards				(581)	(7,901)	(1,642)	(8,250)
Gross Profit on Misc Sales					2,674	2,394	3,323
Total Gross Profit on Other Sales	0	0	0	26,656	40,491	42,773	47,925
Total Revenue				299,592	350,885	418,336	436,706
Total Cost of Goods Sold				212,443	239,089	290,265	(298,064)

**Department 800  
SUBmart**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Gross Profit	0	0	0	87,149	111,796	128,071	138,642
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages				18,482	27,022	35,065	36,848
8112-100 Overtime-Hourly				77		96	96
8113-100 Vacation-Hourly				738	1,073	1,403	1,474
8114-100 Stat. Holiday-Hourly				775	1,126	1,473	1,548
Total Wages	0	0	0	20,072	29,221	38,037	39,966
<i>Government Deductions</i>							
8131-100 EI-Hourly				557	781	1,038	1,065
8132-100 CPP-Hourly	0			346	696	1,883	1,902
Total Government Deductions	0	0	0	903	1,477	2,921	2,967
<i>Employee Benefits</i>							
8143-100 WCB-Hourly				7	32	105	119
8146-100 Other Benefits-Hourly					58		1,103
Total Employee Benefits	0	0	0	7	90	105	1,222
<i>Employee Development</i>							
Total Staff Costs	0	0	0	20,982	30,788	41,063	44,154
<b>Repairs and Maintenance</b>							
8211-600 R & M-Facilities Other				61	135	360	360
8211-900 R & M-Other					(26)		0
Total Repairs and Maintenance	0	0	0	61	109	360	360
<b>Supplies</b>							
8225-300 Supplies-Operations				254	2,083	1,044	2,008
8230-200 Office Supplies-Other				354	222	360	360
Total Office Supplies	0	0	0	354	222	360	360
Total Supplies	0	0	0	608	2,305	1,404	2,368
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media				53			0
8321-400 Ext. Advertising-Other					191	210	160
8322-300 Int. Advertising-Design Other				165	47	50	50
8331							240
Total Marketing, Advertising and Promot	0	0	0	218	238	260	450
<b>Printing and Duplicating</b>							
8412							50
8422-000 Internal Duplication				48	138	60	180
Total Printing and Duplicating	0	0	0	48	138	60	230
<b>Operational Expenses</b>							
8541-000 Cash Over				(612)	(3,436)		0
8542-000 Cash Short				586	3,582		0
8543-300 Shrinkage-Other					46	180	120
8615-300 Commission Expense-Other				169	203		0
Total Operational Expenses	0	0	0	143	395	180	120
<b>Communications</b>							
8650-000 Telephone Rentals				103	465	310	624
8655-000 Postage				1	9	60	60

**Department 800  
SUBmart**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Communications	0	0	0	104	474	370	684
<b>Legal and Professional</b>							
8721-000 Professional Fees					225	1,517	300
Total Legal and Professional	0	0	0	0	225	1,517	300
<b>Taxes and Licenses</b>							
8741-000 Business Tax/Licences				197	300	197	300
Total Taxes and Licenses	0	0	0	197	300	197	300
<b>Space Costs</b>							
8840-200 Cleaning-Service				1,200	1,500	1,800	1,800
8845-000 Storage Area Rent						288	348
8850-000 Utilities Expense				483	982	1,200	1,620
Total Space Costs	0	0	0	1,683	2,482	3,288	3,768
<b>Capital</b>							
8870-100 Capital Expend <\$500-General				225	474	895	0
8910							120
Total Capital	0	0	0	225	474	895	120
<b>TOTAL EXPENDITURES</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>24,269</b>	<b>37,928</b>	<b>49,594</b>	<b>52,854</b>
<b>NET PROFIT (LOSS)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>62,880</b>	<b>73,868</b>	<b>78,477</b>	<b>85,788</b>

**Department 810  
SUBtitles**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Beverage Sales</b>							
<i>Non- Alcoholic Beverages</i>							
<i>Sales</i>							
6120-200 Non-alcoholic Beverage Sales-Pop					\$102		120
Total Non- Alcoholic Beverage Sales	0	0	0	0	102	0	120
<i>Cost of Goods Sold</i>							
7111-200 COGS Non-alcoholic Beverage-Pop					(97)		(78)
Total COGS Non- Alcoholic Beverage	0	0	0	0	(97)	0	(78)
Gross Profit Non- Alcoholic Beverage	0	0	0	0	5	0	42
<b>Service Revenue</b>							
<i>External Revenue</i>							
6411-200 External Services-Other	11	6	11	25	32		0
Total External Revenue	11	6	11	25	32	0	0
<i>Internal Revenue</i>							
Total Service Revenue	11	6	11	25	32	0	0
<b>Interest Revenue</b>							
<b>Grants Revenue</b>							
<b>Commissions Revenue</b>							
6430-000 General Commissions	38,179	53,305	61,795	62,327	72,021	60,521	60,521
6430-100 Commission-Retail Buyb	7,302	8,904	8,006	8,290	8,046	8,290	8,290
6430-150 Commission-Wholesale E	6,827	7,884	8,237	7,532	9,787	7,530	7,530
6430-200 Commission-Consigmer	113,497	114,364	121,321	137,913	134,509	140,730	139,863
6430-300 Commission-Music Consi	771	559	613	68			0
Total Commissions Revenue	166,576	185,016	199,972	216,130	224,363	217,071	216,204
<b>Other Sales Revenue</b>							
<i>Miscellaneous Merchandise</i>							
6451-000 External Misc. Merchendis	2,099	3,563	4,552	17,956	14,371	18,856	19,546
6452-000 Internal Misc. Merch. Sale	8,435	11,163	8,988	10,563	16,732	10,544	18,028
7210-000 COGS Misc. Merchandise	(1,700)	(2,106)	(1,978)	(9,592)	(9,447)	(9,428)	(11,728)
7210-050 COGS Misc.Merchandise-	(7,090)	(9,590)	(7,343)	(9,351)	(13,871)	(9,490)	(16,225)
Gross Profit on Miscellaneous Merchan	1,744	3,030	4,219	9,576	7,785	10,482	9,621
<i>Framing</i>							
6454-000 Framing Sales	16,349	16,361	18,210	13,594	9,125	13,594	10,953
7216-000 COGS Framing	(11,904)	(9,713)	(12,136)	(10,479)	(7,177)	(9,355)	(7,772)
Gross Profit on Framing	4,445	6,648	6,074	3,115	1,948	4,239	3,181
<i>Miscellaneous Sales</i>							
6453-100 Magazine/Newspaper Sales		637	940	1,951	4,930	1,951	3,406
7215-200 COGS Magazines/Newspapers		(428)	(848)	(2,362)	(3,206)	(1,465)	(2,555)
Gross Profit on Miscellaneous Sales	32,566	28,046	83,648	96,227	1,724	100,229	852
Total Gross Profit on Other Sales	38,755	37,724	93,941	108,918	11,457	114,950	13,654
<b>Clothing Sales</b>							
<i>Students' Union Clothing Sales - Internal</i>							
6453-050 SU Clothing Sales-Intern	15,015	23,467	16,679	17,819	14,420	13,725	18,179
7215-150 COGS SU Clothing-Inter	(12,718)	(20,088)	(14,331)	(16,355)	(11,902)	(12,353)	(16,361)
Gross Profit on Students' Union Clothi	2,297	3,379	2,348	1,464	2,518	1,372	1,818

**Department 810  
SUBtitles**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<i>External Custom - Other</i>							
6453-960 External Custom Order S	45,284	48,134	97,979	112,582	92,029	112,582	134,467
7215-960 COGS-External Custom C	(38,241)	(35,027)	(85,847)	(91,419)	(76,749)	(90,064)	(107,573)
Gross Profit on External Custom - Othe	7,043	13,107	12,132	21,163	15,280	22,518	26,893
<i>Other Clothing Sales</i>							
6453-200 Clothing - Jackets					225		0
6453-400 Clothing Sales	13,165	21,271	30,879	48,534	58,222	50,840	63,599
7215-300 COGS Clothing	(8,113)	(15,918)	(18,832)	(28,991)	(32,083)	(25,420)	(38,159)
Gross Profit on Other Clothing Sales	5,096	5,353	12,051	19,543	26,364	25,420	25,440
Total Gross Profit on Clothing	14,436	21,839	26,531	42,170	44,162	49,310	54,151
Total Revenue	267,203	309,987	378,270	439,154	434,551	439,163	484,502
Total Cost of Goods Sold	79,930	93,273	141,342	168,549	154,532	157,575	(200,451)
Total Gross Profit	187,273	216,714	236,928	270,605	280,019	281,588	284,051
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	27,677	31,064	30,308	30,327	32,703	32,592	37,069
8111-000 Salaries	31,872	32,532	33,499	51,955	51,312	61,488	61,488
8112-100 Overtime-Hourly	1,008	1,000	1,753	679	310	679	383
8113-100 Vacation-Hourly	1,035	1,200	1,190	1,125	1,309	1,303	1,483
8114-100 Stat. Holiday-Hourly	1,087	1,260	1,249	1,181	1,374	1,370	1,557
8115-100 Sick Pay Hourly					291		
8118-200 Casual Labour-Temp I	364	304	304	294	1,387	1,546	1,546
8119-100 Commissions-Sales	4,908	5,153	18,714	8,974	7,947	6,600	10,596
Total Wages	67,951	72,513	87,017	94,535	96,633	105,578	114,122
<i>Government Deductions</i>							
8131-100 EI-Hourly	947	1,046	1,004	881	967	981	1,079
8131-200 EI-Salary	1,265	1,205	1,113	1,677	1,307	1,679	1,704
8132-100 CPP-Hourly	13,169	971	1,088	792	960	1,779	1,927
8132-200 CPP-Salary	1,239	1,417	1,542	2,585	2,187	3,044	3,044
Total Government Deductions	16,620	4,639	4,747	5,935	5,421	7,483	7,755
<i>Employee Benefits</i>							
8141-100 Great West Life-Hourly			6	6			0
8141-200 Great West Life-Salary	1,094	1,008	938	1,419	2,659	2,460	4,344
8142-200 Alberta Health Care-Se	204	204	209	440	352	528	528
8143-100 WCB-Hourly	86	82	95	111	90	95	121
8143-200 WCB-Salary	96	92	94	116	206	180	191
8144-200 Pension-Salary	1,883	1,938	2,039	3,188	3,096	3,390	3,590
8146-100 Other Benefits-Hourly	53	787	611	149	89	978	978
Total Employee Benefits	3,416	4,111	3,992	5,429	6,492	7,631	9,751
<i>Employee Development</i>							
8165-100 Recruitment-Hourly				124		100	100
8171-100 Course/Seminar-Exterr	150	178	418	216	268	1,050	1,050
Total Employee Development	150	178	418	405	268	1,150	1,150
Total Staff Costs	88,137	81,441	96,174	106,304	108,814	121,842	132,777
<b>Repairs and Maintenance</b>							
8211-600 R & M-Facilities Other	237	173		312	265	1,200	600
8211-900 R & M-Other	90	3	26	105	42	120	120
Total Repairs and Maintenance	327	176	385	417	307	1,320	720
<b>Supplies</b>							

**Department 810**  
**SUBtitles**

		Past Year's Actuals				Current Year		Next Year
		2000	2001	2002	2003	2004	2004	2005
		Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8225-300	Supplies-Operations	3,353	2,476	2,648	7,113	5,894	7,401	7,401
8230-100	Office Supplies-Compute	247	620	607	994	1,194	680	1,160
8230-200	Office Supplies-Other	875	1,001	872	1,974	1,348	1,500	2,100
Total Office Supplies		1,122	1,621	1,479	2,968	2,542	2,180	3,260
Total Supplies		4,517	4,097	4,127	10,081	8,436	9,581	10,661
<b>Marketing, Advertising and Promotion</b>								
8321-100	Ext. Advertising-Media				2,520	1,897	3,125	3,125
8321-400	Ext. Advertising-Other	320	1,377	1,690	1,134	2,994	2,270	2,010
8322-100	Int. Advertising-Media	3,842	4,211	4,275	799	675	690	675
8322-300	Int. Advertising-Design Or	1,345	1,296	1,230	665	1,047	1,040	900
8331-000	External PR	1,269	1,384	1,162	1,447	1,236	1,280	1,280
8332-000	Internal PR					104		240
Total Marketing, Advertising and Promoi		6,776	8,268	8,357	6,565	7,953	8,405	8,230
<b>Printing and Duplicating</b>								
8411-000	External Printing	1,482	1,640	2,184	940	697	1,400	2,600
8412-000	Internal Printing	247	278	320	142	674	440	680
8422-000	Internal Duplication	376	325	173	364	119	420	240
Total Printing and Duplicating		2,105	2,243	2,677	1,446	1,490	2,260	3,520
<b>Operational Expenses</b>								
8510-000	General Rentals							1,200
8541-000	Cash Over	(713)	(857)	(496)	(3,233)	(636)		0
8542-000	Cash Short	937	1,131	1,529	2,821	1,322		0
8543-300	Shrinkage-Other	155	368	182	174	236	480	240
Total Operational Expenses		471	1,194	1,157	367	922	480	240
<b>Communications</b>								
8650-000	Telephone Rentals	1,409	1,615	1,200	1,801	1,645	1,932	1,560
8652-000	Long Distance	93	98	34	38	17	120	120
8653-000	Fax	6	338	4	1	3	384	384
8654-000	Courier	925	858	1,233	953	621	1,200	1,200
8655-000	Postage	104	180	172	141	133	180	180
Total Communications		2,537	3,089	2,643	2,934	2,419	3,816	3,444
<b>Legal and Professional</b>								
8721-000	Professional Fees		529	1,280	1,121	1,600	4,642	2,642
Total Legal and Professional		0	529	1,280	1,121	1,600	4,642	2,642
<b>Taxes and Licenses</b>								
8741-000	Business Tax/Licences			130	150	150	100	150
Total Taxes and Licenses		0	0	130	150	150	100	150
<b>Space Costs</b>								
8840-200	Cleaning-Service	2,160	2,247	2,160	2,720	2,500	3,000	3,000
8844-000	Common Area Rent	5,520	5,520	5,520	17,960	20,150	24,180	24,180
8845-000	Storage Area Rent						288	348
8850-000	Utilities Expense				3,287	6,674	8,160	8,976
Total Space Costs		7,680	7,767	7,680	23,967	29,324	35,628	36,504
<b>Capital</b>								
8870-100	Capital Expend <\$500-Gr	912	1,397	1,377	1,974	1,550	1,700	1,500
Total Capital		912	1,397	1,377	1,974	1,550	1,700	1,500
<b>General Overheads</b>								
8930-000	Bank Service Charges	4,579	5,988	4,778	6,188	4,727	6,458	6,458
8931-000	Credit Card S/C	4,977	5,161	5,465	7,593	7,348	7,038	7,038
8980-000	Previous Yrs. Expense			280				0

**Department 810  
SUBtitles**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total General Overheads	9,556	11,149	10,523	13,781	12,075	13,496	13,496
<b>TOTAL EXPENDITURES</b>	<b>123,063</b>	<b>121,450</b>	<b>136,510</b>	<b>169,107</b>	<b>175,040</b>	<b>203,270</b>	<b>213,884</b>
<b>NET PROFIT (LOSS)</b>	<b>64,210</b>	<b>95,264</b>	<b>100,418</b>	<b>101,498</b>	<b>104,979</b>	<b>78,318</b>	<b>70,167</b>

**Department 815  
Print Centre**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Photocopying, Fax and Printing</b>							
<i>Revenue</i>							
6261-100 Full-Serve Photocopy/Fa	\$44,437	\$53,237	\$71,832	\$95,167	\$100,159	\$123,502	\$119,700
6261-110 Full-Serve Photocopy/Fa	19,040	19,639	24,610	27,238	28,474	46,920	35,445
6262-000 Self-Serve Photocopy/Fa	4,322	4,157	2,869	38	1,443	3,400	2,850
6267-100 Printing/Scanning-Cours	365,792	377,753	457,736	484,937	508,683	484,070	514,200
Total Photocopy and Fax Revenue	515,419	532,562	613,076	642,819	638,759	657,892	672,195
<i>Cost of Goods Sold</i>							
7140-100 COGS Photocopying/Fax	(44,763)	(53,827)	(69,856)	(70,913)	(79,930)	(72,369)	(73,944)
7140-150 COGS Photocopying-Cou	(12,525)	(21,202)	(14,769)	(14,999)		(24,204)	(25,710)
7140-200 COGS Photocopying/Fax	(5,417)	(6,303)	(4,345)	(1,999)	(1,778)	(3,286)	(2,481)
7140-350 COGS Photocopying/Fax	(176,852)	(162,474)	(314,896)	(324,701)	(298,742)	(306,811)	(246,816)
7140-400 COGS Photocopying/Fax	(2,688)	(9,402)	(11,166)	(11,807)	(12,036)	(9,868)	(13,448)
Total COGS Photocopy and Fax	(341,414)	(367,565)	(419,284)	(424,419)	(392,486)	(416,538)	(362,399)
Gross Margin on Photocopy and Fax	174,005	164,997	193,792	218,400	246,273	241,354	309,796
<b>Binding</b>							
<i>Revenue</i>							
6268-900 Binding Revenue-Other	5,360	8,112	6,972	9,920	40,147	32,388	40,900
Total Binding Revenue	5,360	8,112	6,972	9,920	40,147	32,388	40,900
<i>Cost of Goods Sold</i>							
7145-100 COGS Binding-Coil	(1,265)	(772)	(2,051)	(3,255)	(1,678)	(811)	(1,636)
7145-200 COGS Binding-Cerlox	(1,340)	(861)	(2,513)	(1,697)	(933)	(4,307)	(3,682)
7145-300 COGS Binding-Tape	(991)	(793)	(693)	(962)	(966)	(974)	(1,228)
7145-400 COGS Binding-Shrinkwr	(1,115)	(659)	(488)	(667)	(451)	(649)	(818)
7145-900 COGS Binding-Other	(542)	(1,547)	(2,859)	(2,358)	(1,159)	(326)	(1,027)
Total COGS Binding	(5,253)	(4,632)	(8,604)	(8,939)	(5,187)	(7,067)	(8,391)
Gross Margin for Binding	107	3,480	(1,632)	981	34,960	25,321	32,509
<b>Service Revenue</b>							
<i>External Revenue</i>							
6411-200 External Services-Other	30	975	1,791	2,331	1,612	2,275	2,000
Total External Revenue	30	975	1,791	2,331	1,612	2,275	2,000
<b>Other Sales Revenue</b>							
<i>Miscellaneous Merchandise</i>							
6451-000 External Misc. Merchendis	7,653	5,706	5,423	4,310	3,646	3,000	4,075
7210-000 COGS Misc. Merchandise	(10,421)	(6,134)	(7,063)	(3,372)	(2,587)	(1,800)	(2,855)
Gross Profit on Miscellaneous Merchan	(2,768)	(428)	(1,640)	938	1,059	1,200	1,220
<b>Other Revenue &amp; COGS</b>							
7300-000 COGS Transportation	(490)	(639)	(675)	(648)	(314)	(504)	(504)
Total Gross Profit on Other Revenue	(490)	(639)	(675)	(648)	(314)	(504)	(504)
Total Revenue	530,363	549,461	629,021	659,757	684,164	695,555	719,170
Total Cost of Goods Sold	357,578	378,970	435,626	437,378	400,574	425,909	(374,149)
Total Gross Profit	172,785	170,491	193,395	222,379	283,590	269,646	345,021
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	42,277	39,321	51,179	71,879	46,507	74,000	67,800
8111-000 Salaries	61,350	65,090	72,176	87,106	77,636	93,916	93,844
8112-100 Overtime-Hourly	6				162		0



**Department 815  
Print Centre**

		Past Year's Actuals				Current Year		Next Year
		2000	2001	2002	2003	2004	2004	2005
		Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8113-100	Vacation-Hourly	1,712	1,529	2,056	2,732	1,936	2,960	2,712
8113-200	Vacation-Salary				1,494	879		0
8114-100	Stat. Holiday-Hourly	1,777	1,606	1,951	2,181	1,344	3,108	2,848
<b>Total Wages</b>		<b>107,345</b>	<b>107,546</b>	<b>128,008</b>	<b>165,392</b>	<b>128,464</b>	<b>173,984</b>	<b>167,204</b>
<b>Government Deductions</b>								
8131-100	El-Hourly	1,521	1,275	1,616	2,068	1,333	2,354	1,955
8131-200	El-Salary	1,988	2,098	2,283	2,668	2,146	2,761	2,601
8132-100	CPP-Hourly	1,106	1,150	1,617	2,397	1,734	2,141	3,490
8132-200	CPP-Salary	1,931	2,431	3,175	4,165	3,602	4,649	4,645
<b>Total Government Deductions</b>		<b>6,546</b>	<b>6,954</b>	<b>8,691</b>	<b>11,298</b>	<b>8,815</b>	<b>11,905</b>	<b>12,692</b>
<b>Employee Benefits</b>								
8141-200	Great West Life-Salary	2,744	3,795	5,584	4,804	3,975	6,360	4,128
8142-200	Alberta Health Care-Sa	504	655	763	982	880	1,212	1,056
8143-100	WCB-Hourly	107	154	120	161	170	272	219
8143-200	WCB-Salary	273	186	180	229	197	319	291
8144-200	Pension-Salary	2,910	3,070	3,489	4,322	3,736	4,509	4,500
8146-100	Other Benefits-Hourly				132	776		0
<b>Total Employee Benefits</b>		<b>6,538</b>	<b>7,860</b>	<b>10,136</b>	<b>10,630</b>	<b>9,734</b>	<b>12,672</b>	<b>10,194</b>
<b>Employee Development</b>								
8165-100	Recruitment-Hourly	410	10	251		18	200	200
8165-200	Recruitment-Salary	59	356		45	45	180	180
<b>Total Employee Development</b>		<b>469</b>	<b>366</b>	<b>251</b>	<b>45</b>	<b>63</b>	<b>380</b>	<b>380</b>
<b>Total Staff Costs</b>		<b>120,898</b>	<b>122,726</b>	<b>147,086</b>	<b>187,365</b>	<b>147,076</b>	<b>198,941</b>	<b>190,469</b>
<b>Repairs and Maintenance</b>								
8211-300	R & M-Equipment Other	774	1,232	60	545	225	600	600
8211-600	R & M-Facilities Other		173	143	45	60	600	600
<b>Total Repairs and Maintenance</b>		<b>774</b>	<b>1,405</b>	<b>203</b>	<b>740</b>	<b>285</b>	<b>1,200</b>	<b>1,200</b>
<b>Supplies</b>								
8225-300	Supplies-Operations	701						0
8225-400	Supplies-Other	70	693	233	968	605	1,200	900
8230-100	Office Supplies-Computer		2,208	2,087	3,308	538	2,500	2,500
8230-200	Office Supplies-Other	247	187	696	57	804		0
<b>Total Office Supplies</b>		<b>295</b>	<b>2,395</b>	<b>2,783</b>	<b>3,365</b>	<b>1,342</b>	<b>2,500</b>	<b>2,500</b>
<b>Total Supplies</b>		<b>1,066</b>	<b>3,088</b>	<b>3,016</b>	<b>4,333</b>	<b>1,947</b>	<b>3,700</b>	<b>3,400</b>
<b>Marketing, Advertising and Promotion</b>								
8321-100	Ext. Advertising-Media	641	479	315	1,795	1,567	3,440	3,010
8322-100	Int. Advertising-Media	363	819	711	496	225	525	545
8322-300	Int. Advertising-Design OI	1,200	1,200	1,330	460	30		0
8332-000	Internal PR	100	136	199	339	181	200	200
<b>Total Marketing, Advertising and Promot</b>		<b>2,392</b>	<b>2,696</b>	<b>2,555</b>	<b>3,090</b>	<b>2,003</b>	<b>4,165</b>	<b>3,755</b>
<b>Printing and Duplicating</b>								
8411-000	External Printing	1,799	1,911	2,120	258	269	450	480
8422-000	Internal Duplication	14	20	1	1	27	120	120
<b>Total Printing and Duplicating</b>		<b>1,813</b>	<b>1,931</b>	<b>2,121</b>	<b>259</b>	<b>296</b>	<b>570</b>	<b>600</b>
<b>Operational Expenses</b>								
8510-000	General Rentals	2,767	2,427	1,511	1,824	2,733	1,824	2,246
8530	One-Day Seminars							150
8542-000	Cash Short	59	362	5	29	14		0
8543-300	Shrinkage-Other	3,681	2,295	2,186	3,165	2,033	3,913	6,722
8559-000	Bad Debt Recovery					(126)		0
<b>Total Operational Expenses</b>		<b>6,407</b>	<b>4,697</b>	<b>4,024</b>	<b>11,975</b>	<b>4,654</b>	<b>5,737</b>	<b>9,118</b>

**Department 815  
Print Centre**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>Communications</b>							
8650-000 Telephone Rentals	2,538	2,608	3,180	2,302	1,416	3,180	1,800
8652-000 Long Distance	9	64	19	28	13	60	60
8655-000 Postage	80	44	144	68	66		0
Total Communications	2,663	2,847	4,038	2,481	1,495	3,240	1,860
<b>Legal and Professional</b>							
8721-000 Professional Fees		350	265	530	530	1,100	500
Total Legal and Professional	0	350	265	530	530	1,100	500
<b>Taxes and Licenses</b>							
8741-000 Business Tax/Licences				150	150		0
Total Taxes and Licenses	0	0	0	150	150	0	0
<b>Space Costs</b>							
8840-200 Cleaning-Service	1,800	1,800	1,800	2,200	2,000	2,400	2,400
8850-000 Utilities Expense				2,055	4,171	5,100	5,100
Total Space Costs	1,800	1,800	1,800	4,255	6,171	7,500	7,500
<b>Capital</b>							
8870-100 Capital Expend <\$500-General		271	40	1,046	302	1,470	1,236
Total Capital	0	271	40	1,046	302	1,470	1,236
<b>TOTAL EXPENDITURES</b>	<b>137,813</b>	<b>141,811</b>	<b>165,167</b>	<b>216,650</b>	<b>164,909</b>	<b>227,623</b>	<b>219,638</b>
<b>NET PROFIT (LOSS)</b>	<b>34,972</b>	<b>28,680</b>	<b>28,228</b>	<b>5,729</b>	<b>118,681</b>	<b>42,023</b>	<b>125,383</b>

**Department 821  
Cue**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Beverage Sales</b>							
<i>Non- Alcoholic Beverages</i>							
<i>Sales</i>							
6120-200 Non-alcoholic Beverage	325	237	1	1,065	1,325	1,305	1,350
6120-300 Non-alcoholic Beverage Sales-Juice				169	41		0
Total Non- Alcoholic Beverage Sales	325	237	1	1,236	1,366	1,305	1,350
<i>Cost of Goods Sold</i>							
7111-200 COGS Non-alcoholic Bev	(128)	(45)		(625)	(848)	(643)	(798)
7111-300 COGS Non-alcoholic Beverage-Juice				(102)	(22)		0
Total COGS Non- Alcoholic Beverage	(128)	(45)	0	(727)	(870)	(643)	(798)
Gross Profit Non- Alcoholic Beverage	197	192	1	509	496	662	552
Gross Profit on All Beverages	197	192	1	509	496	662	552
<b>Games</b>							
6231-000 Billiards Revenue	25,977	28,701	25,971	20,035	19,571	21,400	24,000
6232-000 Games Commissions	57,677	56,063	22,421	16,275	12,744	18,035	18,035
Total Games Revenue	83,654	84,764	48,392	36,310	32,315	39,435	42,035
Total Revenue	83,979	85,001	48,393	37,722	33,681	40,740	43,385
Total Cost of Goods Sold	128	45		793	870	643	(798)
Total Gross Profit	83,851	84,956	48,393	36,929	32,811	40,097	42,587
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	11,838	15,580	16,626	16,761	17,134	20,720	20,810
8113-100 Vacation-Hourly	474	623	652	675	702	824	832
8113-200 Vacation-Salary		43	37				0
8114-100 Stat. Holiday-Hourly	497	654	685	708	738	876	874
Total Wages	32,223	33,345	35,271	19,988	18,574	22,420	22,516
<i>Government Deductions</i>							
8131-100 EI-Hourly	422	527	513	516	532	659	600
8132-100 CPP-Hourly	248	366	222	368	546	1,110	1,071
Total Government Deductions	1,891	1,923	1,899	1,223	1,078	1,769	1,671
<i>Employee Benefits</i>							
8143-100 WCB-Hourly	64	36	36	53	54	76	67
8143-200 WCB-Salary	41	51	53	41	20		0
8146-100 Other Benefits-Hourly	196	376		30	262		0
Total Employee Benefits	2,080	1,975	1,627	325	336	76	67
<i>Employee Development</i>							
8165-100 Recruitment-Hourly	(6)	26				60	60
Total Employee Development	(6)	26	0	0	0	60	60
Total Staff Costs	36,188	37,269	38,797	21,536	19,988	24,325	24,315
<b>Repairs and Maintenance</b>							
8211-600 R & M-Facilities Other	222	159	98	1,084	668	500	360
8211-900 R & M-Other	935	723		3,525	199	700	1,400
Total Repairs and Maintenance	1,157	882	98	4,609	867	1,200	1,760

**Department 821**  
**Cue**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>Supplies</b>							
8221-050						3	0
8221-100						3	0
8222-000						10	0
8223-100						3	0
8225-300				336	43	210	205
8230-200	6	8	5	4			0
Total Office Supplies	6	8	5	4	0	0	0
Total Supplies	54	8	5	340	43	229	205
<b>Marketing, Advertising and Promotion</b>							
8321-100					735	2,830	2,030
8322-100	2,812	1,637	2,793	1,111	535	525	545
8322-300	1,800	1,800	1,850	728	195		0
8331-000	1,830	1,229	19	307	149		0
8332-000					62	100	100
Total Marketing, Advertising and Promoi	6,530	4,728	4,662	2,146	1,676	3,455	2,675
<b>Printing and Duplicating</b>							
8412-000				4	7		0
8422-000	40	114	91		14	60	60
Total Printing and Duplicating	40	114	91	4	21	60	60
<b>Operational Expenses</b>							
8541-000	(4)		(42)	(4)	(1)		0
8542-000	2		19	1	20		0
8543-100						3	0
Total Operational Expenses	(2)	0	(23)	(3)	19	3	0
<b>Communications</b>							
8650-000	428	449	492	638	465	960	660
8655-000	2		3	21		24	24
Total Communications	430	449	508	659	465	984	684
<b>Legal and Professional</b>							
8721-000	265	265	265			300	0
Total Legal and Professional	265	265	265	0	0	300	0
<b>Taxes and Licenses</b>							
8741-000	840	840	880			150	150
Total Taxes and Licenses	840	840	880	0	0	150	150
<b>Space Costs</b>							
8840-200	3,600	3,600	3,600	3,600	3,000	3,600	3,600
8850-000				3,626	7,361	9,000	9,000
Total Space Costs	3,600	3,600	3,600	7,226	10,361	12,600	12,600
<b>TOTAL EXPENDITURES</b>	<b>49,296</b>	<b>48,155</b>	<b>48,883</b>	<b>36,517</b>	<b>33,440</b>	<b>43,306</b>	<b>42,449</b>
<b>NET PROFIT (LOSS)</b>	<b>34,555</b>	<b>36,801</b>	<b>(490)</b>	<b>412</b>	<b>(629)</b>	<b>(3,209)</b>	<b>138</b>

**Department 825  
Postal Outlet**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Photocopying, Fax and Printing</b>							
<i>Revenue</i>							
6261-200 Full-Serve Photocopy/Fa	\$12,847	\$12,951	\$11,112	\$10,510	\$8,980	\$10,884	\$11,279
Total Photocopy and Fax Revenue	12,847	12,951	11,112	10,510	8,980	10,884	11,279
<i>Cost of Goods Sold</i>							
7140-300 COGS Photocopying/Fax	(324)	(1,534)	(784)	(661)	(974)	(692)	(310)
Total COGS Photocopy and Fax	(324)	(1,534)	(784)	(661)	(974)	(692)	(310)
Gross Margin on Photocopy and Fax	12,523	11,417	10,328	9,849	8,006	10,192	10,969
<b>Postage</b>							
6270-000 Postage Revenue	300,201	298,038	301,395	329,949	283,455	338,209	345,601
7160-000 COGS Postage	(244,349)	(249,668)	(264,140)	(309,367)	(251,381)	(273,949)	(279,937)
Gross Margin on Postage	55,852	48,370	37,255	20,582	32,074	64,260	65,664
<b>Philatelic</b>							
6271-000 Philatelic Revenue		1,067	1,698	1,647	2,113	1,702	0
7170-000 COGS Philatelic	407	18	19	(222)	(735)	(1,156)	0
Gross Margin on Philatelic	407	1,085	1,717	1,425	1,378	546	0
<b>Stamp Shop</b>							
6272-000 Stamp Shop Revenue	83,568	74,203	58,322	40,727	34,823	45,727	40,540
7180-000 COGS Stamp Shop	(79,133)	(71,411)	(47,291)	(37,659)	(34,257)	(44,813)	(39,729)
Gross Margin on Stamp Shop	4,435	2,792	11,031	3,068	566	914	811
<b>Rent, Space and Maintenance Revenue</b>							
<i>Other Rent Revenue</i>							
6315-000 Equipment Rental	9,297	8,646	7,670	7,443	8,425	7,475	9,090
Total Other Rent Revenue	9,297	8,646	7,670	7,443	8,425	7,475	9,090
Total Rent, Space and Maintenance Re	9,297	8,646	7,670	7,443	8,425	7,475	9,090
<b>Service Revenue</b>							
<i>External Revenue</i>							
6411-150 External Services-Specia	25,000	22,973	20,728	20,660	20,833	24,996	24,996
6411-200 External Services-Other	2,580	2,949	3,161	3,358	2,664	3,389	3,386
Total External Revenue	27,580	25,922	23,889	24,018	23,497	28,385	28,382
<i>Internal Revenue</i>							
Total Service Revenue	27,580	25,922	23,889	24,018	23,497	28,385	28,382
<b>Commissions Revenue</b>							
6430-000 General Commissions			64,474	65,799	43,769	36,000	36,000
Total Commissions Revenue	0	0	64,474	65,799	43,769	36,000	36,000
<b>Other Sales Revenue</b>							
<i>Miscellaneous Merchandise</i>							
6451-000 External Misc. Merchandise	5,610	5,552	5,613	9,793	8,979	9,817	11,094
7210-000 COGS Misc. Merchandise	(636)	(2,005)	353	(7,654)	(4,697)	(5,890)	(6,656)
Gross Profit on Miscellaneous Merchan	4,974	3,547	5,966	2,139	4,282	3,927	4,438
<b>Other Revenue &amp; COGS</b>							
7300-000 COGS Transportation			(123)	(452)	83	(60)	(148)

**Department 825  
Postal Outlet**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Gross Profit	0	0	(123)	(452)	83	(60)	(148)
Total Revenue	439,103	426,379	474,173	489,886	414,041	478,199	481,986
Total Cost of Goods Sold	324,035	324,600	311,966	356,015	291,961	326,560	(326,781)
Total Gross Profit	115,068	101,779	162,207	133,871	122,080	151,639	155,205
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	14,543	19,099	29,531	33,841	34,895	31,237	38,971
8111-000 Salaries	30,433	31,690	33,867	26,968	20,250	24,300	24,300
8113-100 Vacation-Hourly	555	763	1,176	1,476	1,405	1,252	1,559
8114-100 Stat. Holiday-Hourly	567	801	1,235	1,516	1,475	1,311	1,637
8115-100 Sick Pay-Hourly					784		
8116-100 Responsibility-Hourly			500			500	500
8118-100 Casual Labour-Honoraria				1,875		3,285	0
8118-200 Casual Labour-Temp Help			1,938	469		4,340	0
Total Wages	46,925	52,353	68,751	66,193	58,809	66,225	66,967
<i>Government Deductions</i>							
8131-100 EI-Hourly	486	631	932	1,108	1,041	936	1,123
8131-200 EI-Salary	1,106	1,060	1,013	916	573	663	674
8132-100 CPP-Hourly	330	416	878	971	1,097	1,681	2,006
8132-200 CPP-Salary	1,055	1,214	1,391	922	919	1,191	1,203
Total Government Deductions	2,977	3,321	4,214	3,917	3,630	4,471	5,006
<i>Employee Benefits</i>							
8141-200 Great West Life-Salary	2,822	2,859	3,132	2,682	2,326	2,700	2,700
8143-100 WCB-Hourly	21	20	48	92	107	106	126
8143-200 WCB-Salary	57	59	89	87	65	73	75
8144-200 Pension-Salary	1,585	1,543	1,650	1,166	1,007	1,191	1,210
8146-100 Other Benefits-Hourly	23				54		1,169
Total Employee Benefits	4,616	4,557	4,992	4,027	3,559	4,070	5,280
<i>Employee Development</i>							
8165-100 Recruitment-Hourly	172	327				310	0
8171-100 Course/Seminar-External		134			328	845	0
Total Employee Development	172	461	0	0	328	1,155	0
Total Staff Costs	54,690	60,692	77,957	74,137	66,326	75,921	77,253
<b>Repairs and Maintenance</b>							
8211-300 R & M-Equipment Other	1,423	1,694	1,003	2,432		1,895	1,895
8211-600 R & M-Facilities Other				15	4	300	300
8211-900 R & M-Other	1,084	(181)					0
Total Repairs and Maintenance	2,507	1,513	1,003	2,447	4	2,195	2,195
<b>Supplies</b>							
8225-300 Supplies-Operations	654	109		658	551	725	725
8230-200 Office Supplies-Other	86	100	31	75	100		0
Total Office Supplies	216	100	31	75	100	0	0
Total Supplies	870	209	157	733	651	725	725
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media	91	252			258	860	865
8322-100 Int. Advertising-Media	263	572	1,135	296	255	300	300
8322-300 Int. Advertising-Design O	1,200	1,200	1,200	400	45		0
Total Marketing, Advertising and Promol	1,642	2,146	2,391	696	558	1,160	1,265

**Department 825  
Postal Outlet**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>Printing and Duplicating</b>							
8422-000 Internal Duplication	47	50	32	71	142	60	180
Total Printing and Duplicating	47	50	32	71	142	60	180
<b>Operational Expenses</b>							
8510-000 General Rentals	1,945	1,041	568	6,278	(496)	8,926	6,000
8541-000 Cash Over	(1,307)	(264)	(175)	(84)	(35)		0
8542-000 Cash Short	1,088	30	278	101	7		0
Total Operational Expenses	1,726	807	671	7,014	(524)	8,926	6,000
<b>Communications</b>							
8650-000 Telephone Rentals	1,407	1,507	1,920	1,572	453	1,920	840
8653-000 Fax	538	172	106		26	60	60
8655-000 Postage	24			(689)	18		0
Total Communications	1,970	1,685	2,095	884	497	1,980	900
<b>Legal and Professional</b>							
8721-000 Professional Fees			265				0
Total Legal and Professional	0	0	265	0	0	0	0
<b>Space Costs</b>							
8840-200 Cleaning-Service	900	900	900	900	750	900	900
8850-000 Utilities Expense				725	1,472	1,800	1,980
Total Space Costs	900	900	900	1,625	2,222	2,700	2,880
<b>Capital</b>							
8870-100 Capital Expend <\$500-General		265			42		750
Total Capital	0	265	0	0	42	0	750
<b>TOTAL EXPENDITURES</b>	<b>64,352</b>	<b>68,267</b>	<b>85,508</b>	<b>87,607</b>	<b>69,918</b>	<b>93,667</b>	<b>92,148</b>
<b>NET PROFIT (LOSS)</b>	<b>50,716</b>	<b>33,512</b>	<b>76,699</b>	<b>46,264</b>	<b>52,162</b>	<b>57,972</b>	<b>63,057</b>

**Department 832  
Room At The Top**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Food Sales</b>							
<i>Sales</i>							
6111-000 Food-Retail	\$101,755	\$108,040	\$118,712	\$117,273	\$91,884	\$120,762	\$122,324
Total Food Sales	101,755	108,040	118,712	117,273	91,884	120,762	122,324
<i>Cost of Goods Sold</i>							
7110-100 COGS Food-Meat	(13,025)	(10,077)	(709)	(584)	(1,751)		0
7110-400 COGS Food-Bread Prod	(3,917)	(2,395)	(332)		(2,703)		0
7110-600 COGS Food-Other	(10,469)	(25,180)	(45,516)	(50,706)	(36,054)	(48,305)	(48,930)
Total COGS Food	(40,907)	(43,068)	(50,211)	(52,054)	(40,508)	(48,305)	(48,930)
Gross Profit on Food Sales	60,848	64,972	68,501	65,219	51,376	72,457	73,394
<b>Beverage Sales</b>							
<i>Non- Alcoholic Beverages</i>							
<i>Sales</i>							
6120-000 Non-alcoholic Beverage	146	9		6	31	13,323	18,478
6120-200 Non-alcoholic Beverage	14,884	14,845	16,942	13,140	13,056		0
6120-400 Non-alcoholic Beverage Sales-Coffee					1,570		0
6120-500 Non-alcoholic Beverage Sales-Other					41		0
Total Non- Alcoholic Beverage Sales	15,030	14,854	16,942	13,146	14,698	13,323	18,478
<i>Cost of Goods Sold</i>							
7111-500 COGS Non-alcoholic Be	(286)	(1,674)	(3,720)	(3,196)	(3,095)	(2,931)	(4,065)
Total COGS Non- Alcoholic Beverage	(2,183)	(3,191)	(3,727)	(2,892)	(3,095)	(2,931)	(4,065)
Gross Profit Non- Alcoholic Beverage	12,847	11,663	13,215	10,254	11,603	10,392	14,413
<i>Liquor</i>							
6121-000 Regular Liquor Sales	108,260	93,162	77,650	63,480	34,891	65,472	50,217
7120-000 COGS Alcohol-Liquor	(21,806)	(22,323)	(13,902)	(10,694)	(7,331)	(14,731)	(11,299)
Gross Profit on Liquor Sales	86,454	70,839	63,748	52,786	27,560	50,741	38,918
<i>Domestic Draught Beer</i>							
6131-000 Regular Domestic Draug	96,323	77,409	83,279	86,657	37,307	92,769	55,035
7121-000 COGS Alcohol-Domestic	(38,052)	(30,649)	(30,986)	(30,273)	(12,564)	(36,180)	(21,464)
Gross Profit on Domestic Draught Beer	58,271	46,760	52,293	56,384	24,743	56,589	33,571
<i>Domestic Pack Beer</i>							
6141-000 Regular Domestic Pack	25,945	17,307	22,641	16,516	13,305	16,807	19,446
7122-000 COGS Alcohol-Domestic	(9,972)	(6,725)	(8,587)	(5,026)	(5,229)	(6,387)	(7,390)
Gross Profit on Domestic Pack Beer	15,973	10,582	14,054	11,490	8,076	10,420	12,056
<i>Import Draught Beer</i>							
6151-000 Regular Import Draught	1,516	4,099	5,480	6,751	9,227	6,852	12,790
7123-000 COGS Alcohol-Import Be	(531)	(1,429)	(1,980)	(2,604)	(4,374)	(2,809)	(6,395)
Gross Profit on Import Draught Beer	985	2,670	3,500	4,147	4,853	4,043	6,395
<i>Import Pack Beer</i>							
6161-000 Regular Import Pack Sal	10,657	7,042	12,552	9,986	7,875	9,985	11,226
7124-000 COGS Alcohol-Import Be	(4,885)	(3,143)	(3,582)	(4,114)	(3,443)	(4,293)	(4,827)
Gross Margin on Import Pack Beer	5,772	3,899	8,970	5,872	4,432	5,692	6,399
<i>Wine</i>							
6171-000 Regular Wine Sales	751	889	955	1,156	1,639	1,288	2,285
7125-000 COGS Alcohol-Wine	(328)	(520)	1,245	(244)	(1,246)	(825)	(1,462)
Gross Profit on Wine	423	369	2,200	912	393	463	823



**Department 832  
Room At The Top**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>Coolers</b>							
6181-000 Regular Cooler Sales	5,220	12,940	11,594	12,981	6,613	13,850	9,338
7126-000 COGS Alcohol-Coolers	(2,000)	(5,845)	(3,071)	(5,556)	(2,713)	(5,955)	(4,015)
Gross Profit on Coolers	3,220	7,095	8,523	7,425	3,900	7,895	5,323
<b>Big Rock Beer</b>							
6191-000 Regular Big Rock Sales	73,348	72,058	62,947	78,311	52,012	85,599	79,723
7127-000 COGS Alcohol-Big Rock	(29,403)	(28,927)	(23,702)	(29,042)	(17,863)	(33,383)	(31,092)
Gross Profit on Big Rock Beer	43,945	43,131	39,245	49,269	34,149	52,216	48,631
Gross Profit on Alcoholic Beverages	215,043	185,345	192,533	188,285	108,106	188,059	152,116
Gross Profit on All Beverages	227,890	197,008	205,748	198,539	119,709	198,451	166,529
<b>Admissions</b>							
<i>Admissions - Film</i>							
6211-000 Admissions-Film Revenue				374	110	428	212
7135-100 COGS Admissions-Film				(207)	(77)	(240)	(127)
Gross Profit on Admissions - Film	0	0	0	167	33	188	85
<i>Admissions - Other</i>							
6212-000 Admissions-Other				6,555	1,414	7,132	1,887
7135-200 COGS Admissions-Other				(11,025)			0
Gross Profit on Admissions - Other	0	0	0	(4,470)	1,414	7,132	1,887
Gross Profit on Admissions	0	0	0	(4,303)	1,447	7,320	1,972
<b>Advertising</b>							
6221-100 External Advertising-Display				75	75	222	222
Total Advertising Revenue	0	0	0	75	75	222	222
<b>Games</b>							
6232-000 Games Commissions	4,657	4,535	5,035	2,782	1,071	3,066	1,732
Total Games Revenue	4,657	4,535	5,035	2,782	1,071	3,066	1,732
<b>Service Revenue</b>							
<i>External Revenue</i>							
6411-100 External Services-Special	8,631	9,048	7,874	5,462	3,999	4,858	6,851
Total External Revenue	8,631	9,048	7,874	5,462	3,999	4,858	6,851
<i>Internal Revenue</i>							
Total Service Revenue	8,631	9,048	7,874	5,462	3,999	4,858	6,851
<b>Other Sales Revenue</b>							
<i>Tobacco</i>							
6435-000 Tobacco Sales	6,717	5,213	7,727	8,543	7,082	8,056	10,290
7200-000 COGS Tobacco	(5,345)	(4,118)	(5,740)	(6,561)	(5,545)	(6,364)	(8,129)
Gross Margin on Tobacco Sales	1,372	1,095	1,987	1,982	1,537	1,692	2,161
<i>Miscellaneous Merchandise</i>							
6451-000 External Misc. Merchandise Sales					51		0
7210-000 COGS External Merch					(15)		
Gross Profit on Miscellaneous Merch	0	0	0	0	36	0	0
Total Gross Profit on Other Sales	1,372	1,095	1,987	1,982	1,573	1,692	2,161
<b>Other Revenue &amp; COGS</b>							
6500-100 Miscellaneous-Bottle Retn	1,660	1,395	1,806	1,083	1,077	951	1,706

**Department 832  
Room At The Top**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
6500-200 Miscellaneous-Other					177		0
7300-000 COGS Transportation	(1,420)	(1,595)	(1,903)	(1,761)	(1,837)	(1,686)	(2,766)
<b>Total Gross Profit</b>	<b>240</b>	<b>(200)</b>	<b>(97)</b>	<b>(678)</b>	<b>(583)</b>	<b>(735)</b>	<b>(1,060)</b>
<b>Total Revenue</b>	<b>460,470</b>	<b>427,991</b>	<b>435,216</b>	<b>431,131</b>	<b>284,507</b>	<b>451,420</b>	<b>403,764</b>
<b>Total Cost of Goods Sold</b>	<b>156,832</b>	<b>151,533</b>	<b>146,146</b>	<b>162,053</b>	<b>105,840</b>	<b>164,089</b>	<b>(151,961)</b>
<b>Total Gross Profit</b>	<b>303,638</b>	<b>276,458</b>	<b>289,070</b>	<b>269,078</b>	<b>178,667</b>	<b>287,331</b>	<b>251,803</b>
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	90,682	92,104	102,362	89,105	67,993	80,828	84,128
8111-000 Salaries	26,669	30,493	31,652	47,609	41,560	53,508	53,652
8113-100 Vacation-Hourly	3,932	4,071	4,598	4,006	2,919	3,637	3,365
8114-100 Stat. Holiday-Hourly	3,705	3,815	4,201	3,627	2,787	3,395	3,533
8115-100 Sick Pay-Hourly						80	80
<b>Total Wages</b>	<b>124,980</b>	<b>131,687</b>	<b>143,829</b>	<b>144,686</b>	<b>115,259</b>	<b>141,448</b>	<b>144,758</b>
<i>Government Deductions</i>							
8131-100 EI-Hourly	3,160	3,042	3,231	2,699	1,954	2,585	2,425
8131-200 EI-Salary	971	1,198	931	1,288	1,078	1,573	1,487
8132-100 CPP-Hourly	1,746	2,085	2,822	2,766	2,022	4,353	4,331
8132-200 CPP-Salary	1,010	1,193	1,284	1,963	1,807	2,649	2,656
<b>Total Government Deductions</b>	<b>6,887</b>	<b>7,518</b>	<b>8,268</b>	<b>8,716</b>	<b>6,861</b>	<b>11,160</b>	<b>10,899</b>
<i>Employee Benefits</i>							
8141-200 Great West Life-Salary	688	1,563	2,090	1,343	3,043	2,700	4,560
8142-200 Alberta Health Care-Sa	146	170	125	409	418	480	744
8143-100 WCB-Hourly	25	207	203	277	211	299	271
8143-200 WCB-Salary	119	89	84	118	156	182	166
8144-200 Pension-Salary	1,362	1,490	1,535	2,374	2,063	2,712	2,720
8146-100 Other Benefits-Hourly	2,365	1,929	1,017	1,309	1,921	1,495	1,556
<b>Total Employee Benefits</b>	<b>4,705</b>	<b>5,448</b>	<b>5,054</b>	<b>5,830</b>	<b>7,812</b>	<b>7,868</b>	<b>10,017</b>
<i>Employee Development</i>							
8165-100 Recruitment-Hourly	313	200	592	161	276	200	275
8165-200 Recruitment-Salary				231		300	0
8173-100 Conference-Transportation							200
8173-200 Conference-Accommodation							550
8173-300 Conference-Registration							550
8173-400 Conference-Other							200
<b>Total Employee Development</b>	<b>313</b>	<b>200</b>	<b>592</b>	<b>392</b>	<b>276</b>	<b>500</b>	<b>1,775</b>
<b>Total Staff Costs</b>	<b>136,885</b>	<b>144,853</b>	<b>157,743</b>	<b>159,624</b>	<b>130,208</b>	<b>160,976</b>	<b>167,449</b>
<b>Repairs and Maintenance</b>							
8211-100 R & M-Kitchen Equipmen	1,032	1,344	1,351	790	287	528	574
8211-200 R & M-Bar Equipment	999	1,234	1,151	1,005	1,076	797	1,300
8211-300 R & M-Equipment Other	774	736	846	534	95	350	150
8211-400 R & M-Kitchen Facilities	158	75	110		113	550	550
8211-500 R & M-Bar Facilities	653	135	68		680	816	816
8211-600 R & M-Facilities Other	1,239	888	3,319	4,963	983	1,300	1,350
8211-700 R & M-Copy Charges					585	655	400
8211-900 R & M-Other	4,349	2,711	2,473	1,072	60	180	100
<b>Total Repairs and Maintenance</b>	<b>9,204</b>	<b>7,123</b>	<b>9,318</b>	<b>8,364</b>	<b>3,879</b>	<b>5,176</b>	<b>5,240</b>
<b>Supplies</b>							
8221-000 Serving Products-Kitcher	1,683	2,567	2,632	2,070	2,204	2,022	1,809
8221-100 Serving Products-Bar	449	416	469	365	536	488	436
8222-000 Glassware Supplies	2,628	1,847	853	2,431	1,853	2,880	2,503
8223-000 Perishables & Condimen	1,817	1,575	1,689	2,023	1,124	2,000	1,789

**Department 832  
Room At The Top**

		Past Year's Actuals				Current Year		Next Year
		2000	2001	2002	2003	2004	2004	2005
		Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8223-100	Perishables & Condimen	1,899	1,439	1,440	1,489	304	1,341	1,199
8224-000	Beverage Supplies	3,334	2,752	2,851	2,801	958	2,772	2,479
8225-200	Supplies-Food & Beverag	840	613	669	382	1,576	406	363
8225-250	Supplies-Kitchen	654	594	939	518	1,609	226	485
8230-100	Office Supplies-Compute	100	100	100	100	155	200	330
8230-200	Office Supplies-Other	213	207	255	86	77	102	91
Total Office Supplies		313	307	355	186	232	302	421
Total Supplies		13,617	12,110	11,937	12,265	10,396	12,437	11,484
<b>Marketing, Advertising and Promotion</b>								
8321-100	Ext. Advertising-Media	250			2,884	2,084	5,961	5,961
8321-400	Ext. Advertising-Other	177	62	250		407	1,200	1,200
8322-100	Int. Advertising-Media	4,310	3,064	6,525			80	80
8322-200	Int. Advertising-Photocop	939	15		164	229	194	500
8322-300	Int. Advertising-Design O	41	325	134	663	380	350	548
8331-000	External PR	1,920	2,048	2,110	1,930	1,408	1,445	960
8332-000	Internal PR	675	815	941	238	234	316	160
8333-000	Volunteer PR					197	316	281
Total Marketing, Advertising and Promol		8,312	6,329	9,960	5,879	4,939	9,862	9,690
<b>Printing and Duplicating</b>								
8411-000	External Printing	280	40		50	81	120	100
8412-000	Internal Printing	10				22		
8422-000	Internal Duplication	208	101	136	54	21	95	61
Total Printing and Duplicating		498	141	136	104	124	215	161
<b>Operational Expenses</b>								
8515-000	Performer's Costs					8,350	10,125	6,300
8541-000	Cash Over	(176)	(210)	(164)	(845)	(292)		0
8542-000	Cash Short	152	189	145	1,969	298		0
8543-100	Shrinkage-Beverage	5,616	6,461	6,938	6,182	4,620	5,574	4,711
8543-200	Shrinkage-Food	2,151	2,561	3,683	2,926	1,575	2,579	2,613
8615-300	Commission Expense-Otl	3					500	500
Total Operational Expenses		7,760	9,039	11,064	10,232	14,551	18,778	14,124
<b>Communications</b>								
8650-000	Telephone Rentals	1,105	1,031	738	1,146	808	1,152	1,152
8652-000	Long Distance		1		1	2		0
8655-000	Postage	78	141	162	141	139	140	150
Total Communications		1,183	1,174	972	1,288	949	1,292	1,302
<b>Legal and Professional</b>								
8721-000	Professional Fees	265	530	530	629	530	530	530
Total Legal and Professional		265	702	530	667	530	530	530
<b>Taxes and Licenses</b>								
8741-000	Business Tax/Licences	3,139	2,949	2,998	3,092	5,172	3,542	3,542
8742-000	Property Tax	4,838	4,954	3,385	3,532	3,443	4,000	3,500
Total Taxes and Licenses		7,977	7,903	6,383	6,624	8,615	7,542	7,042
<b>Space Costs</b>								
8840-100	Cleaning-Supplies	1,133	1,950	2,326	2,471	1,950	2,162	1,934
8840-200	Cleaning-Service	16,576	16,317	16,317	15,715	13,556	17,932	17,931
8850-000	Utilities Expense					6,038	5,500	2,000
Total Space Costs		17,709	18,267	18,643	18,186	21,544	25,594	21,865
<b>Capital</b>								
8870-100	Capital Expend <\$500-Ge	353	227	135	483	305	754	87
8870-200	Capital Expend <\$500-Be	174	84	77	46		77	65
8870-300	Capital Expend <\$500-Kitchen		120	348	337	670	933	372
8870-300	Capital Expend <\$500-Music					183		

**Department 832  
Room At The Top**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Capital	527	431	560	866	1,158	1,764	524
<b>General Overheads</b>							
8910-000 Travel	106		84	194	46	90	50
8920-000 Publications	455	69		685	843	942	1,101
8921-000 Associations	715	1,129	975	1,022	877	1,008	1,020
8930-000 Bank Service Charges	1,270	1,235	1,325	1,305	897	298	1,615
8931-000 Credit Card S/C	1,000	735	1,044	1,152	630	208	1,090
Total General Overheads	4,070	3,550	3,338	6,157	3,293	2,546	4,876
<b>TOTAL EXPENDITURES</b>	<b>208,007</b>	<b>211,622</b>	<b>230,584</b>	<b>230,256</b>	<b>200,186</b>	<b>246,712</b>	<b>244,287</b>
<b>NET PROFIT (LOSS)</b>	<b>95,631</b>	<b>64,836</b>	<b>58,486</b>	<b>38,822</b>	<b>(21,519)</b>	<b>40,619</b>	<b>7,516</b>

**Department 835  
L'Express**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Food Sales</b>							
<i>Sales</i>							
6111-000 Food-Retail	(\$1,804)	(\$1,858)	(\$1,571)	(\$3,968)	(\$2,887)	(\$4,281)	(\$3,863)
6111-100 Food-Retail-Sandwich	120,931	123,708	132,846	93,736	85,340	101,267	100,425
6111-200 Food-Retail-Soup	40,401	41,058	45,332	42,600	40,305	45,905	48,133
6111-300 Food-Retail-Salad	27,182	25,636	21,518	23,067	27,848	24,808	30,196
6111-400 Food-Retail-Pasta/Hot Fr	95,776	115,917	134,225	132,142	135,974	142,716	153,985
6111-500 Food-Retail-Breakfast	11,622	14,492	16,787	19,451	28,022	21,105	27,711
6111-550 Food-Retail-Breakfast Bz	15,910	15,242	16,730	24,872	23,171	27,128	28,871
6111-600 Food-Retail-Baked Good	7,629	6,249	7,126	10,094	8,638	11,330	10,853
6112-000 Food-External Catering	62,722	(119)	50	691	994		0
<b>Total Food Sales</b>	<b>394,143</b>	<b>340,340</b>	<b>373,043</b>	<b>342,685</b>	<b>347,405</b>	<b>369,978</b>	<b>396,311</b>
<i>Cost of Goods Sold</i>							
7110-200 COGS Food-Bakery Prod	(25,548)	(6,537)	(1,532)	10	(720)		0
7110-300 COGS Food-Fruit	(3,656)	(1,062)	(611)		(140)		0
7110-500 COGS Food-Portions	(6,900)	(1,661)	(35)	10	(70)		0
7110-600 COGS Food-Other	(3,971)	(95,048)	(129,159)	(146,350)	(135,418)	(133,192)	(142,672)
<b>Total COGS Food</b>	<b>(135,958)</b>	<b>(120,783)</b>	<b>(133,043)</b>	<b>(146,374)</b>	<b>(136,348)</b>	<b>(133,192)</b>	<b>(142,672)</b>
<b>Gross Profit on Food Sales</b>	<b>258,185</b>	<b>219,557</b>	<b>240,000</b>	<b>196,311</b>	<b>211,057</b>	<b>236,786</b>	<b>253,639</b>
<b>Beverage Sales</b>							
<i>Non-Alcoholic Beverages</i>							
<i>Sales</i>							
6120-000 Non-alcoholic Beverage	(267)	(222)	(6)	(115)	(14)	(124)	(60)
6120-100 Non-alcoholic Beverage	6,771	8,760	8,319	9,838	13,474	10,703	15,172
6120-200 Non-alcoholic Beverage	14,258	13,367	16,001	13,354	14,043	14,269	16,336
6120-250 Non-alcoholic Beverage	2,027	383		81	24		0
6120-300 Non-alcoholic Beverage	18,462	18,388	23,505	20,522	15,705	22,065	20,604
6120-350 Non-alcoholic Beverage	6,234			162	21		0
6120-400 Non-alcoholic Beverage	9,701	6,786	6,906	8,088	8,672	9,415	10,889
6120-450 Non-alcoholic Beverage	10,617	127		178	49		0
6120-500 Non-alcoholic Beverage	10,110	10,005	9,572	9,573	9,534	10,268	11,210
<b>Total Non-Alcoholic Beverage Sales</b>	<b>78,198</b>	<b>57,594</b>	<b>64,296</b>	<b>61,684</b>	<b>61,508</b>	<b>66,596</b>	<b>74,151</b>
<i>Cost of Goods Sold</i>							
7111-100 COGS Non-alcoholic Be	(3,567)	(2,753)	(10)	(1,169)	(6,999)		0
7111-200 COGS Non-alcoholic Be	(5,876)	(6,382)	(5,743)	(5,508)	(5,909)		0
7111-300 COGS Non-alcoholic Be	(10,360)	(11,206)	(14,192)	(9,242)	(6,682)		0
7111-400 COGS Non-alcoholic Be	(3,852)	(1,207)	(2,155)	(2,999)	(2,485)		0
7111-500 COGS Non-alcoholic Be	(4,970)	(2,399)	1,055	(4,109)	3,057	(24,683)	(23,728)
<b>Total COGS Non-Alcoholic Beverage</b>	<b>(28,625)</b>	<b>(23,947)</b>	<b>(21,045)</b>	<b>(23,027)</b>	<b>(19,018)</b>	<b>(24,683)</b>	<b>(23,728)</b>
<b>Gross Profit Non-Alcoholic Beverage</b>	<b>49,573</b>	<b>33,647</b>	<b>43,251</b>	<b>38,657</b>	<b>42,490</b>	<b>41,913</b>	<b>50,423</b>
<b>Gross Profit on All Beverages</b>	<b>49,573</b>	<b>33,647</b>	<b>43,251</b>	<b>38,657</b>	<b>42,490</b>	<b>41,913</b>	<b>50,423</b>
<b>Other Sales Revenue</b>							
<i>Miscellaneous Merchandise</i>							
6451-000 External Misc. Merchendis	80	116		5	5		0
7210-000 COGS Misc. Merchandise	6	(1,455)		213	(122)		0
<b>Gross Profit on Miscellaneous Merchan</b>	<b>86</b>	<b>(1,339)</b>	<b>0</b>	<b>218</b>	<b>(117)</b>	<b>0</b>	<b>0</b>
<b>Other Revenue &amp; COGS</b>							
6470-000 Proceeds From Capital Sales					300		0
<b>Total Gross Profit</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>300</b>	<b>0</b>	<b>0</b>
<b>Total Revenue</b>	<b>474,362</b>	<b>398,101</b>	<b>437,241</b>	<b>404,546</b>	<b>409,218</b>	<b>436,574</b>	<b>470,462</b>
<b>Total Cost of Goods Sold</b>	<b>164,577</b>	<b>146,185</b>	<b>154,088</b>	<b>169,188</b>	<b>155,488</b>	<b>157,875</b>	<b>(166,400)</b>

**Department 835  
L'Express**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Gross Profit	309,785	251,916	283,153	235,358	253,730	278,699	304,062
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	81,136	59,760	69,974	71,400	56,682	61,368	65,105
8111-000 Salaries	81,450	65,013	67,604	90,445	82,204	87,809	99,960
8113-100 Vacation-Hourly	3,311	2,877	2,718	3,807	2,773	2,455	2,604
8114-100 Stat. Holiday-Hourly	3,286	2,545	2,857	3,385	2,375	2,577	2,734
Total Wages	169,252	133,752	143,926	170,803	144,034	154,209	170,404
<i>Government Deductions</i>							
8131-100 EI-Hourly	2,965	2,092	2,119	2,745	1,741	1,804	1,877
8131-200 EI-Salary	2,748	2,061	2,048	2,429	2,251	2,582	2,771
8132-100 CPP-Hourly	1,846	1,548	1,928	2,843	2,170	3,038	3,352
8132-200 CPP-Salary	2,675	2,626	3,062	3,935	3,564	4,347	4,948
Total Government Deductions	10,234	8,327	9,157	11,952	9,726	11,771	12,947
<i>Employee Benefits</i>							
8141-200 Great West Life-Salary	5,538	4,047	4,285	4,787	5,867	4,517	5,657
8142-200 Alberta Health Care-S	1,158	830	791	1,100	1,320	1,092	1,584
8143-100 WCB-Hourly	232	196	163	202	125	232	210
8143-200 WCB-Salary	227	189	219	169	33	297	310
8144-200 Pension-Salary	4,092	3,488	3,605	4,419	4,018	4,370	4,840
8146-100 Other Benefits-Hourly	1,568	1,244	788	974	1,334	2,124	1,855
8146-200 Other Benefits-Salary	113			49	483		0
Total Employee Benefits	12,928	9,994	9,851	11,700	13,180	12,632	14,456
Total Staff Costs	192,586	152,813	163,239	194,850	166,940	178,612	197,807
<b>Repairs and Maintenance</b>							
8211-100 R & M-Kitchen Equipmen	1,269	2,593	1,700	2,193	392	628	628
8211-300 R & M-Equipment Other				267	316	396	396
8211-400 R & M-Kitchen Facilities	1,003	617		90	30	111	111
8211-600 R & M-Facilities Other	448	448		(40)	133		0
Total Repairs and Maintenance	2,728	3,758	1,700	2,926	871	1,135	1,135
<b>Supplies</b>							
8221-000 Serving Products-Kitcher	13,205	14,168	13,326	14,956	12,800	13,319	13,475
8221-050 Serving Products-Kitcher	1,547	492	1,511	2,218	4,014	1,357	5,191
8221-100 Serving Products-Bar				770	765		0
8223-000 Perishables & Condimen	1,511	1,316	4,159	3,117	2,377	1,465	2,774
8223-100 Perishables & Condimen	1,601	18	(14)	(72)	25	1,406	742
8225-250 Supplies-Kitchen	4,442	4,661	1,353	3,290	533	3,570	1,082
8225-300 Supplies-Operations	109	31	(20)	154		120	120
8230-100 Office Supplies-Computer		100	100	85	150		600
8230-200 Office Supplies-Other	238	233	257	312	86	120	120
Total Office Supplies	238	333	357	397	236	120	720
Total Supplies	22,921	21,242	20,523	25,040	20,750	21,357	24,103
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media	300	585	1,274	1,582	830	2,150	1,748
8322-100 Int. Advertising-Media	2,900	2,129	1,158	923	1,235	1,344	2,039
8322-200 Int. Advertising-Photocopy						60	60
8322-300 Int. Advertising-Design O	1,331	600	1,100	453	79		60
8331-000 External PR		2	149	2		240	120
8332-000 Internal PR	253	399		68		432	180
Total Marketing, Advertising and Promol	4,872	3,777	3,681	3,028	2,144	4,226	4,207
<b>Printing and Duplicating</b>							
8411-000 External Printing	50	199		38	57	132	132
8412-000 Internal Printing	15	27			3	52	52

**Department 835  
L'Express**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8422-000 Internal Duplication	72	20	4	2	82	164	164
Total Printing and Duplicating	137	246	4	40	142	348	348
<b>Operational Expenses</b>							
8510-000 General Rentals		123				84	0
8541-000 Cash Over	(245)	(286)	(177)		(853)		0
8542-000 Cash Short	251	259	2,797	956	470		0
8543-100 Shrinkage-Beverage	325	150	144		(82)	275	235
8543-200 Shrinkage-Food	1,455	1,085	1,061	1,156	3,101	1,514	3,293
Total Operational Expenses	1,786	1,331	3,785	2,162	2,636	1,873	3,528
<b>Communications</b>							
8650-000 Telephone Rentals	198	507	480	388	114	192	192
8652-000 Long Distance	3	10	2	11	2	12	12
8654-000 Courier	5	1		5		24	24
8655-000 Postage		1	32	4	3	12	12
Total Communications	207	520	514	408	119	240	240
<b>Legal and Professional</b>							
8720-000 Legal Fees		172			82		0
8721-000 Professional Fees	265	193	265	440	265	240	240
Total Legal and Professional	265	365	265	440	347	240	240
<b>Taxes and Licenses</b>							
8741-000 Business Tax/Licences	80		10	150	150	84	150
8742-000 Property Tax	3,466	1,525	1,340	1,261	1,220	1,188	1,280
Total Taxes and Licenses	3,546	1,525	1,350	1,411	1,370	1,272	1,430
<b>Space Costs</b>							
8840-100 Cleaning-Supplies	693	348	6	582	(23)	600	600
8840-200 Cleaning-Service	10,980	8,508	8,508	10,860	6,786	10,500	9,516
8844-000 Common Area Rent	22,824	17,688	18,544	22,419	12,151	21,204	19,200
8850-000 Utilities Expense				1,088	2,208	2,724	2,724
Total Space Costs	34,497	26,544	27,058	34,949	21,122	35,028	32,040
<b>Capital</b>							
8870-100 Capital Expend <\$500-Ge	137	154		121	142	168	168
8870-300 Capital Expend <\$500-Kil	367			54	(819)	168	168
Total Capital	504	154	0	175	(677)	336	336
<b>General Overheads</b>							
8910-000 Travel	19	28		17		120	120
8920-000 Publications						360	360
Total General Overheads	29	28	178	17	0	480	480
<b>TOTAL EXPENDITURES</b>	<b>264,078</b>	<b>212,303</b>	<b>222,297</b>	<b>265,446</b>	<b>215,764</b>	<b>245,147</b>	<b>265,895</b>
<b>NET PROFIT (LOSS)</b>	<b>45,707</b>	<b>39,613</b>	<b>60,856</b>	<b>(30,088)</b>	<b>37,966</b>	<b>33,552</b>	<b>38,167</b>

**Department 836  
L'Express Catering**

	Past Year's Actuals			Current Year		Next Year	
	2000	2001	2002	2003	2004	2005	
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Food Sales</b>							
<i>Sales</i>							
6112-000 Food-External Catering		\$63,028	\$60,740	\$27,751	\$29,534	\$46,202	\$35,741
6113-100 Food-Internal Catering-Entertainment		5,224	40				\$0
6113-200 Food-Internal Catering-Food & Beverage		2,123	816	249			\$0
Total Food Sales	0	70,375	61,596	28,000	29,534	46,202	35,741
<i>Cost of Goods Sold</i>							
7110-600 COGS Food-Other		(20,980)	(24,056)	(7,447)	(5,119)	(10,626)	(9,199)
Total COGS Food	0	(26,352)	(24,626)	(7,447)	(5,119)	(10,626)	(9,199)
Gross Profit on Food Sales	0	44,023	36,970	20,553	24,415	35,576	26,542
<b>Beverage Sales</b>							
<i>Non- Alcoholic Beverages</i>							
<i>Sales</i>							
6120-000 Non-alcoholic Beverage Sales		75					
6120-150 Non-alcoholic Beverage Sales-Milk Catering				2	33		62
6120-250 Non-alcoholic Beverage Sales-Pop Catering		1,780	3,344	2,670	2,268	3,719	2,346
6120-350 Non-alcoholic Beverage Sales-Juice Catering		8,895	7,308	3,333	3,504	6,943	4,226
6120-450 Non-alcoholic Beverage Sales-Coffee Catering		8,301	9,413	7,289	6,999	11,569	8,997
6120-550 Non-alcoholic Beverage Sales-Other Catering		1,550	1,832	1,407	650	2,314	867
Total Non- Alcoholic Beverage Sales	0	20,616	21,955	14,704	13,454	24,545	16,498
<i>Cost of Goods Sold</i>							
7111-200 COGS Non-alcoholic Beverage-Pop		(1,356)	(2,451)	(129)	121		0
7111-300 COGS Non-alcoholic Beverage-Juice		(1,344)	(110)	(333)	24		0
7111-400 COGS Non-alcoholic Beverage-Coffee/Tea		(2,002)		20	45		0
7111-500 COGS Non-alcoholic Beverage-Other		(2,271)	(5,123)	(1,191)	(8,014)	(6,628)	(6,050)
Total COGS Non- Alcoholic Beverage	0	(6,973)	(7,684)	(1,633)	(7,824)	(6,628)	(6,050)
Gross Profit Non- Alcoholic Beverage Sales	0	13,643	14,271	13,071	5,630	17,917	10,448
<b>Service Revenue</b>							
<i>External Revenue</i>							
6411-100 External Services-Special Order S/C		4,156	6,520	3,338	1,793	3,240	2,292
Total External Revenue	0	4,156	6,520	3,338	1,793	3,240	2,292
Total Revenue		95,147	90,071	46,042	44,781	73,987	54,531
Total Cost of Goods Sold		33,325	32,310	9,080	12,943	17,254	(15,249)
Total Gross Profit	0	61,822	57,761	36,962	31,838	56,733	39,282
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages		17,282	14,402	10,388	3,624	5,179	3,334
8111-000 Salaries		5,989	3,808	1,300	7,214	12,578	6,629
8113-100 Vacation-Hourly		691	891	21	141	207	133
8114-100 Stat. Holiday-Hourly		723	369	21	141	207	140
Total Wages	0	24,685	19,620	11,730	11,120	18,171	10,236
<i>Government Deductions</i>							
8131-100 EI-Hourly		543	349	15	102	164	96
8131-200 EI-Salary		192	315	37	209	370	184
8132-100 CPP-Hourly	0	563	182	27	176	277	172
8132-200 CPP-Salary		228	190	65	361	623	328
Total Government Deductions	0	1,526	1,036	144	848	1,434	780
<i>Employee Benefits</i>							
8141-200 Great West Life-Salary		361	108	111	613	1,069	1,069
8142-200 Alberta Health Care-Salary		60	28			66	0
8143-100 WCB-Hourly			61	52	106	168	11
8143-200 WCB-Salary			9	51	216	377	21
8144-200 Pension-Salary		275	305	65	361	629	629
8146-100 Other Benefits-Hourly		27					0
Total Employee Benefits	0	723	511	279	1,296	2,309	1,729
Total Staff Costs	0	26,934	21,167	12,153	13,264	21,914	12,745
<b>Repairs and Maintenance</b>							



**Department 836  
L'Express Catering**

	Past Year's Actuals			Current Year		Next Year	
	2000	2001	2002	2003	2004	2005	
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8211-100 R & M-Kitchen Equipment		540	575	38	226	370	255
8211-600 R & M-Facilities Other		108	178	77	503	740	255
<b>Total Repairs and Maintenance</b>	<b>0</b>	<b>648</b>	<b>753</b>	<b>115</b>	<b>729</b>	<b>1,110</b>	<b>510</b>
<b>Supplies</b>							
8221-000 Serving Products-Kitchen Food		300	580	(1,839)	626	740	494
8221-050 Serving Products-Kitchen Beverage		42	143	315	1,245	1,850	1,234
8223-000 Perishables & Condiments-Kitchen		64	286	(2)	401	592	406
8225-200 Supplies-Food & Beverage						148	361
8225-250 Supplies-Kitchen		265	272	16	889	133	498
8230-200 Office Supplies-Other		57	53		213	148	100
<b>Total Office Supplies</b>	<b>0</b>	<b>57</b>	<b>53</b>	<b>15</b>	<b>213</b>	<b>148</b>	<b>100</b>
<b>Total Supplies</b>	<b>0</b>	<b>765</b>	<b>1,354</b>	<b>(1,417)</b>	<b>3,374</b>	<b>3,611</b>	<b>3,093</b>
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media		234				555	180
8322-100 Int. Advertising-Media		750	1,050			370	84
8322-200 Int. Advertising-Photocopy			150	150		370	0
8331-000 External PR		124	129	150	15	270	125
<b>Total Marketing, Advertising and Promotion</b>	<b>0</b>	<b>1,708</b>	<b>1,929</b>	<b>300</b>	<b>15</b>	<b>1,565</b>	<b>389</b>
<b>Printing and Duplicating</b>							
8411-000 External Printing					992	1,000	0
8412-000 Internal Printing				3	10	185	185
<b>Total Printing and Duplicating</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3</b>	<b>1,002</b>	<b>1,185</b>	<b>185</b>
<b>Operational Expenses</b>							
8543-100 Shrinkage-Beverage		64	13	70	251	335	221
8543-200 Shrinkage-Food		192	20	52	352	518	341
8555-000 Bad Debt Expense				1,645	193		0
8559-000 Bad Debt Recovery					(797)		0
<b>Total Operational Expenses</b>	<b>0</b>	<b>256</b>	<b>33</b>	<b>1,770</b>	<b>(1)</b>	<b>853</b>	<b>562</b>
<b>Communications</b>							
8650-000 Telephone Rentals				49	145		72
8655-000 Postage						10	0
<b>Total Communications</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>49</b>	<b>145</b>	<b>10</b>	<b>72</b>
<b>Taxes and Licenses</b>							
8741-000 Business Tax/Licenses		80	80			72	72
<b>Total Taxes and Licenses</b>	<b>0</b>	<b>80</b>	<b>80</b>	<b>0</b>	<b>0</b>	<b>72</b>	<b>72</b>
<b>Space Costs</b>							
8840-100 Cleaning-Supplies		180	60	99	654	962	180
8840-200 Cleaning-Service		2,472	2,472	120	2,364	3,477	1,632
8844-000 Common Area Rent		5,136	4,280	405	6,869	10,876	4,344
<b>Total Space Costs</b>	<b>0</b>	<b>7,788</b>	<b>6,812</b>	<b>624</b>	<b>9,887</b>	<b>15,315</b>	<b>6,156</b>
<b>Capital</b>							
8870-100 Capital Expend <\$500-General						60	60
<b>Total Capital</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>60</b>	<b>60</b>
<b>TOTAL EXPENDITURES</b>	<b>0</b>	<b>38,251</b>	<b>32,316</b>	<b>13,597</b>	<b>28,415</b>	<b>45,695</b>	<b>23,844</b>
<b>NET PROFIT (LOSS)</b>	<b>0</b>	<b>23,571</b>	<b>25,445</b>	<b>23,365</b>	<b>3,423</b>	<b>11,038</b>	<b>15,438</b>

**Department 837  
Cram Dunk**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Food Sales</b>							
<i>Sales</i>							
6111-000 Food-Retail					\$178		\$0
6111-600 Food-Retail-Baked Goods					59,158	173,900	93,670
Total Food Sales	0	0	0	0	59,336	173,900	93,670
<i>Cost of Goods Sold</i>							
7110-200 COGS Food-Bakery Products					(25,984)	(66,082)	(41,286)
7110-600 COGS Food-Other					(568)		0
Total COGS Food	0	0	0	0	(26,552)	(66,082)	(41,286)
Gross Profit on Food Sales	0	0	0	0	32,784	107,818	52,384
<b>Beverage Sales</b>							
<i>Non- Alcoholic Beverages</i>							
<i>Sales</i>							
6120-200 Non-alcoholic Beverage Sales-Pop					2,520		5,110
6120-300 Non-alcoholic Beverage Sales-Juice					4,841		8,630
6120-400 Non-alcoholic Beverage Sales-Coffee					83,069		137,396
6120-500 Non-alcoholic Beverage Sales-Other					2,412	66,100	4,233
Total Non- Alcoholic Beverage Sales	0	0	0	0	92,842	66,100	155,369
<i>Cost of Goods Sold</i>							
7111-200 COGS Non-alcoholic Beverage-Pop					(1,073)		0
7111-300 COGS Non-alcoholic Beverage-Juice					(1,726)		0
7111-400 COGS Non-alcoholic Beverage-Coffee/Tea					(21,704)		0
7111-500 COGS Non-alcoholic Beverage-Other					(1,102)	(18,508)	(41,218)
Total COGS Non- Alcoholic Beverage	0	0	0	0	(25,605)	(18,508)	(41,218)
Gross Profit Non- Alcoholic Beverage	0	0	0	0	67,237	47,592	114,151
Total Revenue					152,178	240,000	249,039
Total Cost of Goods Sold					52,157	84,590	(82,504)
Total Gross Profit	0	0	0	0	100,021	155,410	166,535
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages					30,360	55,871	37,846
8111-000 Salaries					8,200	12,861	34,830
8113-100 Vacation-Hourly					1,294	2,235	1,514
8114-100 Stat. Holiday-Hourly					1,306	2,347	1,590
Total Wages	0	0	0	0	41,160	73,314	75,779
<i>Government Deductions</i>							
8131-100 EI-Hourly					1,002	1,643	1,135
8131-200 EI-Salary					214	378	965
8132-100 CPP-Hourly					1,011	2,766	2,027
8132-200 CPP-Salary					332	637	1,724
Total Government Deductions	0	0	0	0	2,559	5,424	5,852
<i>Employee Benefits</i>							
8142-200 Alberta Health Care-Salary					176		
8143-100 WCB-Hourly					13	2,055	127
8143-200 WCB-Salary					1	437	108
8144-200 Pension-Salary					799		0
8146-200 Other Benefits-Salary					473	750	750
Total Employee Benefits	0	0	0	0	1,462	3,242	985

**Department 837  
Cram Dunk**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>Employee Development</b>							
8165-100 Recruitment-Hourly						500	0
Total Employee Development	0	0	0	0	0	500	0
Total Staff Costs	0	0	0	0	45,181	82,480	82,616
<b>Repairs and Maintenance</b>							
8211-100 R & M-Kitchen Equipment					204	900	744
8211-300 R & M-Equipment Other					4		0
8211-400 R & M-Kitchen Facilities					463	900	0
8211-600 R & M-Facilities Other					313		245
Total Repairs and Maintenance	0	0	0	0	984	1,800	989
<b>Supplies</b>							
8221-000 Serving Products-Kitchen Food					2,066	3,635	2,644
8221-050 Serving Products-Kitchen Beverage					12,289	4,072	11,596
8223-000 Perishables & Condiments-Kitchen					7,788	727	12,300
8223-100 Perishables & Condiments-Bar						1,795	0
8225-250 Supplies-Kitchen					8	312	339
8225-300 Supplies-Operations					782	825	0
8230-100 Office Supplies-Computer					29		0
8230-200 Office Supplies-Other					35	90	105
Total Office Supplies	0	0	0	0	64	90	105
Total Supplies	0	0	0	0	22,997	11,456	26,984
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media					2,467	2,400	3,752
8321-400 Ext. Advertising-Other						360	0
8322-100 Int. Advertising-Media					95	300	0
8322-300 Int. Advertising-Design Other					559	240	315
8331-000 External PR					105	900	315
Total Marketing, Advertising and Promol	0	0	0	0	3,226	4,200	4,382
<b>Printing and Duplicating</b>							
8411-000 External Printing					123		0
8412-000 Internal Printing					87	30	120
8422-000 Internal Duplication					14	60	120
Total Printing and Duplicating	0	0	0	0	224	90	240
<b>Operational Expenses</b>							
8541-000 Cash Over					(442)		0
8542-000 Cash Short					544		0
8543-100 Shrinkage-Beverage					8	661	374
8543-200 Shrinkage-Food					3,206	1,739	5,110
Total Operational Expenses	0	0	0	0	3,316	2,400	5,484
<b>Communications</b>							
8650-000 Telephone Rentals					158	432	312
8651-000 Telephone Repairs					157		0
8652-000 Long Distance						45	16
8655-000 Postage						9	15
Total Communications	0	0	0	0	315	486	343
<b>Legal and Professional</b>							
<b>Taxes and Licenses</b>							
8741-000 Business Tax/Licences						150	150
8742-000 Property Tax						1,080	1,200
Total Taxes and Licenses	0	0	0	0	0	1,230	1,350

**Department 837  
Cram Dunk**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>Space Costs</b>							
8840-100 Cleaning-Supplies					292	315	848
8840-200 Cleaning-Service					2,838	4,257	5,676
8844-000 Common Area Rent					5,677	10,440	10,476
8850-000 Utilities Expense					1,811	2,934	3,912
Total Space Costs	0	0	0	0	10,618	17,946	20,912
<b>Capital</b>							
8870-100 Capital Expend <\$500-General					84		0
Total Capital	0	0	0	0	84	0	0
<b>General Overheads</b>							
<b>TOTAL EXPENDITURES</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>86,945</b>	<b>122,088</b>	<b>143,300</b>
<b>NET PROFIT (LOSS)</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>13,076</b>	<b>33,322</b>	<b>23,235</b>

**Department 838  
Powerplant**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>REVENUE</b>							
<b>Food Sales</b>							
<i>Sales</i>							
6111-000 Food-Retail	\$282,509	\$333,571	\$342,111	\$327,053	\$252,618	\$364,521	\$336,322
Total Food Sales	282,509	333,571	342,111	327,053	252,618	364,521	336,322
<i>Cost of Goods Sold</i>							
7110-100 COGS Food-Meat			(5,383)		(93)		0
7110-200 COGS Food-Bakery Prod	(3)	5		2			0
7110-250 COGS Food-Vegetables	(26)						0
7110-350 COGS Food-Canned	(39)						0
7110-400 COGS Food-Bread Products		(102)	(1,638)				0
7110-500 COGS Food-Portions	(103)	(1,855)	(740)				0
7110-550 COGS Food-Dairy Produ	(48)						0
7110-600 COGS Food-Other	(114,802)	(133,703)	(135,820)	(135,599)	(105,780)	(145,808)	(134,529)
Total COGS Food	(115,021)	(135,655)	(143,581)	(135,597)	(105,873)	(145,808)	(134,529)
Gross Profit on Food Sales	167,488	197,916	198,530	191,456	146,745	218,713	201,793
<b>Beverage Sales</b>							
<i>Non- Alcoholic Beverages</i>							
<i>Sales</i>							
6120-000 Non-alcoholic Beverage	216	584	546	419	77	60,999	56,067
6120-200 Non-alcoholic Beverage	53,082	60,814	65,350	59,625	42,448		0
6120-300 Non-alcoholic Beverage Sales-Juice		8					0
6120-500 Non-alcoholic Beverage Sales-Other		16	80				0
Total Non- Alcoholic Beverage Sales	53,298	61,422	65,976	60,044	42,525	60,999	56,067
<i>Cost of Goods Sold</i>							
7111-200 COGS Non-alcoholic Be	459	4,086	3,799	2,210	(408)		0
7111-300 COGS Non-alcoholic Beverage-Juice		(234)					0
7111-400 COGS Non-alcoholic Beverage-Coffee/Te		(13)	(917)				0
7111-500 COGS Non-alcoholic Be	(11,672)	(15,672)	(16,882)	(15,629)	(10,351)	(13,420)	(12,335)
Total COGS Non- Alcoholic Beverage	(11,213)	(11,833)	(14,000)	(13,419)	(10,759)	(13,420)	(12,335)
Gross Profit Non- Alcoholic Beverage	42,085	49,589	51,976	46,625	31,766	47,579	43,732
<i>Liquor</i>							
6121-000 Regular Liquor Sales	303,261	245,937	188,868	140,289	131,423	143,023	177,931
7120-000 COGS Alcohol-Liquor	(65,304)	(55,845)	(36,378)	(29,338)	(22,994)	(32,180)	(40,035)
Gross Profit on Liquor Sales	237,957	190,092	152,490	110,951	108,429	110,843	137,896
<i>Domestic Draught Beer</i>							
6131-000 Regular Domestic Draug	194,939	179,130	182,030	151,175	90,527	164,937	125,830
7121-000 COGS Alcohol-Domestic	(76,632)	(70,596)	(66,219)	(57,140)	(34,726)	(64,325)	(49,074)
Gross Profit on Domestic Draught Beer	118,307	108,534	115,811	94,035	55,801	100,612	76,756
<i>Domestic Pack Beer</i>							
6141-000 Regular Domestic Pack	49,658	35,492	36,535	42,373	52,606	43,129	80,769
7122-000 COGS Alcohol-Domestic	(19,884)	(14,030)	(13,784)	(15,309)	(20,958)	(16,389)	(30,692)
Gross Profit on Domestic Pack Beer	29,774	21,462	22,751	27,064	31,648	26,740	50,077
<i>Import Draught Beer</i>							
6151-000 Regular Import Draught	11,645	15,393	17,729	22,723	17,355	23,179	22,606
7123-000 COGS Alcohol-Import Be	(4,081)	(5,370)	(7,293)	(6,162)	(7,317)	(9,504)	(11,303)
Gross Profit on Import Draught Beer	7,564	10,023	10,436	16,561	10,038	13,675	11,303
<i>Import Pack Beer</i>							
6161-000 Regular Import Pack Sal	47,678	39,601	56,269	46,214	36,639	47,148	49,929
7124-000 COGS Alcohol-Import Be	(21,424)	(17,821)	(26,059)	(19,109)	(16,702)	(20,274)	(21,469)

**Department 838  
Powerplant**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Gross Margin on Import Pack Beer	26,254	21,780	30,210	27,105	19,937	26,874	28,460
<i>Wine</i>							
6171-000 Regular Wine Sales	3,351	5,178	6,891	10,265	7,182	10,549	9,507
7125-000 COGS Alcohol-Wine	(2,094)	(3,258)	(5,307)	(5,733)	(4,551)	(6,751)	(6,084)
Gross Profit on Wine	1,257	1,920	1,584	4,532	2,631	3,798	3,423
<i>Coolers</i>							
6181-000 Regular Cooler Sales	23,163	36,072	33,522	32,680	25,339	33,298	33,386
7126-000 COGS Alcohol-Coolers	(10,424)	(16,231)	(16,585)	(13,959)	(11,564)	(14,318)	(14,356)
Gross Profit on Coolers	12,739	19,841	16,937	18,721	13,775	18,980	19,030
<i>Big Rock Beer</i>							
6191-000 Regular Big Rock Sales	184,306	170,200	156,832	198,447	157,961	220,350	218,831
7127-000 COGS Alcohol-Big Rock	(72,832)	(68,802)	(61,694)	(70,696)	(56,498)	(85,936)	(85,344)
Gross Profit on Big Rock Beer	111,474	101,398	95,138	127,751	101,463	134,414	133,487
Gross Profit on Alcoholic Beverages	545,326	475,050	445,357	426,720	343,722	435,936	460,432
Gross Profit on All Beverages	587,411	524,639	497,333	473,345	375,488	483,515	504,164
<b>Admissions</b>							
<i>Admissions - Film</i>							
6211-000 Admissions-Film Revenue	1,693	312		882	360	926	0
7135-100 COGS Admissions-Film	(1,267)	(248)		(493)	(241)	(518)	0
Gross Profit on Admissions - Film	426	64	0	389	119	408	0
<i>Admissions - Other</i>							
6212-000 Admissions-Other	54,430	34,744	28,301	11,758	6,808	14,417	7,749
7135-200 COGS Admissions-Other	(2,591)		(15,580)	(8,206)	(1,238)		0
Gross Profit on Admissions - Other	51,839	34,744	12,721	3,552	5,570	14,417	7,749
Gross Profit on Admissions	52,265	34,808	12,721	3,941	5,689	14,825	7,749
<b>Advertising</b>							
6221-100 External Advertising-Disp	458	1,197		1,769	1,584	834	758
Total Advertising Revenue	458	1,197	0	1,769	1,584	834	758
<b>Games</b>							
6232-000 Games Commissions	23,929	19,207	15,932	14,210	11,420	13,402	14,490
Total Games Revenue	23,929	19,207	15,932	14,210	11,420	13,402	14,490
<b>Service Revenue</b>							
<i>External Revenue</i>							
6411-100 External Services-Specia	1,024	710	931	783	610	601	468
Total External Revenue	1,024	710	5,625	783	610	601	468
<b>Other Sales Revenue</b>							
<i>Tobacco</i>							
6435-000 Tobacco Sales	4,975	23,615	34,734	32,742	28,022	33,254	34,791
7200-000 COGS Tobacco	(3,930)	(18,266)	(25,462)	(25,766)	(22,422)	(26,271)	(27,485)
Gross Margin on Tobacco Sales	1,045	5,349	9,272	6,976	5,600	6,983	7,306
<i>Miscellaneous Merchandise</i>							
7210-000 COGS Misc. Merchandise	(93)	24	55	3	5		0
Gross Profit on Miscellaneous Merchan	(93)	24	55	3	5	0	0
Total Gross Profit on Other Sales	952	5,373	9,327	6,979	5,605	6,983	7,306

**Department 838  
Powerplant**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
<b>Other Revenue &amp; COGS</b>							
6500-100 Miscellaneous-Bottle Rett	4,592	3,470	3,019	7,830	4,417	4,129	5,037
7300-000 COGS Transportation	(4,443)	(4,185)	(4,992)	(4,475)	(3,848)	(4,972)	(4,882)
Total Gross Profit	149	(715)	(1,973)	3,355	569	(843)	155
Total Revenue	1,244,909	1,205,251	1,174,374	1,101,237	867,396	1,178,696	1,174,471
Total Cost of Goods Sold	411,233	422,116	436,879	405,399	319,686	440,666	(437,588)
Total Gross Profit	833,676	783,135	737,495	695,838	547,710	738,030	736,883
<b>EXPENDITURES</b>							
<b>Staff Costs</b>							
<i>Wages</i>							
8110-000 Casual Wages	294,611	301,055	314,050	252,047	213,606	249,336	246,959
8111-000 Salaries	37,666	28,876	31,546	75,124	61,705	79,512	80,688
8112-100 Overtime-Hourly	932	585	1,102	17	21		0
8113-100 Vacation-Hourly	12,130	12,480	12,964	10,540	9,041	10,223	9,878
8113-200 Vacation-Salary		1,204	439	1,623	1,100		0
8114-100 Stat. Holiday-Hourly	11,752	12,386	12,997	10,402	8,651	10,472	10,372
8115-100 Sick Pay-Hourly	1,262	211		252	196	120	119
Total Wages	358,353	356,797	373,098	350,005	294,320	349,663	348,016
<i>Government Deductions</i>							
8131-100 EI-Hourly	10,528	9,772	9,951	7,554	6,259	7,942	7,120
8131-200 EI-Salary	1,043	947	889	2,077	1,684	2,338	2,237
8132-100 CPP-Hourly	5,396	6,480	7,681	6,275	6,037	13,372	12,713
8132-200 CPP-Salary	1,023	1,131	1,197	3,158	2,763	3,936	3,994
Total Government Deductions	17,990	18,330	19,718	19,064	16,743	27,588	26,064
<i>Employee Benefits</i>							
8141-100 Great West Life-Hourly	131	1,105	798			900	900
8141-200 Great West Life-Salary	1,265	1,606	2,106	2,634	2,059	3,840	4,092
8142-100 Alberta Health Care-Hr	(5)	102	5			264	264
8142-200 Alberta Health Care-Se	193	170	125	673	352	832	480
8143-100 WCB-Hourly	569	802	883	946	841	919	796
8143-200 WCB-Salary	84	128	252	98	96	270	250
8144-200 Pension-Salary	1,866	1,490	1,535	3,461	3,013	4,004	4,063
8146-100 Other Benefits-Hourly	4,420	4,613	6,715	4,508	2,954	4,613	3,828
Total Employee Benefits	8,523	10,016	12,419	12,320	9,315	15,642	14,673
<i>Employee Development</i>							
8165-100 Recruitment-Hourly	935	679	865	1,270	448	1,000	500
8165-200 Recruitment-Salary			279	1,117	755	300	300
8173-100 Conference-Transportation							400
8173-200 Conference-Accommodation							1,100
8173-300 Conference-Registration							1,100
8173-400 Conference-Other							400
Total Employee Development	935	679	1,144	2,387	1,203	1,300	3,800
Total Staff Costs	385,801	385,822	406,379	383,776	321,581	394,193	392,553
<b>Repairs and Maintenance</b>							
8211-100 R & M-Kitchen Equipmen	2,568	5,495	3,950	3,407	3,000	3,225	3,225
8211-200 R & M-Bar Equipment	1,647	2,038	2,962	4,398	1,434	650	1,200
8211-300 R & M-Equipment Other	1,249	513	1,618	782	735	1,125	1,000
8211-400 R & M-Kitchen Facilities	2,366	1,513	689	210	723	989	989
8211-500 R & M-Bar Facilities	1,028	1,326	1,035	800	480	576	576
8211-600 R & M-Facilities Other	2,334	3,019	4,102	3,278	4,376	4,375	4,800
8211-700 R & M-Copy Charges	4,076	3,109	4,805	3,210	1,950	6,000	4,000
8211-900 R & M-Other	2,081	2,053	5,831	2,293	255	480	240

**Department 838  
Powerplant**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
Total Repairs and Maintenance	17,349	19,066	24,992	18,378	12,953	17,420	16,030
<b>Supplies</b>							
8221-000 Serving Products-Kitchen	4,462	4,613	5,269	4,163	4,057	3,571	3,559
8221-050 Serving Products-Kitchen Beverage			1				0
8221-100 Serving Products-Bar	986	993	827	881	815	825	822
8222-000 Glassware Supplies	11,315	9,221	7,116	4,942	2,949	5,316	5,297
8223-000 Perishables & Condimen	3,385	3,139	3,700	3,830	2,021	3,453	3,112
8223-100 Perishables & Condimen	3,864	3,667	2,920	2,503	618	2,346	2,337
8224-000 Beverage Supplies	15,038	13,312	10,520	6,181	2,467	6,483	5,825
8225-200 Supplies-Food & Beverage	236	86	442	582	5,100	554	552
8225-250 Supplies-Kitchen	2,289	1,788	3,405	2,633	5,294	2,805	2,953
8230-100 Office Supplies-Compute	202	150	135	200	211	300	330
8230-200 Office Supplies-Other	769	347	716	560	234	495	345
Total Office Supplies	971	497	851	760	445	795	675
Total Supplies	42,546	37,316	35,057	26,475	23,766	26,148	25,132
<b>Marketing, Advertising and Promotion</b>							
8321-100 Ext. Advertising-Media	250	488		5,124	2,796	5,058	5,129
8321-400 Ext. Advertising-Other	354	86	250	23	85	1,260	1,200
8322-100 Int. Advertising-Media	6,025	5,895	6,754			80	80
8322-200 Int. Advertising-Photocop	(487)	(380)	3,192	1,202	657	1,200	1,100
8322-300 Int. Advertising-Design OI	1,399	1,423	1,200	715	503	325	548
8331-000 External PR	4,935	4,783	3,663	4,047	2,798	3,548	2,840
8332-000 Internal PR	846	801	1,187	842	478	608	473
8333-000 Volunteer PR					348	608	473
Total Marketing, Advertising and Promot	13,322	13,231	16,246	11,953	7,665	12,687	11,843
<b>Printing and Duplicating</b>							
8411-000 External Printing	322	98	(1,169)	131	162	150	150
8412-000 Internal Printing	478				37		0
8422-000 Internal Duplication	1,390	796	353	276	472	318	296
Total Printing and Duplicating	2,190	894	(816)	407	671	468	446
<b>Operational Expenses</b>							
8510-000 General Rentals	6,000	3,810	1,774	1,215	810	1,620	1,620
8515-000 Performer's Costs					4,055	6,175	2,625
8516-000 Production Costs	180		472	2,470	1,241	7,200	2,320
8541-000 Cash Over	(1,856)	(1,788)	(709)	(374)	(290)		0
8542-000 Cash Short	2,314	1,764	669	676	182		0
8543-100 Shrinkage-Beverage	14,357	16,156	14,784	13,784	9,262	13,603	14,118
8543-200 Shrinkage-Food	7,296	10,262	8,047	6,917	4,475	7,786	7,184
8615-300 Commission Expense-Otl	1,831	553	1,699	2,084		2,100	2,250
Total Operational Expenses	30,122	33,960	26,736	26,845	19,735	38,484	30,117
<b>Communications</b>							
8650-000 Telephone Rentals	1,545	1,686	1,728	1,867	1,228	1,876	1,876
8652-000 Long Distance	71	2		1	44		0
8654-000 Courier		1	5		5		0
8655-000 Postage	39	29	36	28	30	30	20
Total Communications	1,656	1,718	1,769	1,897	1,307	1,906	1,896
<b>Legal and Professional</b>							
8720-000 Legal Fees	125	172	61	38	761		0
8721-000 Professional Fees	530	530	795	1,066	795	795	795
Total Legal and Professional	655	702	856	1,104	1,556	795	795
<b>Taxes and Licenses</b>							
8741-000 Business Tax/Licenses	6,779	6,637	6,749	7,260	14,122	7,492	7,892
Total Taxes and Licenses	6,779	6,637	6,749	7,260	14,122	7,492	7,892
<b>Space Costs</b>							



**Department 838  
Powerplant**

	Past Year's Actuals				Current Year		Next Year
	2000	2001	2002	2003	2004	2004	2005
	Actual	Actual	Actual	Actual	Actual To-Date	Budget	
8840-100 Cleaning-Supplies	14,065	8,754	7,296	11,527	7,829	12,140	11,627
8840-200 Cleaning-Service	43,449	42,209	43,164	42,944	36,800	44,800	44,800
8841-000 External Rent	129,822	120,000	120,000	120,000	100,000	120,000	120,000
8850-000 Utilities Expense	38,708	56,105	49,579	56,612	49,086	54,941	55,000
<b>Total Space Costs</b>	<b>226,044</b>	<b>227,068</b>	<b>220,039</b>	<b>231,083</b>	<b>193,715</b>	<b>231,881</b>	<b>231,427</b>
<b>Capital</b>							
8870-100 Capital Expend <\$500-Ge	336	92	198	769	410	185	184
8870-200 Capital Expend <\$500-Bz	234	262	213	172	175	177	176
8870-300 Capital Expend <\$500-Kil	405	308	240	616	2,717	3,088	1,109
<b>Total Capital</b>	<b>975</b>	<b>662</b>	<b>651</b>	<b>1,557</b>	<b>3,302</b>	<b>3,450</b>	<b>1,469</b>
<b>General Overheads</b>							
8910-000 Travel	361	139	196	325	293	350	350
8920-000 Publications	302	127		538	1,034	1,218	1,257
8921-000 Associations	1,357	1,808	1,562	1,805	549	544	0
8930-000 Bank Service Charges	441	520	633	472	380	301	393
8931-000 Credit Card S/C	1,955	2,585	2,613	3,623	3,038	1,103	2,948
8980-000 Previous Yrs. Expense	3,598	8	710		125		0
<b>Total General Overheads</b>	<b>8,014</b>	<b>5,187</b>	<b>6,996</b>	<b>6,763</b>	<b>5,419</b>	<b>3,516</b>	<b>4,948</b>
<b>TOTAL EXPENDITURES</b>	<b>735,453</b>	<b>732,263</b>	<b>745,654</b>	<b>717,498</b>	<b>605,792</b>	<b>738,440</b>	<b>724,548</b>
<b>NET PROFIT (LOSS)</b>	<b>98,223</b>	<b>50,872</b>	<b>(8,159)</b>	<b>(21,660)</b>	<b>(58,082)</b>	<b>(410)</b>	<b>12,335</b>

## **Summary**

The National Forum on Post-Secondary Education was hosted by the University of Manitoba Students' Union this year on March 16-19 in Winnipeg, Manitoba. Its goals were to:

- a) critically examine post-secondary education issues of high priority from a student perspective with a range of stakeholders;
- b) establish a post-secondary education as a high national priority; and
- c) make recommendations to various stakeholders from the conference discussions.

## **Sessions and Issues**

There were 5 main sessions:

- 1) PSE as a Public Good
- 2) Indiana's PSE Voucher System
- 3) Financial Challenges of E-Schooling
- 4) PSE as a National Priority
- 5) Minister's Round Table

The majority of these sessions focused on issues such as financial accessibility, financial assistance from the government, how post-secondary education serves society, the role of post-secondary education to a nation, education grants and tuition vouchers, technology in post-secondary education to increase accessibility, and the focuses of CASA and CFS for encouraging post-secondary as a national priority.

In terms of academic-type (speaking from my portfolio perspective) discussions, no sessions centered around anything "academic" but often alluded to various academic-type concerns that I have dealt with, such as involvement of the academic community for promotion of post-secondary education, prior learning assessment, the corporate funding debate and research agendas, e-learning and KPI integration, and sources of institutional funding.

One issue that came up frequently throughout the sessions was whether the university and college systems should be amalgamated. It was thought that the distinction that is drawn between universities and colleges often creates stereotypes that do not work to the benefit of post-secondary education in Canada. Generally, this was a belief of the colleges that I did not find many University representatives necessarily agreeing with.

## **Specific to the Vice President (Academic)**

I have detailed notes (about 25 pages) from all of the sessions that I attended, including the break-out sessions that I participated in, which can be made available to anybody who wishes to see them.

Kudos to UMSU for a well-organized conference and a lot of fun. If CCSA is as well-organized as this Forum was, CCSA 2004 should be great.

This conference was a great learning experience for me, and allowed me to gain a greater appreciation for the External portfolio and government lobbying. I did my best to participate in the sessions, given that I'm no "External expert" on the issues, but I learned a great deal about various schools, their initiatives (such as the UMSU "Education Matters" lawn sign campaign). It was also nice to have a final opportunity to have face-to-face discussions with student leaders in equivalent portfolios to mine before my term came to an end.

However, the conference was not a great learning resource for my portfolio, as the majority of academic-type issues were briefly alluded to or skimmed on a very high level, which I'm sure our President would have been more than able to handle these issues in discussion.

### **Recommendation**

Unless future sessions are more geared to academic issues, by which I mean they are centered around keystone issues such as the research and teaching dichotomy or corporate funding of academic programs, the President and Vice President (External)'s attendance at this conference should be more than enough to represent the University of Alberta Students' Union.

<b>Meeting</b>	<b>Number Attended</b>	<b>Hours (approx.)</b>
SU Executive	70	115
Executive Retreat	9	54
SU Council	24	71
AAB	22	49
AAB/EAB	2	6
CoFA	10	22
CoFA Retreat	1	10
GFCSC	11	16
GFCSC Retreat	1	5
GFC PRC	1	2
Awards	2	4
Awards Selection	2	16
GFC	8	23
GFC Executive	10	23
GFC Exec Issues	6	8
GFC Nom Com	5	8
GFC APC	6	11
GFC FDC	4	10
GFC CLRC	0	0
GFC CLE	5	10
GFC CLE FEC	4	6
GFC CLE FYLE	1	2
GFC ASC	9	26
GFC ASC SOS	6	12
AASUA TLC	4	7
AISSC	12	25
AISSC UAT	5	8
TEISAC	3	6
AITF	5	10
BSTF	5	6
Quanteria	10	30
ONEcard	3	5
Leadership Award Selection	3	25
<b>TOTAL</b>	<b>269</b>	<b>631</b>
<b>Outreach</b>	<b>Instances</b>	<b>Hours (approx)</b>
Gripe Tables	11	37
Exec Power Hour	3	6
Forums	7	10
<b>TOTAL</b>	<b>21</b>	<b>53</b>
<b>Conferences</b>	<b>Days Attended</b>	
CCSA	5	
CART	5	
National Forum on PSE	4	
<b>TOTAL</b>	<b>14</b>	

So what is the point of this story?

I suppose it would be rather conceited of me to think that there is a moral behind this story, but here it is in numbers.

And for those of you who don't process numbers well, the rest of the report is intended to give you a glimpse into the chaos that is Janet Lo's term as Vice President (Academic).

It's been a good year, and by appreciating the lows, I've been better able to ride the highs.

There's too many people to thank and this is an inappropriate arena to do so, so I shall leave this by promising to thank all those who have had significant impact in my life, directly or indirectly, in person within the next few months.

It's been a good ride. I have much to be grateful for. I also have a lot to remain wistful of, and no matter what anybody says, I suppose that's what I'll remember the most. Everything else I should have and could have done.

But the time has come for a new beginning, a new continuation of Academics, and to that, I tip my hat to Lisa and wish her and Sam all the success that they dream of. May it be everything you want and more.

My only piece of advice is this: it is what YOU make of it.

A cut and dry look at the year in office as Vice President (Academic). I'll call them as I see them, whether you agree or not. That, we can discuss over beers after Retreat.

<b>Major Successes</b>	<b>Major Failures</b>
<b>GFC Governance Structure</b>	
<ul style="list-style-type: none"> <li>▪ Established a full slate of GFC undergraduate students.</li> <li>▪ Increased undergraduate participation on GFC.</li> <li>▪ Hosted informative GFCSC meetings.</li> <li>▪ Kept my finger on the pulse of various GFC issues and participated as best as I could.</li> <li>▪ Centralization of GFC elections through the Students' Union CRO.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Failed to encourage consistent undergraduate attendance.</li> <li>▪ Unable to manage drop-out rate of GFC.</li> <li>▪ Unable to increase contest for GFC undergraduate positions in elections.</li> <li>▪ Did not lobby for student parity within the GFC committee structure.</li> <li>▪ Failed to challenge the selection procedure for SAL's on GFC standing committees.</li> </ul>
<b>Academic Affairs Board</b>	
<ul style="list-style-type: none"> <li>▪ Created an open arena for discussion of various academic issues.</li> <li>▪ Full participation of all committee members.</li> <li>▪ Vision for Academic Advocacy structure within the Students' Union has been set and the beginnings implemented.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Failed to complete Academic Policy review.</li> <li>▪ Should have had a better focus for AAB in the Fall/Winter.</li> <li>▪ Should have had more constructive brainstorming and discussion periods over general institutional priorities and the trickle-down effect into the undergraduate experience.</li> </ul>
<b>Council of Faculty Associations</b>	
<ul style="list-style-type: none"> <li>▪ Encouraged and stimulated discussion surrounding effective Faculty Associations. A very open and "all-out" gripes session in October.</li> <li>▪ Unanimous support for the redefinition of Faculty Associations as more democratic and accountable organizations.</li> <li>▪ Promoted the vision of FA's as valuable organs of faculty academic advocacy and took some minor first steps.</li> <li>▪ Strong relationships with all Faculty Associations. Met with all FA Presidents to gain an understanding of their organization and their specific needs.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Inability to follow through with the Faculty Association Transitions Retreat.</li> <li>▪ I wonder if there has been full buy-in on the grand vision of Faculty Associations.</li> <li>▪ Poor timing of coordination for Faculty Association tuition campaign involvement.</li> <li>▪ Unsure that handbook project will be sustainable and general uneasiness given certain FA commitment over turnover.</li> <li>▪ Debate remains of whether CoFA should fit under the VPA or under the VPSL. I remain adamant that CoFA should be under the VPA.</li> </ul>
<b>Awards Selection and Awards Night</b>	
<ul style="list-style-type: none"> <li>▪ Fair and unbiased selection procedure.</li> <li>▪ A great Awards Night.</li> </ul>	<ul style="list-style-type: none"> <li>▪ I did not create more scholarships, as promised in my 2003 VPA campaign.</li> </ul>
<b>Campaign Goal: Bear Tracks 24/7</b>	
<ul style="list-style-type: none"> <li>▪ Sunday hours (variable) will be effective on 2 May. The Sunday before each term opening will have guaranteed hours from 6am to 2am.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Bear Tracks hours 24/7 are not possible.</li> </ul>
<b>Campaign Goal: Universal Teaching Program</b>	
<ul style="list-style-type: none"> <li>▪ Researched teaching services offered at other institutions across Canada. (AAB)</li> <li>▪ Realized that this was not realistic, and dropped it as a goal.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Did not complete or, really, pursue once I understood the scope of such an initiative.</li> </ul>

<b>Project: Formative Feedback System</b>	
<ul style="list-style-type: none"> <li>▪ Drafted a comprehensive list of guiding principles and a working plan for the Formative Feedback System.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Failed to stay on top of the allotted timeline and did not design a system or pilot the project.</li> </ul>
<b>Project: Bear Scat</b>	
<ul style="list-style-type: none"> <li>▪ Brought Bear Scat into the Students' Union family.</li> <li>▪ Obtained University funds to cover the transition to the Students' Union.</li> <li>▪ Survived the Bear Tracks upgrade.</li> <li>▪ Established good communication with the Registrar, AIS, and Central Administration for dealing with Bear Scat operational issues.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Failed to find a way for Bear Scat to exist within Students' Union structure for the long-term.</li> <li>▪ Sustainability questions still remain.</li> <li>▪ Communication between key University departments could be strengthened.</li> <li>▪ Failed to secure a data dump for Bear Scat data accuracy.</li> </ul>
<b>Project: Outreach</b>	
<ul style="list-style-type: none"> <li>▪ We had gripe tables.</li> <li>▪ Executives had Power Hour.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Failed to target and effectively solicit constructive comments.</li> <li>▪ Pathetic student participation.</li> </ul>
<b>Various Issues</b>	
<ul style="list-style-type: none"> <li>▪ Effective handling at a GFC level of the Fall 2003 grades crisis.</li> <li>▪ 17,500 grades changed.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Failure to apply the GFC principle across the board, highlighting the greater issue of consistency of student evaluation at this university.</li> </ul>
<ul style="list-style-type: none"> <li>▪ Began discussion surrounding the campus-shrouded issue of Faculty Evaluation Committee procedures.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Too preliminary to tell.</li> </ul>
<ul style="list-style-type: none"> <li>▪ Participated in the Quantera process of the Bookstore Business Case Review.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Will depend on the results of the Business Case Review and the Provost's actions.</li> </ul>
<ul style="list-style-type: none"> <li>▪ Began discussion surrounding the First-Year Learning Experience.</li> </ul>	<ul style="list-style-type: none"> <li>▪ The process still seems too narrow for my taste. The committee needs to broaden its scope and embrace all of the possibilities of the FYLE.</li> <li>▪ Also too preliminary to tell.</li> </ul>
<ul style="list-style-type: none"> <li>▪ Acknowledged the existence of off-campus U of A students in collaborative programs.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Failed to establish any outstanding link between their student associations and ours, or with their (our) students.</li> </ul>
<ul style="list-style-type: none"> <li>▪ Supported the President and Vice President (External)'s tuition campaign.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Should have been more involved in the tuition debate, in the focus on quality of education.</li> <li>▪ Did not embark on an analysis of university budgeting priorities.</li> </ul>
<ul style="list-style-type: none"> <li>▪ Raised the issue of the PeopleSoft contract.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Did not pursue this as a priority, seeing as the contract is not up for renewal until June 2005.</li> <li>▪ Did not challenge AISSC governance process.</li> </ul>
<ul style="list-style-type: none"> <li>▪ Listed courses that could be used for potential SU integration purposes.</li> </ul>	<ul style="list-style-type: none"> <li>▪ Failed to do anything cohesive with said list.</li> </ul>

In General	
<ul style="list-style-type: none"><li>▪ I had a lot of good ideas.</li><li>▪ I learned a lot of things about the University, about the Students' Union, about Faculty Associations, and about good governance.</li><li>▪ I began to understand the big picture.</li><li>▪ I got more good ideas.</li><li>▪ I generally kept on top of day-to-day things.</li><li>▪ Eventually, I had a vision.</li><li>▪ Generally, most stakeholders bought into my vision.</li><li>▪ I found small ways of implementing small ideas towards this vision.</li><li>▪ Sometimes, it worked.</li></ul>	<ul style="list-style-type: none"><li>▪ It was difficult to find my focus at times with such an abundance of ideas.</li><li>▪ With so many things on the go, priority-setting was difficult, and I had various priorities at different times in the year.</li><li>▪ I kept getting more ideas instead of implementing my previous ones.</li><li>▪ Sometimes, things fell through the cracks.</li><li>▪ Not all ideas could be implemented.</li><li>▪ I burned out a few times.</li><li>▪ I ran out of time.</li><li>▪ At times, I was disillusioned.</li><li>▪ Sometimes, it didn't work.</li></ul>

So that's it, I guess. My year in a very condensed comprehensive manner as I see it.

**To the people who made my year:**

Thanks for the laughs. Thanks for the tears. Thanks for challenging me in ways I needed to be challenged. And thanks for, no matter what, believing in what I was capable of. Because, sometimes, I didn't believe in myself, but knowing that somebody else did gave me the light that I needed to persevere.

Special accolades must always go to one of my favourite "successes" of the year: **Chris Henderson**.

I wouldn't have had the year that I had without the joy and the pleasure of working with a phenomenal man, a phenomenal person. You know why you got this job: to grow. And boy, did you ever. Witnessing that growth, being part of that journey; it has been, without question, an absolute highlight of my year, of my life to date. I have learned more from you than you likely will ever know and than I can ever tell you. Thank you for being understanding, for being flexible, for your ideas, for your patience, for "getting" me, and for finding ways that were beyond your job description to be supportive. I **know** that your future is set for bigger and better things.

The rest of the thank you's will be saved for private.

***Do not take the power that we have been given lightly. Use it to empower those around you in ways that will benefit your peers and your colleagues for years to come. Resist the temptation to create a short-term solution to reap the rewards of glory and acknowledgment. Instead, challenge yourself to find a solution that will not only sustain itself, but shall outlast us all. We, as individuals, embody such powers, and when we work together, we will create great things.***

*All the best, Council.*  
*I remain yours, Janet Lo, Vice President (Academic) 2003-2004.*

## Report on National Forum of Post-Secondary Education Chris Samuel – Vice-President (External)

Below is a report, of the National Forum on Post-Secondary Education, held on March 16-19<sup>th</sup>, 2004 in Winnipeg Manitoba. Mat Brechtel, Janet Lo and myself were in attendance, representing the University of Alberta.

### Session Analysis

Without delving into a session-by-session breakdown of a conference, as my colleagues are doubtless endeavoring to complete, I will attempt a more holistic attempt at session evaluation.

#### *Focus on Manitoba*

Overall, the sessions were informative and interesting, although at times they were excessively focused on the province of Manitoba. They seemed to be attempting to promote their province as a “success story.” It was definitely interesting to see their Mayor and Minister of Advanced Education in attendance.

#### *Focus on the Prime Minister*

One of the tasks that we decided to attempt was to draft a letter to the Prime Minister. We broke into groups, and each group came up with a list of concepts that would go in such a letter, which was to be sent on behalf of all the delegate schools. Those lists were compiled, and common themes were to be pulled out and woven into a comprehensive letter.

#### *Focus on Discussion Time*

A common flaw made by conference organizers is scheduling in several session presentations, while omitting round-table discussions. In my opinion, this conference had an ideal mix of discussion and session times (about 50:50).

### Non-Session Analysis

#### *Incoming vs. Outgoing*

Out of the dozens of delegates attending the conference, there was exactly one (1) incoming executive member in attendance (from the University of Western Ontario). The remaining delegates were outgoing executives, which produced a very knowledgeable delegation. However, our limited ability to use the additional knowledge is an unfortunate reality.

#### *Alberta vs. the World*

For some strange reason, it appeared that there were a significantly higher proportion of Alberta delegates than any other province. As a result, the discussion sessions were dominated by Albertans, which led to a comment being made by a delegate, “Why did we come all to Winnipeg? We could have done this at home!” Perhaps this was a one-year anomaly, but it was certainly a strange coincidence.

#### *CFS vs. CASA*

Another interesting statistical anomaly was the high proportion of CASA schools relative to their CFS counterparts. This is something I had noticed at CCSA and SUDS, but I had attributed it to being circumstantial. After witnessing it again, it seems to be an noteworthy trend.

#### *UBC, it's as easy as 1-2-3*

An interesting event occurred over the course of the conference. The University of British Columbia purchased the Okanogan University-College campus, which had a couple delegates in attendance at the conference. Being a smaller school, they had very little media training, so I helped them draft and send out a press release on behalf of their students.

### Recommendation

This conference, while well run, would have been better timed nearer to the beginning of the year. Should the timing of the conference remain the same, it would be a better use of money to send the next year's incoming executive rather than the outgoing.



National Lobbying - Report to Council  
Chris Samuel – Vice-President (External)

Here is a chronological highlight reel of my activities throughout this past year that have been relevant to federal lobbying.

May 21<sup>st</sup> - 25<sup>th</sup>, 2003 – Canadian Congress of Student Associations, Halifax

July 14<sup>th</sup> – 16<sup>th</sup>, 2003 - Student Union Development Symposium, Vancouver

July 30<sup>th</sup>, 2003 – Meeting with Hon. MP Anne MacLellan’s office regarding the Universal Bus Pass.

November 1<sup>st</sup>, 2003 – Attendance as a guest at a Liberal Party of Canada convention

November 2<sup>nd</sup>, 2003 – Lunch with Jack Layton, leader of the Federal NDP

January 16<sup>th</sup>, 2004 – Federal Budget Consultation with Minister Ralph Goodale

February 4<sup>th</sup>, 2004 – Participation in the Canadian Federation of Students Day of Action

March 16<sup>th</sup> – 19<sup>th</sup>, 2004 – National Forum on Post-Secondary Education, Winnipeg

April 2<sup>nd</sup>, 2004 – Rush The Vote Youth Music Power Summit

April 5<sup>th</sup>, 2004 – Federal candidates forum on Post-Secondary Education

April 26<sup>th</sup>, 2004 – Conference Call w/ Paul Bonwick, federal Parliamentary Secretary responsible for Student Loans

Ongoing – Discussions with Student Executives from across Canada

Ongoing – Comments made to media regarding issues at a federal level

A more critical analysis of our role on the federal level will be given in my forthcoming final report.